The QUERI Roadmap
for Implementation and Quality Improvement
The QUERI Roadmap
A pragmatic guide on how to adopt, adapt, implement, spread and sustain new clinical practices and innovations across diverse real-world settings

Beating The Odds

VOLTAGE DROP
Effectiveness of practices
Often drops in real-world settings

WAITING GAME
It often takes years before effective practices are adopted

Getting Where You Need To Go

Move effective practices from research to routine clinical care settings

NAVIGATE THE PROCESS
Guides you through the implementation process phases: pre-implementation, implementation, sustainment

FIND RESOURCES
Links to deep dives on topics

APPLY IMPLEMENTATION METHODS
Practical mile markers to help implementers know when and how to apply implementation methods

www.queri.research.va.gov
Welcome to the Quality Enhancement Research Initiative (QUERI) Roadmap for Implementation and Quality Improvement! The QUERI Roadmap combines real-world experience with "state-of-the art" implementation and quality improvement science practices to make this knowledge usable for investigators and practitioners alike. This resource is a practical guide to plan and deploy methods and tools to support health system leaders, managers, and frontline clinicians in promoting the use of effective practices in routine health care settings. Moreover, the QUERI Roadmap aims to help frontline clinicians and staff integrate these practices into routine care using implementation strategies and rigorous evaluation of these efforts to inform policy and improve population health.

Health systems in the United States are rapidly changing, and investigators and clinical leaders must meet the needs of consumers and the clinicians who care for them. Since 1998, QUERI has responded to these demands by promoting the use of implementation science to accelerate the adoption of effective practices in routine care settings using a learning health system framework. Learning health systems use health system data to find opportunities to apply effective practices to improve consumer and service outcomes. QUERI has also led the development and application of implementation strategies, which are highly specified, theory-based tools or methods that are designed to help frontline practitioners overcome barriers to using effective practices in routine care settings, or in some cases, de-implement ineffective or low-value practices. Several success stories where QUERI implementation strategies were used to implement effective practices nationally include integrated mental health treatment in primary care, telemedicine for chronic illnesses ranging from PTSD to stroke, and physical activity and caregiver interventions.

We designed the QUERI Roadmap to serve as a practical guide for anyone interested in improving health care. The QUERI Roadmap’s three phases of Pre-implementation, Implementation, and Sustainment involve multidisciplinary stakeholders and rigorous evaluation methods.

- **Pre-implementation**: Identifies a high-priority need, selects effective practices to address the need, engages stakeholders to build implementation capacity, specifies needed practice adaptations and evaluation goals, and activates leadership support.
- **Implementation**: Calls for clinical and research leaders to use strategies that support frontline clinician learning and motivate and inspire clinicians to adopt effective practices.
- **Sustainment**: Includes the analyses that make the business case for sustaining an effective practice and the handoff to local operational leaders to own practice sustainment over time.

We see this QUERI Roadmap as a living document that will ultimately inform and be informed by the implementation and quality improvement initiatives within your health systems and communities. We hope the QUERI Roadmap becomes an essential tool to your work improving care, and we wish you best of luck in your journey!

**Amy M. Kilbourne, PhD, MPH**

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The QUERI Implementation Roadmap demystifies implementation science for stakeholders in a learning health system to ensure that effective practices are more rapidly implemented into practice to improve overall health.

**SUGGESTED READING**

Kilbourne AM, Glasgow RE, Chambers DA. What Can Implementation Science Do for You? Key Success Stories from the Field. JGIM (2020)
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Introduction
The QUERI Roadmap for Implementation and Quality Improvement describes how implementation science and quality improvement concepts, methods, and evaluation strategies can be used to improve health care outcomes and quality over time.

Learning health systems like the Veterans Health Administration strive to continuously innovate and respond to changing system priorities, policies, and treatment practices. Successful innovation to address these demands is driven by multidisciplinary teams of clinicians, consumers, managers, and investigators working together to develop reliable ways to implement practices that improve consumer outcomes, or in some cases, de-implement the use of low-value practices.

Technology accelerates the creation of medical knowledge and frontline clinicians need a systematic way to plan, adopt, adapt, and spread new clinical practices across diverse settings in the face of limited resources. This guide draws upon two decades of Department of Veterans Affairs QUERI experience addressing these challenges within the largest integrated health system in the United States and advancing the disciplines of implementation science and quality improvement in health care.

Our leadership commissioned this guide based on a growing demand for a more user-friendly approach to planning and managing the implementation of effective practices, especially for frontline employees making these changes.

Our goal for the QUERI Roadmap is to bring together best practices, methods, and metrics to create a common approach for multidisciplinary implementation teams accelerating knowledge into practice.

Who Is This Guide For?

We developed the QUERI Roadmap as a pragmatic guide to enable individuals who wish to work within clinical settings and partner with clinical leaders and other stakeholders to support improvement efforts.

By stakeholders, we mean anyone who has a direct or indirect role in supporting the adoption and use of an effective practice, including senior organizational leaders, managers, clinicians, support staff, and health care consumers.

Implementation scientists study the optimal way to move effective practices into real-world practice and apply their knowledge to help bring a diverse array of innovations to benefit consumers across various treatment specialties and settings.

In this guide we try to avoid the use of academic or technical words in order to promote communication across disciplines and share different perspectives, failures, and ideas that enable teams to solve complex health care problems.

This guide offers a comprehensive approach or “roadmap” to pragmatically apply implementation science methods to overcome barriers to integrating effective practices or promising innovations in routine care. All stakeholders in a health system benefit from using rigorous implementation and evaluation methods.

Strong evaluation methods help us understand not only the performance of an effective practice, but also why and how a change happened during implementation, its cost, and its potential for sustained use. This practice-based knowledge is valuable to organizational leaders, investigators, and other stakeholders at the local and regional levels of an organization who desire the relevant knowledge and skills for optimizing implementation efforts.
How Do I Use this Guide?

The QUERI Roadmap serves as a comprehensive and practical approach to guide you through the process of implementing an effective clinical practice or quality improvement program.7

The roadmap is a framework that takes you through the entire implementation process, which we divide into three phases: Pre-implementation, Implementation, and Sustainment. Within each phase, there are three levels of core domains that pose questions to you and your team about activities needed to:

- **Support uptake of the effective practice**
- **Activate and engage stakeholders and delivery capability**
- **Optimize the use of data and measures to assess progress**

Although the roadmap is organized into three separate phases, in real-world practice, the activities and components described in each phase overlap and are not always distinct. In some cases, failures, setbacks, new information, or discoveries may require you to revisit a prior phase and adjust your planned process to achieve the outcomes you want.

Rather than focus on implementation theory or implementation research design—as covered in a related resource by our colleagues at the National Cancer Institute8—the QUERI Roadmap offers practical mile markers to help you understand when and how to apply specific implementation methods to implement a practice.

We include three Case Studies to illustrate real-world applications of the QUERI Roadmap to implement diverse practices to address health care challenges.
Resources

When you see Resources, click to see more information on a specific topic related to quality improvement, implementation science, or evaluation, including tools, websites, and other resources.

**Bold Blue** terms are linked to the Glossary at the back of the guide to define key concepts. Similarly, a comprehensive **References** list enables you to cross-reference the science underlying this guide.

We also provide links to VA Resources that can help support implementation and quality improvement efforts in the VA.

Most of the VA Resources are available via public-facing websites. Furthermore, VA resource centers highlighted in this guide illustrate best practices for applying evaluation and implementation methods that you might consider replicating in your health care setting. Finally, please note that some consultative services may only be available to VA health professionals.

Why a Roadmap?

A brief history of our role in implementation science and practice

QUERI was created in 1998 to deploy effective practices to support the VA’s transformation in the 1990’s from a hospital-based system to a large, integrated health system. Initially, our funded centers focused on implementing effective practices for specific health conditions (e.g., congestive heart failure, diabetes, mental disorders, spinal cord injury) that were identified and operationalized via a traditional “pipeline” approach. Figure 1 shows our first Implementation Framework pipeline, which drove significant improvements in health outcomes and service delivery for Veterans. This process led to the formation of a QUERI-wide network of implementation experts and the international Implementation Research Group, which is now organized by our Center for Evaluation and Implementation Resources.

To better meet the rapidly changing needs of Veterans, clinicians, and VA health system, we update QUERI Strategic Plan goals every 5 years. The 2021-2025 QUERI Strategic Plan incorporates feedback from 150+ key stakeholders based on a national evaluation of overall program impact and incorporates practical implementation approaches to achieve quality improvements.

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**Figure 1.** The Foundation: QUERI Implementation Framework 1.0 *

1. **STEP 1**
   - Identify high-risk/high volume diseases or problems

2. **STEP 2**
   - Identify best practices

3. **STEP 3**
   - Define existing practice patterns and outcomes across the VA and current variation from best practices

4. **STEP 4**
   - Document that best practices improved outcomes

5. **STEP 5**
   - Document that outcomes are associated with improved health-related quality of life

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*To learn more, see past QUERI journal supplements: *Medical Care, 2000; 38(6);* Journal of General Internal Medicine. 2006; vol. 21.; *Implementation Science, 2008; vol. 3.*
Why a Roadmap? (Continued)

We saw an opportunity to make implementation science more user-friendly and accessible for frontline stakeholders who need to apply this knowledge. Thus, the QUERI Roadmap was commissioned to extend the previous "pipeline" framework for implementation activities that reflected a traditional, linear research process, to one that is more agile, iterative, and responsive to operational priorities.

The QUERI Roadmap also extends the traditional research pipeline by including recent advancements in implementation science while drawing on key lessons from our experiences and the experiences of other health system leaders in implementing new practices. For example, we learned that uptake of effective practices is based on the use of implementation strategies that empower and motivate frontline stakeholders to adopt and sustain a new practice.

In this guide, we view implementation as a dynamic process that requires active and engaged input from multilevel stakeholders to identify, implement, and sustain effective practices over time. The roadmap emphasizes designing and implementing practices for sustainability starting in Pre-implementation; this means once start-up resources disappear, the practice must be resilient and fully integrated into local clinical processes, workflows, and operating budgets as standard care.

The Learning Health System Knowledge to Action Framework15-17 (Figure 2) informs the roadmap and combines elements of a learning health system with Graham and colleagues’ Knowledge to Action Framework.

A learning health system is broadly defined as any organization that routinely and continuously seeks to generate and learn from data with the purposes of improving individual and consumer health.17,18 This framework operationalizes a continuous quality improvement approach to promote learning among all stakeholders. In this roadmap, we view implementation as an iterative process that generates new questions and knowledge based on rapid and systematic improvement cycles.

The Knowledge to Action Framework is a conceptual framework designed to reduce the long-time gap between when knowledge is created (research or practice-based knowledge) and the actual time it is put into use by clinicians, policymakers, consumers, or the public.15 The framework breaks this process into two primary components: 1) knowledge creation; and 2) an action cycle of implementing the knowledge into practice.

The Knowledge to Action Framework observes how these components interact with each other over time, variation in the settings where the knowledge is to be applied (hospitals, clinics), and barriers to knowledge use that may occur inside and outside the context of the adopting organization.15,18 Barriers to knowledge use must be identified and iteratively addressed through implementation strategies and ongoing evaluation. Through this interactive problem-solving process to tailor or adapt the knowledge for local contexts, you can develop further knowledge about this process and share it internally while also sharing it within the larger health care community to improve clinical practice.

Figure 2. Learning Health System Knowledge to Action Framework with QUERI Roadmap

- Health care system data are used to set local priorities for improvement
- Data on the priority problems and potential contributors helps find evidence-based solutions to improve local health system care (data to knowledge)
- Evidence-based knowledge informs quality improvement and implementation science guided efforts (knowledge to performance improvement)
- Continuous monitoring of local health system helps clinicians iteratively learn and develop practice-based knowledge while revealing new opportunities for improvement (performance to data)

Adapted from²
Applying the Roadmap

Is My Project Considered Research or Non-research?

The Common Rule is the 1981 baseline standard of ethics by which any government-funded research in the United States is held accountable regarding biomedical and behavioral research involving human subjects. Recent changes to the Common Rule—including the broadening of research exemption categories and recognition of program evaluation as non-research—enable certain implementation-focused projects to be designated as non-research or "quality improvement." As a result, more Institutional Review Boards are designating implementation projects and program evaluations as non-research, especially projects that compare different implementation strategies or evaluate the impacts of the program or practice on the health system.

In the VA, projects that are designed to inform improvement efforts within the health system can be designated as non-research if the work is not designed to produce information that expands the knowledge base of a scientific discipline or other scholarly field.

Examples of activities in a project that would be considered expanding the knowledge base of a scientific discipline include the development or validation of new surveys or the direct testing of theoretical models that inform care outside the health system. In general, implementation projects can be considered non-research if results are used to inform care improvements to the system and overall setting.

More importantly, you can publish non-research projects in scientific journals, but you must document non-research status for most journals. Consult with the journals and your local health system or academic research office regarding the best approach for documenting non-research status and whether the protocol would need to be reviewed by an Institutional Review Board.

The following online seminar provides guidance on how to best navigate this issue in the VA:


In many cases, implementation projects can still be considered "research" but not "human subjects research." In these cases, the projects are further exempt from Institutional Review Board review and may qualify for a waiver of subject-informed consent if the project is considered minimal risk.

Note: Randomization alone does not define implementation projects as research. Implementation and quality improvement initiatives can involve randomization as long as the focus is on program or implementation evaluation and not testing a new treatment or practice for efficacy or effectiveness on patient health.

For more information on the distinction of research vs. non-research (quality improvement), see RESOURCES and consult your local health system or academic research office for consultation.
The QUERI Roadmap presents Pre-Implementation as a series of collaborative steps taken by operational and investigator partners that:

- Work with frontline stakeholders to identify an effective practice that addresses a priority area of care
- Engage stakeholders at all levels of the organization to actively contribute to planning the implementation of the practice and develop adaptations that improve fit between the practice and the contexts in which it will be delivered
- Diagnose local delivery capabilities and assess barriers to implementation across settings with the goal of developing implementation strategies to overcome these barriers
- Agree upon an evaluation plan and meaningful measures that enable stakeholders to know whether the implementation of the practice is achieving the desired improvements on key performance benchmarks
Identify a Problem and Solution

What’s in this section?

- **Identify high-priority need and goals**
  - What kinds of issues make good targets?
  - How should you define the problem?
  - A “shared understanding” of what?
  - With whom?

- **Agree on effective practices and settings**
  - Why use effective practices (EPs)?
  - Where can you find potential EPs?
  - What makes an EP a good fit?

- **Clarify EP core elements, adaptation options**
  - (consumer/provider input)
  - What are the “active ingredients” of an EP?
  - What changes, if any, need to be made for the EP work in a certain setting?
  - What kinds of adaptations might you consider?

**Key Concepts**

- **ADAPTATION**
  - The degree to which an evidence-based intervention is changed to fit with the needs, priorities, resources of the setting or target population

- **FIDELITY**
  - The degree to which an effective practice is implemented as intended by the intervention developers and as prescribed in the original protocol

**KEY RESOURCES**

- VA Evidence Synthesis Program
- VA Office of Health Equity
Identify a High-Priority Need and Related Goals

“What keeps you awake at night?”

Begin the Pre-implementation phase by identifying a health care problem for systematic improvement. Your search can use empirical data (e.g., financial, epidemiological, or health services data) and input from pragmatic data sources, including suggestions from health system leadership, clinicians, consumers, and other stakeholders, to find a clinical care issue that aligns with a local or national clinical priority need, such as:

- Performance gaps in measures of quality or clinical outcomes
- Delays in adopting current evidence-based practices
- Mandates to implement a new clinical practice guideline or policy
- Urgency to reverse or stop an emerging issue

This quality gap between current practices and available effective clinical practices constitutes the “problem,” which can be clearly defined by:

- Describing the problem or quality gap
- Specifying the clinical settings and consumer populations or the types of clinical stakeholders who are affected by the problem
- The desired improvements or benefits in outcomes over current performance
- Boundaries of the implementation effort (e.g., services involved, resources, timeline, etc.)

Depending on the scope of the effort, hospital or health system leadership can form a planning team to oversee and have ownership of the partnered implementation process. A clinical leader typically oversees the implementation effort and addresses operational challenges. An embedded implementation scientist with relevant knowledge and a history of working with the clinical partner can co-lead the implementation and evaluation activities.

Implementation planners may then work to develop goals that set quantifiable objectives for improvement over recent baseline performance. When setting goals, research questions, and/or evaluation design for the project, engage stakeholders across relevant disciplines, roles, and responsibilities to confirm a shared understanding and obtain buy-in.

Improvement goals are informed by internal and external benchmarks of quality as well as input from stakeholders. Performance goals need to be clinically meaningful to frontline stakeholders, also aligning with local and national clinical care priorities and the organization’s mission and values.
Agree on Effective Practices and Settings

High-impact implementation begins by finding the best available practice to solve the problem. An **effective practice** is a health-focused innovation, intervention, program, policy, or technology with consistent, credible evidence supporting its ability to have a meaningful impact on consumer health behaviors or outcomes while minimizing harms.

Using evidence-based practices enhances the effectiveness of the care provided to consumers and their families and saves time and resources by improving the quality, timeliness, or efficiency of current clinical workflows.

Begin the Pre-implementation phase by searching for empirically supported practices that address the problem by reviewing relevant scientific research, high-quality evidence syntheses based on standard systematic review and/or meta-analytic methods, and/or clinical practice recommendations from professional and government entities.

Note if the evidence underlying the practice has limitations. For example, was the evidence for a practice based on studies with settings, delivery methods, or populations similar to those of your own organization? If these factors differ, you may need to pilot the practice to “scale out” to these new contexts or consumer populations prior to full implementation to verify the practice is effective in your setting.

In some cases, evidence for a solution may not yet exist in a systematic review or as the outcome of a randomized clinical trial. In this situation, consider expanding your search to identify examples of positive outliers within your organization and promising practices exhibited by similar high-performing organizations.

Sometimes, the best solution for a particular problem is a promising practice, which we define as a technique, intervention, program, or methodology that, through experience and rigorous evaluation, has proven to reliably lead to a desired result.

The VA has created a formal process called **Diffusion of Excellence**, which actively identifies promising practices and innovations developed at the local level as well as evidence-based practices that have not been widely adopted. Each year, practices are submitted to a national competition, where investigators and health system leaders select the top practices with the greatest potential for health system impact. These practices in turn receive support for scale up and spread across VA.

Going forward in this guide, we use the term “**effective practice**” to include both evidence-based practices and promising practices with potential for high impact on local-, regional-, or national-level quality improvement or implementation efforts.

Consider the following questions when deciding whether to implement a practice:

- Are there concurrent improvement initiatives addressing the same problem?
- Do frontline stakeholders and managers perceive the evidence as strong enough to reliably yield the desired improvement in outcome?
- What is the feasibility of implementing the practice?
- Does the practice create a larger workload for frontline stakeholders without supplying more delivery capacity (i.e., time, personnel)?
- Is the practice simple and user-friendly in design and application? Does the practice fit in workflows?
- What is the burden on consumers, their families, and/or caregivers?

Finally, there is a growing recognition of the problem of low-value care services that merit “de-implementation.” In many cases, the goal may be to implement a new effective practice while acting to de-implement a low value care practice at the same time. “**Low-value care**” may be defined as health care services or treatments that provide little or no benefit to consumers, have the potential to cause harm, incur unnecessary costs to consumers, or waste limited resources.

**De-implementation** calls for a practice to be reduced, replaced, or stopped because it has been found ineffective, harmful, inefficient, or no longer necessary, even in the absence of a superior alternative practice. While the focus of strategies to de-implement low-value care services may be slightly different than those to implement a practice, the steps in the QUERI Roadmap are still applicable to planning and executing a de-implementation initiative.
Clarify Effective Practice Core Elements and Options for Delivery Adaptations

Upon selecting an effective practice, outline the core elements of the practice and develop a menu of options that gives implementing facilities flexibility to adapt practice delivery. This also optimizes planning for staffing, training, supervision, and program support needs.⁴⁸

Core and Peripheral Elements

Core elements are the critical features of an effective practice that were tested in rigorous clinical trials and linked with improved outcomes.⁴⁸,⁴⁹

Core elements of an effective practice need to be delivered with fidelity to ensure the desired outcomes are achieved. Fidelity refers to the degree to which an effective practice is implemented without compromising the core components essential for the practice’s effectiveness.⁵⁰,⁵¹

Core elements can include materials, measures, and protocols on how to deliver a practice, as well as the core logic and underlying theory supporting the practice as shown in Figure 3.⁴⁹,⁵² The nature and scope of these components depend on the complexity of the effective practice.

Peripheral elements by comparison (e.g., “menu options”) refer to the modifiable aspects of an effective practice that do not affect its core components⁴⁹ but optimize the fit between the practice and contextual influences affecting practice delivery, such as consumer, cultural, and setting characteristics.⁵³

A logic model can enhance clarity. A logic model is a visual graphic that shows how your effective practice produces desired outcomes.⁵⁵–⁵⁷ Logic models describe the core logic or casual relationships between program core elements, the problem, and key measures of success (See Using a Logic Model as a Planning Tool and Identify Measures of Success and Data Sources).

Balancing Fidelity and Adaptation

It is important to balance the tension between the need for practice fidelity with frontline stakeholders’ need to flexibly adapt practice delivery for the diverse contexts in which they are implementing.⁵⁸,⁵⁹

Maintaining fidelity involves consistently assessing the degree to which the core elements of the practice are implemented as intended and as prescribed in the original protocol.⁶⁰ Fidelity can be measured by comparing current practice delivery with protocol in terms of:

1. Adherence to the original protocol
2. Dose or the amount of the practice delivered
3. Quality of practice delivery, and
4. Consumer reaction and acceptance

Fidelity monitoring is essential because poor delivery of a practice results in less desirable outcomes. Moreover, without fidelity monitoring, it can be difficult to determine what aspect of the practice contributed to reduced outcomes. However, effective practices are not limited by fidelity to a one-size-fits-all approach.⁶¹ Practice adaptations are inevitable and necessary.

Adaptation is best defined as a process of the thoughtful and deliberate alteration of the design or delivery of a practice with an aim of improving its fit or effectiveness in a given context.⁶²,⁶³ While adaptability refers to the characteristics of a practice that lend themselves to modification, the QUERI Roadmap also views adaptation as an implementation strategy to optimize a practice over time—from Pre-implementation through Sustainment.⁵⁸,⁶⁴ Consider stakeholder input as you assess whether to adapt and improve an effective practice for specific settings or population characteristics in light of the capacity and available resources.

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Figure 3. Examples of Core and Peripheral Components to Effective Practices (Adapted from ⁴⁹,⁵⁴)
While any change to a practice is a modification, consider the following distinctions:

- **Planned/proactive modifications** (adaptations) are made deliberately through a planning process prior to delivery to maximize fit and implementation success while minimizing disruption to the practice.
- **Unplanned/reactive modifications** occur over the course of practice implementation, either in an impromptu manner or in reaction to constraints or challenges, and may or may not need to be aligned with core elements to be effective.
- **Fidelity-consistent modifications** preserve or align with core elements that are needed for a practice to be effective.
- **Fidelity-inconsistent modifications** alter the practice in a way that does not preserve its core elements; this likely results in diminished practice effectiveness.

Modifications are ultimately judged on whether they positively or negatively affect outcomes:

+ Modifications that increases the fit between an effective practice and end users (i.e., consumers, clinicians), which may lead to improved practice engagement, acceptability, and clinical outcomes, particularly among minority or underserved populations.
+ Modifications that improve outcomes by aligning the practice with end users' needs.
- Modifications that remove core elements or do not align with a context's needs; these modifications can result in reduced practice effectiveness.

As Figure 4 shows, fidelity and adaptation are complementary processes that can positively or negatively influence implementation success.

![Figure 4. Optimizing Implementation Effectiveness with Fidelity and Adaptive Fit to Context](image)

Implementation effectiveness is optimized in the green quadrant when practices are delivered with high fidelity and when the implementation strategy positively adapts the practice to fit local contexts. Conversely, poor implementation is likely when there is a lack of fidelity and practice fit with the local delivery context. The yellow quadrants illustrate how implementation effectiveness can be quite variable if either fidelity or adaptivity are suboptimal.

### Adapting Your Practice

You might be asking yourself, “How do I know whether an adaptation is needed or appropriate?” Use the tools in the roadmap’s RESOURCES section to help evaluate whether or not to make adaptations to an effective practice:

**The Cancer Prevention and Control Research Network’s Adaptation Planning Tool**

Helps you consider adaptations based on a simple stoplight system to evaluate their potential effects on core elements:

- Green Light modifications are fidelity consistent
- Yellow Light modifications should be made cautiously
- Red Light modifications may be fidelity inconsistent and should be avoided

**The Iterative Decision-making Tool for Evaluation of Adaptations (IDEA)**

Helps tailor the adaptation process to the situation by evaluating key decisions, including whether an adaptation is:

- Necessary
- Fidelity consistent with core elements
- Feasible based on implementation timeframe
- Able to be piloted before full implementation
- Influential on key implementation or clinical outcomes
- Valuable from the stakeholders’ perspective

The Iterative Decision-making for Evaluation of Adaptations (IDEA) framework emphasizes that adaptation is not straightforward. Rather, it is a dynamic process that benefits from planned, deliberative decision points to evaluate and potentially iteratively test the benefit of incorporating an adaptation within practical time and resource constraints. Several evaluation models and frameworks can help make planned, systematic, and theory-based adaptations to practices before trying to deliver a practice at scale. We illustrate one basic, five-step process to adapt a practice during any roadmap phase:

**Figure 5. A Systematic Approach to Adapt Your Clinical Intervention or Effective Practice (Adapted from)**

Repeat steps as needed

- **Assess Fit**
  - Assess fit and consider adaptation in your local setting
- **Assess Acceptability**
  - Assess the acceptability and importance of the adaptation with end-users of the practice
- **Make Final Decisions**
  - Make final decisions about what and how to adapt with stakeholders/practice experts
- **Make Adaptations**
  - Make adaptations
- **Pretest and Pilot Test**
  - Pretest and pilot test during Pre-implementation before implementing
Monitoring the fidelity of a practice is important because it helps ensure the desired improvement in outcomes. Similarly, monitoring adaptation during implementation efforts is also critical to support organizational learning. Understanding the nature, origin, timing, and impact of modifications on outcomes can help develop practice-based knowledge to optimize practice fit to a specific context.\textsuperscript{53,68-70}

To better study adaptations, implementation scientists developed methods to systematically evaluate and document adaptations.\textsuperscript{53,68,71} Figure 6 illustrates an abbreviated version of the updated FRAME (Framework for Reporting Adaptations and Modifications-Enhanced), which facilitates the classification of different types of modifications over time, including whether the modifications were planned/unplanned, fidelity consistent, and when they occurred.

\textbf{Figure 6. Framework for Reporting Adaptations and Modifications-Enhanced}

<table>
<thead>
<tr>
<th>WHAT was modified or adapted?</th>
<th>Was the adaptation PLANNED?</th>
<th>WHO decided to make the adaptation?</th>
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<tr>
<td>WHEN in the implementation process will it occur?</td>
<td>What was the GOAL behind the adaptation?</td>
<td>What are the contextual REASONS for the adaptation?</td>
</tr>
<tr>
<td>For whom or what were adaptations made?</td>
<td>What was the nature of CONTEXT adaptations?</td>
<td>To what extent was the adaptation FIDELITY consistent?</td>
</tr>
</tbody>
</table>

\textit{Adapted from\textsuperscript{53} Note: This is an abbreviated version of the FRAME and does not include all elements.}

\section*{Using Adaptation Tools}

In light of the increased interest in understanding how adaptations influence the uptake of clinical innovations, Rabin and colleagues\textsuperscript{70} suggest the following criteria when selecting ideal pragmatic methods to assess adaptation:

- Documents in real time over the lifetime of an implementation/quality improvement project
- Easily replicable
- Nonburdensome to users and beneficiaries
- Low complexity
- Low cost and requires modest resources
- Provides both quantitative and qualitative information on adaptation
- Assesses adaptations from the perspective of multiple stakeholders
- Uses multiple methods to gather data (e.g., interview, survey, observation, documents)
- Tracks adaptations to both the effective practices and implementation strategies used

In RESOURCES, we include helpful pragmatic tools for tracking adaptations, including a modified version of the FRAME checklist developed by Wiltsey-Stirman and colleagues\textsuperscript{53,68} to efficiently interview frontline clinicians about modifications and adaptations to assess the effects of planned and unplanned modifications on implementation effectiveness.

More information on tools to track adaptations based on the FRAME (e.g., FRAME Interview Coding Manual, monthly self-reported Adaptation Checklists) can be found on the FAST Lab website (The Fidelity, Adaptation, Sustainability, and Training Lab at the National Department of Veterans Affairs Center for PTSD and Stanford University).

We also include a brief interview guide developed by the VA’s Triple Aim QUERI Program\textsuperscript{70} to help assess whether adaptations have been made to a practice over time; this guide and related methods are derived from the FRAME\textsuperscript{68} and RE-AIM evaluation frameworks.\textsuperscript{72} This interview guide is part of a multi-method assessment approach to evaluate adaptation over time and is linked to a case study illustrating the application of these methods in four diverse health systems.
Culturally Tailored Adaptations for Consumer Impact

**Health disparities** are significant differences in health or health care between two or more groups due to social, economic, or environmental disadvantage and can be based on:73,74

<table>
<thead>
<tr>
<th>Race/ethnicity</th>
<th>Religion</th>
<th>Military service era</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gender</td>
<td>Socioeconomic status</td>
<td>Functional limitation</td>
</tr>
<tr>
<td>Age</td>
<td>Sexual orientation</td>
<td>Geography (rural/urban)</td>
</tr>
<tr>
<td>Mental health</td>
<td>Sex identity</td>
<td>Cognition</td>
</tr>
</tbody>
</table>

In many health settings, effective practice implementations are rarely tailored to high-risk or vulnerable consumers with greater health needs who could most benefit from treatment.73,75,76 When there is poor fit between an effective practice and the individuals who use or consume the practice, clinical and quality outcomes are likely to suffer.61 Effective practices can and should be tailored to different cultures while still preserving core functions.

Cultural adaptation is the “systematic modification of an effective practice to consider the importance of language, culture, and context in such a way that the practice is compatible with the consumer’s cultural patterns, meanings, and values.”77

Effective practices can reduce health inequities if they are designed to address the barriers that are preventing individuals and communities from living their healthiest life. During the Pre-implementation phase, both senior- and local-level planners should look to local health system and/or public health epidemiologic reports to consider ways to address health disparities in the target population.23

Effective practices and messaging can be targeted to specific at-risk groups or tailored at the consumer level to increase the relevance and impact of the message to consumers. Like a piece of clothing with a good fit, a tailored practice is more likely to be acted on because of the way it has been personalized to an individual’s personal or cultural characteristics or needs.78

In local health service or clinic settings, a diverse group of stakeholders can be engaged to review effective practice materials and recommend ways to customize practices to local and vulnerable populations. This step can ensure the materials are relevant, acceptable, and personalized. Stakeholders may include:

- Consumers and their families
- Frontline stakeholders working with an at-risk population
- Health education committees
- Patient advocacy groups
- Hospital health communications specialists
- Investigators with diverse backgrounds

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Office of Health Equity
Veterans Health Administration
Department of Veterans Affairs

In large health systems, central clinical program offices or resource centers may be available to consult with and provide you with resources and tools to adapt practices to your consumers and setting. For VA, an exemplary resource is the VA Office for Health Equity (OHE; https://www.va.gov/healthequity/)
Cultivate Leadership and Stakeholder Support

Gaining the support of local leaders and frontline stakeholders to implement a new practice is a key task during the Pre-implementation phase. Senior implementation leaders are essential to creating a compelling vision and empowering frontline stakeholders to adapt the practice to fit their local settings and populations.

**WHO ARE MY STAKEHOLDERS?**

Getting the right people involved in an implementation initiative is a critical first step. Stakeholders make up the broad spectrum of potential partners who may have a direct or indirect role in supporting the design, delivery, or receipt of the practice.

**Internal stakeholders** are those in a health system—most notably, consumers/Veterans and their families or caregivers—though they might also include those who coordinate, fund, or support implementation efforts, including:

<table>
<thead>
<tr>
<th>HEALTH SYSTEM LEADERSHIP</th>
<th>CARE DELIVERY</th>
<th>TECHNICAL AND SUPPORT ROLES</th>
</tr>
</thead>
<tbody>
<tr>
<td>National program leaders</td>
<td>General clinicians</td>
<td>Research experts</td>
</tr>
<tr>
<td>System or facility leaders</td>
<td>Specialty clinicians</td>
<td>Information technology</td>
</tr>
<tr>
<td>Mid-level clinical managers</td>
<td>Medical assistants</td>
<td>Bioengineering</td>
</tr>
<tr>
<td>Service or department chiefs</td>
<td>Lab personnel</td>
<td>Systems redesign engineers</td>
</tr>
<tr>
<td>Frontline supervisors</td>
<td>Peer specialists*</td>
<td>Technicians</td>
</tr>
</tbody>
</table>

**External stakeholders** work outside the health system and can offer unique views and experiences. These stakeholders may include:

<table>
<thead>
<tr>
<th>Non-profit organizations</th>
<th>Clinicians/practices from outside your health system</th>
<th>Patient advocates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Insurance companies and other types of payers</td>
<td>Policymakers/local leaders</td>
<td>Local, state, or community organizations</td>
</tr>
</tbody>
</table>

Successful implementation requires organizations to **design for sustainability** from the start of Pre-implementation phase through the end of the Implementation phase. Designing an implementation process for sustainability is about empowering local stakeholders to be actively involved in all aspects of planning, delivering, measuring, and refining a practice so they feel ownership of the practice and understand the value of the practice. Conversely, top-down policy directives or mandates give frontline staff little ownership in a practice. Implementation efforts that engage frontline stakeholders are more successful in adapting the practice to their context and identifying resources and the means to sustain a practice once initial funding is expended.
Empowering the Frontline to Innovate

The communication and management strategies that system and local hospital leaders use to mobilize support of frontline stakeholders can greatly enhance or hinder an implementation effort. At a basic level, leaders must interact with frontline employees and managers to clearly communicate how a new practice supports local priorities and clinical needs and to understand stakeholders’ perspectives.

To go beyond superficial “buy-in” for a new practice, stakeholders need to understand the strength of the evidence for the practice and how it serves as an improvement over current care with respect to quality, outcomes, and/or costs.

Senior leaders can garner sustained stakeholder commitment by making the effort personally and professionally relevant to frontline staff and clinicians; this requires actively involving stakeholders in the implementation process so they have an ownership stake in the outcomes. Leaders and managers can achieve this by:

1. Conveying a clear and compelling purpose
2. Aligning the value of an effective practice with stakeholders’ interests and values of:
   - Improving workflow
   - Delivering better care to consumers
   - Addressing important local care needs or “pain points”
3. Seeking frontline stakeholders’ feedback early and often to give them an ownership stake in the implementation process
4. Giving stakeholders control over how the practice is adapted to improve fit with local contexts

Senior leadership support is essential for implementing and sustaining practices. Evidence suggests that health care organizations with a distributed leadership structure build greater capacity for adopting effective practices than relying simply on top-down approaches. Spreading responsibility across levels of the organization—from service chiefs to middle managers and frontline supervisors—maximizes the complementary skills, viewpoints, and resources needed for the implementation. Distributed leadership reduces organizational fragmentation between leaders at the “top” of the health system and those employees at the “bottom” who are charged with carrying out changes to frontline care.

Leadership support at implementing facilities is essential for translating the aims of an implementation effort into action by committing people, protected time, space, and other resources. While senior hospital leaders’ support and attention for an effort is vital, hospital leaders often face competing demands for their time and attention. For sustained focus on the implementation, these leaders must engage frontline and mid-level leaders to take ownership of local implementation efforts.

Mid-level managers and frontline supervisors are critical for managing operational oversight of implementation efforts and coordinating with frontline stakeholders and staff who actively work to implement the changes. Mid-level managers are the communication bridge between top-level leaders and frontline innovators trying to make a new practice fit in a local setting. Frontline stakeholders and their clinical teams also look to middle managers to set expectations, clarify roles and responsibilities, support conflict resolution, provide coverage strategies to engage in improvement activities, monitor and reflect on performance outcomes, and enable frontline-team-initiated innovations.

Navigating Concerns About Change

New clinical innovations and improvement efforts can be met with skepticism by frontline stakeholders because these changes are often viewed as complex, costly, challenging, and time-consuming. Make it an ongoing priority to address these concerns with staff.

The following table highlights some common challenges facing hard-to-engage sites, including sources of concern held by key stakeholders as identified by a Department of Veterans Affairs Evidence Synthesis Program report:

Table 1. Characteristics of Hard-to-Engage Sites in Implementation Initiatives

<table>
<thead>
<tr>
<th>Common Challenge</th>
<th>Valid Factors Underlying Implementation Challenges</th>
</tr>
</thead>
<tbody>
<tr>
<td>Limited bandwidth or resource availability</td>
<td>• Understaffing of key personnel</td>
</tr>
<tr>
<td></td>
<td>• Time constraints</td>
</tr>
<tr>
<td></td>
<td>• Lack of administrative support</td>
</tr>
<tr>
<td></td>
<td>• Frontline staff burnout</td>
</tr>
<tr>
<td></td>
<td>• Departure of team members</td>
</tr>
<tr>
<td></td>
<td>• Lack of funding</td>
</tr>
<tr>
<td></td>
<td>• Implementation as an unfunded collateral duty</td>
</tr>
<tr>
<td>Local solutions to the same problem</td>
<td>• Presence of a local innovation/solution</td>
</tr>
<tr>
<td></td>
<td>• Lower priority for adoption of a different practice</td>
</tr>
<tr>
<td></td>
<td>• Disruption of existing workflows to switch practices</td>
</tr>
<tr>
<td>Competing priorities with other initiatives</td>
<td>• Local priorities may not align with implementation initiative</td>
</tr>
<tr>
<td></td>
<td>• Higher-priority local initiatives may cause resource shortages</td>
</tr>
<tr>
<td></td>
<td>• Leadership attention preoccupied with other initiatives</td>
</tr>
<tr>
<td>Interdisciplinary coordination</td>
<td>• Stakeholders siloed by specialty or geographic distance</td>
</tr>
<tr>
<td></td>
<td>• Different priorities, values, or culture among clinical teams, services, or facilities within a system</td>
</tr>
</tbody>
</table>

Adapted from \[93\]
New practices that increase frontline stakeholders’ workloads without additional resources (e.g., protected time, personnel) may face resistance because these changes place a greater burden on clinicians without increasing job control or their ability to deliver better care. These forms of work stress can decrease the psychological well-being of clinicians and lead to apathy, burnout, disengagement and turnover, and often poor health outcomes including depression and suicide, which undermines the delivery of high-quality care.

Similarly, top-down mandates or policy directives can meet resistance from frontline managers and stakeholders who have no voice in the process and, therefore, have little stake in whether the practice succeeds or fails. Make sure to frame an implementation effort so it aligns with local stakeholder needs, values, and priorities, and stay alert for any indications of stakeholder discomfort or disengagement with the implementation process.

Initial resistance to an implementation initiative can be a helpful form of feedback. Take this feedback as a sign that a site or local stakeholders need to understand and weigh the added value of the new practice. This form of engagement often reflects a pragmatic approach to manage scarce resources prudently before committing to adoption. This cautious approach is different from situations where sites disengage from the implementation conversation, which suggests a more urgent need to better understand local site perspectives and concerns.

Among hard-to-engage facilities or services, a site’s delay in adoption can be framed as a strength. This “long-view” strategy can be more effective in some cases, where rushing to adopt a new practice can lead to shallow levels of practice implementation and failure to sustain outcomes over time.

For sites with a late implementation start, there is an advantage of being able to draw upon the support and experience of earlier adopting sites to develop a plan that readsies local stakeholders for successful implementation. While some late adopters may want to hide their local difficulties from their peers, others may see it as an opportunity to address local priorities and need for support.

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### Stakeholder input can improve implementation by:

- Streamlining or tailoring a practice to ensure its relevance and acceptability among consumers and stakeholders
- Identifying potential barriers to practice uptake
- Recommending strategies to address health disparities
- Developing permanent solutions rather than temporary “workarounds”
- Identifying meaningful outcome measures

We believe deeper and engaged stakeholder participation occurs when stakeholders have an equal voice and actively collaborate with implementation scientists and operational planners throughout all phases of the roadmap.

Engage these stakeholders early and often through mechanisms such as steering or advisory committees, interviews, focus groups, user testing, and observations of work routines. It is particularly important to engage relevant stakeholders at key decision-points.

### Building and Maintaining Effective Partnerships

Early and regular communication is essential to building productive and resilient long-term partnerships. Open lines of communication build relationships and ensure mutual respect, trust, and credibility from the outset of the partnership.

Investigators can actively seek to understand the priorities of their operations partners and work closely with them to establish aims, questions, evaluation designs, and measures that remain relevant and meaningful over time. Operational partners value flexibility, responsiveness, and interim data and products. Investigators work to maintain the rigor and integrity of the scientific process even if it takes more time (e.g., complex evaluation designs, carefully written results for publication).

Engagement requires managing the balance between methodological rigor and the need for timely solutions to clinical problems. Establishing regular, candid, and psychologically safe communications between partners promotes a shared agenda and increases the probability that implementation efforts will be effective. Strong partnerships rely on setting joint expectations about project timelines, roles, responsibilities, shared resources, deliverables, and preferences for ongoing communication.

Using a memorandum of understanding helps to formalize the partnership and promote shared understanding of key details and goals. Prioritizing face-to-face meetings between partners is essential to jointly review progress, define expectations, and refine aspects of the partnership and explore potential future collaborations.

Investigators play a key role in fostering institutional learning by sharing important information from partnered evaluation and implementation efforts with policy leaders, managers, and frontline stakeholders throughout the system.
Assess Capacity Including Barriers and Facilitators to Practice Delivery

Developing an implementation plan begins with a diagnostic assessment of an organization’s readiness to implement a practice and the potential barriers to practice delivery. Capacity assessment is an action-oriented process used to understand multilevel contextual factors that may influence implementation efforts. The goal of this step is to design an implementation plan that uses theory-based strategies to change and organizational behaviors to support not only practice adoption and implementation but also enable sustainment.

Organizational readiness refers to an organization’s willingness and ability to adopt and implement an effective practice and is comprised of three components:

- **Motivation** – Incentives or disincentives that make an effective practice more or less desirable, a priority to adopt by local clinicians, a relative advantage over other practices, and a practice’s perceived complexity, compatibility, trialability, and outcomes that are clearly observable by clinical users.

- **General capacity** – Attributes of an organization and its connections with other organizations and/or communities that affect its ability to implement a new practice, such as the organization’s culture, climate, innovativeness, resource use, leadership, staffing capacity, and operation structures.

- **Innovation-specific capacity** – Innovation-specific human, technical, and fiscal conditions necessary to support the successful implementation of an effective practice, including the knowledge, skills, and abilities needed for practice delivery; clinical program champions; implementation climate, notably support from managers; and supportive relationships inside and outside the organization.

Traditionally, implementation initiatives have favored a top-down model of implementation that “pushes” a new practice into use with capacity-building strategies that are specific to that single innovation. However, learning health system leaders prefer implementation strategies that build local capacity for implementation, in which the process for prioritizing areas for improvement and selecting an evidence-based solution is started by—or “pulled” by—frontline stakeholders over time.

Organizational readiness varies considerably within large health systems serving diverse communities and settings. General and practice-specific capabilities are often constrained by the quality of available resources, including technology, evaluation infrastructure, materials, time, and money. Implementing new effective practices requires changing existing and organizational behaviors within these constraints to improve processes.

In the figure below, we present a systematic series of steps that can help guide from problem to solution to implementation during the Pre-implementation phase. Note the effective methods that can guide you through similar steps, including implementation/intervention mapping and many of the implementation science process frameworks.

**Figure 7. A Systematic Approach to Designing an Implementation Plan**

- **STEP 1** Assess practice gaps using current knowledge and current practice
- **STEP 2** Use current knowledge to assess effective practices to reduce the gap
- **STEP 3** Map out and analyze processes, behaviors, and/or decision points that make up an effective practice
- **STEP 4** Assess barriers and/or facilitators related to implementing the effective practice
- **STEP 5** Use theory to link barriers to evidence-based change techniques
- **STEP 6** Design an implementation strategy to overcome barriers
- **STEP 7** Develop a logic model to align activities to measure and monitor outcomes

Re-evaluate fit and repeat steps if necessary

Adapted from 102,111,114
A Systematic Approach to Designing an Implementation Plan

**STEP 1** Assess gaps using current knowledge

Pre-implementation begins with operational and research partners using organizational quantitative and qualitative data to identify gaps in quality of care or service delivery and, agreeing on a clinical problem area for improvement.

**STEP 2** Use available knowledge to identify an effective practice solution to address the gap

Following agreement on a clinical problem area for improvement, conduct a literature review, or evidence synthesis, to find an effective practice that provides a solution to the clinical area for improvement. The practice should be feasible and provide a substantive benefit to resolve the gap in care. Consider if any existing, low-value practices require de-implementation to make room in workflows and/or avoid conflicts with the new practice.

**STEP 3** Map out and analyze behaviors, steps, processes, and/or decision points that make up the effective practice

Engage frontline stakeholders at several representative sites involved in the implementation effort to understand variation in the work flows necessary to deliver the practice with quality using one or more of the following methods:

- **Process Mapping** – Used to understand how clinical processes contribute to outcomes in a new practice by creating a flow diagram that depicts steps of a clinical process, staff roles, and specifications of inputs and outputs to identify modifiable areas for improvement.115,116

- **Practice Mapping** – Helps make a practice visible to clinical stakeholders who can map out the series of sequential behavioral steps and decisions in a current practice to identify ways to make clinical processes more efficient, reduce errors, or improve outcomes.117

- **Root Cause Analysis** – Maps out the causes of service failures and safety problems using a systems analysis approach in which interdisciplinary teams ask three questions: “What happened?” “Why did it happen?” and “How do we prevent it from happening again?”118

Consider how mapping practices, programs, guidelines, behaviors, and decision points benefits implementation efforts. Effective practices consist of a bundle of behaviors and decisions. In health care, these practices are organized in different ways:111

- **Practices** are focused on building smaller blocks of care delivery, such as prescribing a medication, dressing a wound, or assessing a consumer.

- **Programs** bundle practices together into more complete “packages” and may or may not be fully evidence-based in their bundled form (e.g., care coordination or infection-control bundles).

- **Clinical practice guidelines** summarize many different recommendations for a specific clinical area and are often not operationalized as practices.

Effective practices typically involve many people with different roles and supporting tools (e.g., specific templates in the electronic medical record). Clinicians and consumers are often faced with decision points. Understanding when, where, and how these behaviors and decisions break down and affect outcomes is crucial to developing solutions that address errors and negative variation.

Assessing all the behaviors that go into an effective practice is challenging and local implementation teams can use strategies, like process mapping. A visual map allows planners to understand where to focus implementation activities to make the behavior changes necessary to implement a new practice with fidelity while reinforcing replicable standards of practice that sustain the change.

**STEP 4** Assess barriers and/or facilitators related to implementing the effective practice

By mapping out the behaviors, decisions, roles, and processes that comprise an effective practice, you can begin to see factors affecting the delivery of a practice. Other ways to identify these contextual influences on the implementation process include:25,84

- **Brainstorming** with local stakeholders and program planners to generate potential influences based on participants’ clinical experience from similar practices

- **Reviewing** the scientific literature for barriers and facilitators identified by investigators implementing similar effective practices

- **Observing** the physical settings to identify issues

- **Interviewing** stakeholders using theory-based interview guides

- **Conducting** brief surveys of stakeholders (usually after some interviews)

There are many implementation science frameworks7,119 that help identify barriers and facilitation factors. See RESOURCES for a brief overview. The framework selected may have to do with the type of effective practice or the implementation setting.

For more information on choosing dissemination or implementation science theory and models to guide your planning, visit: Dissemination & Implementation Models in Research & Practice.
STEP 5 Use theory to link barriers to evidence-based change techniques

Once you identify relevant barriers (and facilitators), work to organize them according to type and influence using a concept or intervention mapping process or quality improvement tools, like driver diagrams or fishbone diagrams. Using visual methods, you can map barriers to specific behaviors, decision points, and roles/responsibilities that need to change to adopt the practice and achieve the desired outcomes.

Most clinical behaviors are carried out by individual clinicians and staff. Consequently, many implementation strategies incorporate theory-based techniques that help change what people think and how they decide to carry out clinical care duties.

To enact change, consider the context in which individual clinicians work. For example, the Pre-implementation capacity assessment should identify organizational factors that influence how people think and behave, including social norms, organizational culture, job status (hierarchy), leadership characteristics, and performance plans and incentives.

When supporting improvement in a given context, use local strengths or enabling factors for behavior change. For example, consider the resources available to support delivery (e.g., dedicated time, personnel, past experience, supportive leadership) and the degree to which different disciplines communicate and coordinate their health care delivery across a hospital or system.

Then, link barriers with modifiable factors and theoretical mechanisms of behavior change that can be tailored for intervention. Theory-based behavioral change techniques help specify the:

- **Barriers** that are altered by a behavior change
- **Causal mechanism(s)** of change
- **Level of change** (e.g., individual, service, organizational) to enhance implementation
- **Technique or strategy** and the details of who, when, and what outcomes are affected by the intervention

Table 2 illustrates one method of developing components of a comprehensive implementation intervention for multilevel barriers. In this case example, clinical leaders at VA needed to develop a plan to ensure naloxone, an effective medication for reversing the effects of opiate overdoses, is widely available to clinicians, consumers, and their caregivers. A systematic approach to distributing naloxone was crucial to address a national epidemic of accidental overdose deaths that affected Veterans at even higher rates than the civilian population.

Often, you may use more than one approach to overcome a barrier, and similarly, more than one theory may guide the identification of an implementation strategy to improve implementation outcomes.

- **Link barriers at the clinician- or clinical-team-level** to catalogs of behavior change techniques grounded in psychological or social theories and designed to cause changes in important thoughts and behaviors of individual clinicians, managers, or clinical treatment teams.
- **Link organizational and higher-level barriers** to catalogs of implementation strategies to cause broader changes among groups of stakeholders ranging from practice-level to system-level changes, such as policy or financing.

Frequently, implementation strategies involve more than one strategy whereby discrete strategies are mapped to the causal mechanism of change.

The Department of Veterans Affairs Opioid Overdose Education and Naloxone Distribution (OEND) initiative was the first national quality improvement effort in the United States to develop a standardized approach for providing education and training on naloxone use for various health systems and to at-risk consumers and their family members. Implementation planners rapidly assessed potential barriers to delivering OEND across multiple levels of the health system and identified modifiable mechanisms of change to reduce these barriers.
<table>
<thead>
<tr>
<th>Barrier Level</th>
<th>Barrier</th>
<th>Mechanism of Change</th>
<th>Implementation Strategy/Technique</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Veteran</strong></td>
<td>Risk awareness</td>
<td>Perceived vulnerability</td>
<td>Risk communication, use mass media</td>
</tr>
<tr>
<td></td>
<td>Ability to use naloxone in overdose</td>
<td>Caregiver knowledge, self-efficacy, skills</td>
<td>Develop and distribute educational materials, obtain family feedback, activate Veterans and family</td>
</tr>
<tr>
<td></td>
<td>Cost</td>
<td></td>
<td>Alter office fees, make billing easier (naloxone provided free of charge)</td>
</tr>
<tr>
<td><strong>Clinician/clinical team</strong></td>
<td>Ability to identify high-risk Veterans</td>
<td>Knowledge, clinical decision-making</td>
<td>Develop clinical analytics to identify at-risk Veterans</td>
</tr>
<tr>
<td></td>
<td>Lack of expertise in naloxone prescribing</td>
<td>Knowledge, skills, goals, self-efficacy, subjective norms</td>
<td>Offer educational trainings, train-the-trainer</td>
</tr>
<tr>
<td></td>
<td>Prescribing naloxone</td>
<td>Behavioral cueing, environment resources</td>
<td>Change electronic medical record templates</td>
</tr>
<tr>
<td></td>
<td>Awareness of progress</td>
<td>Feedback processes, subjective norms</td>
<td>Audit and feedback, relay data to clinicians</td>
</tr>
<tr>
<td><strong>Hospital/practice</strong></td>
<td>Competing priorities</td>
<td>Professional role change, reinforcement</td>
<td>Mandate change, policy directives(s) for all facilities, identify and prepare champions</td>
</tr>
<tr>
<td></td>
<td>Implementation variability</td>
<td>Knowledge, subjective norms</td>
<td>Values, standardize tools, guidance, resources implementation plans</td>
</tr>
<tr>
<td></td>
<td>Cost to facilities</td>
<td>Reinforcement</td>
<td>Policy change, change cost to hospital (no cost)</td>
</tr>
<tr>
<td><strong>Health system</strong></td>
<td>Low availability of naloxone</td>
<td>Environmental context, social roles</td>
<td>Use advisory boards and national workgroups</td>
</tr>
<tr>
<td></td>
<td>Unstandardized naloxone kit</td>
<td>Environment resource</td>
<td>Place naloxone kits on national formulary</td>
</tr>
<tr>
<td></td>
<td>Lack of best practice</td>
<td>Knowledge, skills, decision processes, social learning</td>
<td>Create learning collaborative, centralized technical assistance and facilitation</td>
</tr>
<tr>
<td></td>
<td>Coordination across service disciplines</td>
<td>Professional role, norms, motivation</td>
<td>Change availability of services and mix of clinicians offering treatment</td>
</tr>
<tr>
<td></td>
<td>Union support</td>
<td>Professional role, social influences, norms</td>
<td>Obtain formal commitments</td>
</tr>
</tbody>
</table>

**STEP 6** Design an implementation strategy to overcome barriers

Implementation strategies are specific tools or methods used to support the uptake of the effective practice (See Select Implementation Strategies for more information).

De-implementation of low value services may be necessary to ensure successful use of the effective practice. **Low-value care** is defined as health care services or treatments that provide little or no benefit to Veterans or have the potential to cause harm, incur unnecessary costs, or waste limited health care resources. De-implementation calls for a practice to be reduced, replaced, or stopped because it is ineffective, harmful, inefficient, or no longer necessary, even in the absence of a superior alternative practice.

**STEP 7** Develop a logic model to align activities and monitor outcomes

A logic model is a useful way to visually summarize the alignment of theory, behavioral change techniques, processes measures, and outcomes. In the next section of Pre-implementation, “Develop Measures and Data,” we describe how to create a logic model to help stakeholders understand key activities and measures.
Using a Logic Model as a Planning Tool

Logic models are tools that visually display how implementation activities produce desired outcomes. It illustrates the core logic or casual relationships between core elements, the problem, and key measures of success given certain assumptions about how the practice works within certain contexts.

Logic models answer the following questions:

- What problem is the effective practice trying to solve and what outcomes represent success?
- What activities and supports are necessary to achieve these outcomes?
- What inputs and resources are needed to deliver these activities and supports?

The resulting model helps clarify the implementation process by supplying a roadmap that shows elements and activities that lead to the desired outcomes. This helps communicate elements of the clinical practice and the implementation process to different stakeholders and promotes buy-in. Specifically, a model helps:

- Refine your practice’s mission, values, goals, and objectives with stakeholders
- Foster agreement regarding the most important desired outcomes
- Identify the most effective path to pursue given organizational and resource constraints (see Core Elements)
- Identify existing or additional (or weak and strong) components of the practice and ways to enhance performance (Menu of Adaptations)

The benefit of building a logic model comes from the process of discussing, analyzing, and justifying key relationships and linkages between activities and outcomes among frontline staff, evaluators, and health system leaders. Greater stakeholder buy-in can foster resource commitments for long-term sustainment and help identify potential barriers so frontline stakeholders can address them during Pre-implementation or early Implementation.

A basic logic model usually has two sides comprised of process and outcome elements. The process side includes the effective practice’s inputs (e.g., resources), activities, and outputs (i.e., direct products). The outcome side shows the intended effects of the practice, which can be short-term, intermediate, and/or long-term. Assumptions and relevant details about contextual factors influencing adoption may also be included in a logic model. Often these are noted in a box below or to the left of the model as shown in Figure 8.

**Figure 8. Layout of a general logic model**
This next figure shows a more detailed logic model to help define common model components.

**Figure 9. Basic Logic Model adapted from**[^56][^131][^132]

**Purpose or Mission of your Practice**

- **Purpose or mission** is the clinical problem or need that motivates an implementation or quality improvement effort.
- **Theory/Context** describes the climate or context in which a change takes place, including the health condition, needs, and history of a specific problem. You may describe the political, policy, or economic climate for supporting a change, including the justification for using an effective practice to solve a problem. What is the theory behind the elements of the effective practice?
- **Inputs** include the resources, infrastructure, or supports necessary to implement the effective practice (e.g., time, equipment, materials, money, volunteers, training, and technical assistance)—**what is invested**. Inputs can also include constraints on the practice implementation.
- **Activities** are specific steps taken to produce desired outcomes—**what you do**. You can clarify whether activities occur early versus later and whether activities deliver the practice versus implementation strategies to enable effective practice uptake.
- **Outputs** are direct, tangible measures or results of activities—**what you get**. These early outputs often serve as documentation of progress and describe what the effective practice does and who it reaches (e.g., number of people reached and treated or the frequency, type, duration, and intensity of the practice delivered [dose]).
- **Outcomes** are the desired results of the effective practice—**what you hope to achieve**. These outcomes are described as short, medium, or long-term depending on the objective, length of the practice, and expectations for the practice.
  - **Short-term outcomes** are the immediate effects of the practice. They may include outcomes that reflect the quality of implementation processes or changes in knowledge, attitudes, or beliefs of the intended audience (e.g., clinicians, administrators, consumers).
  - **Intermediate- or medium-term outcomes** are behavior, normative, or policy changes in a target setting.
  - **Long-term outcomes** are the desired changes in clinical indicators, and/or health outcomes.
  - **Impacts** refer to the ultimate impacts of the practice on system or population outcomes (e.g., mortality, health disparities).
- **Assumptions** are the beliefs about a practice and the resources required. Assumptions include the way we think the practice will work based on research, best practices, experience, or common sense. The decisions made about implementing a practice are often based on these assumptions. Assumptions may cover funding stability over the course of implementation; training and education results in high-fidelity delivery; clinician motivation to attend trainings; staff hiring or re-allocation; or a policy directive leading to individual clinician behavior change.
- **Contextual Factors** describe the multilevel influences from both inside an organization and the broader social environment that interact and influence the practice. These factors may influence implementation, participation, and the achievement of outcomes and may or may not be modifiable. Implementation strategies and evaluation methods can help clinicians respond and adjust for these factors.
Package Effective Practices with Delivery Adaptations

Modifying effective practices makes them more user-friendly and acceptable for real-world use after clinical trial validation. Packaging requires developing, pilot testing, and finalizing a user-friendly practice that enables facilities to efficiently adopt and implement the practice. Furthermore, this package prepares local implementation teams to rapidly scale-up and spread the effective practice across diverse settings with impact and fidelity.

The effort and resources to package an effective practice depend on the complexity of the practice and the extent to which there is an existing manualized set of empirically tested materials to support dissemination and implementation of the practice. A user-centered design approach to package development involves garnering input from end-users—notably, frontline clinicians—in the use of the effective practice, often through development, validation, and rapid-cycle testing of the practice’s components in a real-world setting. User-centered design emphasizes simplicity, ease of use, aesthetics, and fit with the problem. The central implementation team drafts the package. End users vet the package and provide feedback in an iterative fashion to ensure the format and content are user-friendly.

Continuous Engagement and Input from Frontline Stakeholders

Effective practice package designers can consult regularly with end-users to review and offer feedback on tools and resources and test the effective practice package, staff training and technical assistance plans, and the organization of the implementation plan. When holding these meetings, stakeholders can offer recommendations on the content to customize the effective practice across settings.

Packaging designers (i.e., investigators and operational staff) can use virtual sessions to test the feasibility of specific tools or resources by using rapid-cycle testing, comparing a standard versus adapted version of materials (A/B testing), and conducting cognitive end-user walkthroughs to improve the usability of the package over time.

Once the package has been iteratively developed, it can be pilot tested for usability and functionality at a small number of facilities before implementation. Packaging designers can invite diverse facilities to elicit feedback on their needs and priorities, including from potentially negative end-user feedback.

Toolkits may include an overview of setup procedures, underlying theories and logic, scripts, consumer materials, standard operating procedures, job descriptions, standardized medical record templates, marketing materials, and instructions for implementation across different settings.

An implementation package typically provides descriptions and procedures for fundamental capacity-building strategies for local frontline stakeholders:

1. **Tools** to plan, implement, or evaluate the effective practice
2. **Training Content** for educational or skill-building sessions
3. **Technical Assistance** that supplies interactive and individualized support to the specific needs of teams
4. **Assessment and Feedback** that describes the systems of monitoring and offering feedback to managers and frontline stakeholders

Creating a Menu of Adaptations

Evaluators can work with frontline stakeholders who will deliver the practice to develop a menu of adaptations before fully implementing. Ideally, these adaptations are identified proactively during Pre-implementation rather than reactively during Implementation.

Piloting these adaptations with those who will eventually use or deliver the practice—like clinicians and consumers—can help ensure fidelity to the original core elements and sustainment of the practice over time.

Systematical assessment of these adaptations over time helps determine which adaptations support or improve implementation effectiveness (“positive deviance”) and which adaptations result in reduced outcomes (“negative deviance”). Investigators can use this process to better understand how, when, and where these adaptations can be replicated to improve the uptake of similar effective practices.

VA investigators created a simple tracking system to help record these practice adaptations with a focus on: 1) by whom the modification is made; 2) what is modified; 3) the level of the delivery; 4) the context of the modification; and 5) the nature of the modification.

Two approaches for systematically tracking modifications and adaptations are described in the General Resources for Implementation and Quality Improvement section of this guide.
User-Centered Design to Enhance Practice Adaptations

Many effective practices are based upon complex treatment protocols developed for highly resourced clinical trials that may need adaptation or redesign to simplify their use for real-world conditions and diverse consumers. User-centered design is a participatory approach that aims to ground the characteristics of an effective practice with information obtained from the individuals who use that practice (e.g., consumers, clinicians) with a goal of maximizing “usability in context.”

Usability is the extent to which an effective practice can be used by stakeholders to achieve specific goals in a particular context. In the early design process, implementers seek to understand the needs, desires, preferences, values, experiences and recommendations of people who will use the effective practice.

This type of iterative pilot testing starts in the Pre-implementation phase and may continue through early implementation. Testing adaptations and monitoring fidelity to core elements is crucial to ensure that clinical effectiveness of a practice is maintained. Similarly, keep track of adaptations made to the original practice, measure their effect on usability using a standardized measure, and monitor changes in clinical outcomes associated with significant adaptations.

In participatory intervention research, collaborating with stakeholders to ensure the user-friendliness, acceptability, and feasibility of a clinical intervention is a fundamental step to preparing a program for implementation. User-centered design offers a rigorous and systematic approach to improve practice delivery and impact. Lyon and Koerner observed that there is a need to evaluate the application of these principles and understand how the results improve key outcomes at the levels of:

- Consumer (acceptability, improved functioning)
- Clinician (adoption, acceptability)
- System (appropriateness, efficiency, program reach/penetration)

Qualities of a well-designed and usable effective practice:

- **Fit** – Fits the particular context
- **Simple** – Is straightforward and easy to use
- **Learnable** – Enables rapid understanding on how to use and apply the practice
- **Efficient** – Minimizes the time, effort, and cost of using the practice
- **Memorable** – Facilitates remembering and applying key elements without supports
- **Error reducing** – Prevents or allows recovery from misapplication of practice
- **Acceptable/satisfying** – Ensures the practice is valuable or acceptable especially compared to other practices
Design Evaluation to Match Goals

**Program evaluation** is the systematic collection of information about the activities, characteristics, and outcomes of effective practices. This allows implementers to make judgements about the practice, improve practice effectiveness, and/or inform decisions about future practice development.139

Evaluation encourages the examination of the operational delivery of an effective practice, including which activities take place, who conducts the activities, and who is reached as a result.

Evaluation also substantiates how closely the effective practice adheres to implementation protocols, and when adaptations were made to a practice that improved or reduced effectiveness. Through program evaluation, you can determine whether the practice’s activities and implementation strategies were implemented as planned. Evaluation also identifies strengths and weaknesses in implementation delivery for improvement.139

Evaluating the implementation of effective practices and quality improvement innovations is complex due to the nature of such work, which involves iterative, adaptive, and context-specific changes.140 The design of an evaluation should reflect this complexity and strive to use clearly defined and prioritized measurement plans to understand the practice’s impact on key outcomes and variation across sites.

Accordingly, leaders are encouraged to adopt best planning practices141,142 early in Pre-implementation to understand their effective practice and develop the most acceptable, feasible, and cost-effective evaluation design in light of limits set by resources, time, and political context.

An example is an **evaluability assessment**, which is an evaluation strategy that is useful with relatively new effective practices that have not been implemented at scale or undergone testing. Evaluability assessments are consistent with the QUERI Roadmap and closely align with recommended planning steps in Pre-implementation:

1. **Involve the intended users** of the information in planning to obtain commitment to the implementation and define the scope and purpose of initiative
2. **Clarify the intended practice** by engaging stakeholders as part of the process of defining goals and expectations, describing core elements, and seeking feedback about practice usability, relevant contextual factors, available resources, capacity to make change, and possible strategies
3. **Create or revise a logic model** to clarify program activities and expectations among stakeholders and pilot the practice to identify data/measurement issues for conducting a full evaluation
4. **Agree on necessary changes** in activities or goals to improve fit (menu of adaptations)
5. **Explore** evaluation design options to answer high-priority questions and then select a design that realistically considers resource, time, and political constraints
6. **Agree on evaluation priorities** (key outcomes) and intended uses of information (e.g., quality improvement, budgeting/planning, performance measurement) to support system learning
Why Should Evaluation Matter to Frontline Stakeholders?

New laws and policies require many public health agencies and private health organizations to use rigorous evaluation methods—preferably randomization—to examine the implementation of new practices or policies.\textsuperscript{143,144} Clinical services may be asked to tie evidence into budget requests through a learning health system approach that provides evidence for practices and policies.\textsuperscript{145} This increases the system’s capacity to use evidence, evaluation, and data as tools to improve outcomes.

The aim of rigorous, systematic evaluations of effective practices is to help policymakers decide how to best invest resources to avoid waste or expense on ineffective programs and/or implementation methods.\textsuperscript{146} Strong program evaluations use mixed methods involving both quantitative and qualitative data collection methods because quantitative results are often insufficient to explain why a practice was implemented well—or not. Qualitative data collected from staff meeting minutes, interviews with stakeholders, and focus groups with consumers help provide data that explains why results occurred.

Ultimately, program evaluation is a tool used to demonstrate accountability to health system stakeholders, who may include consumers, stakeholders, funding sources, policy makers, and/or members of local communities.

Selecting an Evaluation Design

As a general rule, use the most rigorous design to answer the agreed-upon evaluation questions while accounting for real-world constraints. Operational partners are often interested in questions about how to show impact as quickly as possible, so time and evaluation measures that show improvement are important considerations.

In contrast, investigators are often interested in questions that center on which implementation strategies to provide, to whom, and when to achieve successful implementation outcomes.\textsuperscript{149} Accordingly, implementation scientists prefer study designs that compare the effectiveness of strategies or the ideal provision of different types and/or intensities of implementation strategies, including:

- Hybrid implementation-effectiveness trials (types I to III)
- Cluster or group randomized trials
- Stepped-wedge cluster randomized design
- Factorial designs
- Sequential Multiple-Assignment Randomized Trials (SMARTS)

Many Resources are available to aid you in selecting a specific, randomized evaluation design but the embedded implementation research and evaluation team should have expertise in weighing the relative merits of each design.\textsuperscript{139,140,146,150-153} Also, consider how the design level of randomization, representative sites, and level of analysis (i.e., network, hospital, clinic) affects whether results are replicable across a wide range of settings when you seek to spread the practice further.\textsuperscript{146,152}

While program evaluation seems to be “pushed” on frontline stakeholders as part of a top-down mandate, the goal is for frontline stakeholders to be “pulled” to involvement by an inner source of motivation to know how a clinical practice is performing and what can be done to further improve it.\textsuperscript{5,139,142}

While both push and pull management strategies can motivate stakeholders to conduct quality evaluations of their work, these efforts are more likely to be sustained when frontline clinicians see the results as useful through feedback mechanisms (e.g., electronic dashboards, performance monitoring meetings) that can help them do their jobs while better serving consumers.\textsuperscript{148}

Sometimes, the requirements of favored randomized designs conflict with the priorities of operational partners. This can occur when implementation of an effective practice is delayed or the stakeholders want to spread the implementation strategies more rapidly.\textsuperscript{20,156}

Other times, timing and resources do not allow a randomized evaluation due to ethical concerns by operational partners or participating sites. This can occur when effective treatments are delayed based on group assignment or time to treatment. Rigorous program evaluations are still possible using observational, quasi-experimental, and natural experimental designs, such as:\textsuperscript{149,154,155}

- Non-equivalent control group design
- Stepped wedge design (without randomization)
- Interrupted time series
- Regression discontinuity design

Evaluators maintain design rigor by striving for group equivalence at pre-intervention assessment by using matching or matched controls. Similarly, to maintain strong internal validity, designs can use multiple pre- and post-test observations and then repeat interventions.
Previous implementation studies have successfully enabled randomization by creating equal opportunity for sites to obtain implementation strategies sooner rather than later, especially when the implementation strategies require start-up resources or additional time to deploy, which precludes sites from supporting the implementation at once. Operations stakeholders may also find value in a comparison group, especially if they want to know whether the financial commitment of supporting the implementation strategies in an ongoing way is worth it. For more information on making the case for randomization, see the Community Partners in Care study\(^\text{157}\) and the Oregon Medicaid Experience studies.\(^\text{158}\)

For implementation evaluations, Institutional Review Boards determined that randomization alone does not define research.\(^\text{20}\) Generally, these types of evaluations are considered non-research as long as they do not state that they are contributing to generalizable knowledge but that the results are used to inform overall programmatic or system improvements (see section above on research versus non-research for more information).

However, projects that involve randomization or other means of systematic allocation require registration in ClinicalTrials.gov or Biomed Central before being published in scientific journals. Registration of these trials is not limited to research protocols, and implementation and program evaluations have been registered in these systems.

**Identify Measures of Success and Data Sources**

There are many different types of outcome measures that can be assessed to determine whether the implementation of an effective practice has been successful.

As **Figure 10** shows, implementation evaluations pay attention to three categories of outcomes:\(^\text{159}\)

**Consumer outcomes** – Measure the outcomes an effective practice was designed to impact, such as symptoms, functioning, satisfaction, and other consumer-reported measures of care\(^\text{160}\) that can be examined at the consumer or population level of impact.

**Implementation outcomes** – Measure the effects of deliberate and purposeful actions to implement new treatments, practices, and services using multilevel implementation strategies.

**Service or system outcomes** – Long-term indicators of the population impact of an effective practice that pertain to access (timeliness), efficiency, safety, effectiveness, equity, consumer centeredness, or other aspects of quality, such as overuse, underuse, unintended consequences, or misuse of care delivery.\(^\text{161,162}\)

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**Figure 10. Key Implementation Science Evaluation Outcomes**

<table>
<thead>
<tr>
<th>Intervention Strategies</th>
<th>Multi-level Implementation Strategies</th>
<th>Evaluation Outcomes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Effective Practices</td>
<td></td>
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<tr>
<td></td>
<td>• Systems Environment</td>
<td>Implementation Outcomes</td>
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<td></td>
<td>• Organizational</td>
<td>• Acceptability</td>
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<tr>
<td></td>
<td>• Group Learning</td>
<td>• Adaptation</td>
</tr>
<tr>
<td></td>
<td>• Supervision</td>
<td>• Adoption</td>
</tr>
<tr>
<td></td>
<td>• Individual -- clinicians &amp;</td>
<td>• Appropriateness</td>
</tr>
<tr>
<td></td>
<td>consumers</td>
<td>• Effectiveness</td>
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<tr>
<td></td>
<td></td>
<td>• Feasibility</td>
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<td></td>
<td></td>
<td>• Fidelity</td>
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<tr>
<td></td>
<td></td>
<td>• Implementation cost</td>
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<tr>
<td></td>
<td></td>
<td>• Penetration</td>
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<td></td>
<td></td>
<td>• Sustainability</td>
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<tr>
<td></td>
<td></td>
<td>Service Outcomes(^*)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Effectiveness</td>
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<tr>
<td></td>
<td></td>
<td>• Efficiency</td>
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<tr>
<td></td>
<td></td>
<td>• Equity</td>
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<td>• Patient Centeredness</td>
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<td></td>
<td></td>
<td>• Safety</td>
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<td></td>
<td></td>
<td>• Timeliness</td>
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<tr>
<td></td>
<td></td>
<td>Patient Outcomes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Symptoms</td>
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<tr>
<td></td>
<td></td>
<td>• Function</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Satisfaction</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Cost (affordability)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Self-report measures</td>
</tr>
</tbody>
</table>

\(^*\)Institute of Medicine standards of care

Adapted from \(^\text{8,160}\)
As shown in Table 3, implementation outcomes measure the effectiveness/success of implementation strategies, proximal measures of the implementation process, and intermediate outcomes that influence service and consumer outcomes.

In other words, if an effective practice or clinical innovation does not lead to improved consumer or service outcomes as expected, frontline stakeholders, managers, and senior health system leaders must understand whether this failure was due to:

- Poor design or fit of the effective practice with a priority health care context or consumer populations
- Incomplete or poor implementation of an otherwise effective practice

Table 3 defines ten implementation outcomes, shows when to assess them during implementation, and provides methods to measure them.

<table>
<thead>
<tr>
<th>Implementation Outcomes</th>
<th>Definition</th>
<th>Implementation Stage</th>
<th>Example Ways to Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acceptability</td>
<td>The extent to which implementation stakeholders perceive a treatment, service, practice, or innovation as agreeable, palatable, or satisfactory.</td>
<td>Early for adoption, Implementation, Sustainment</td>
<td>Survey, Interviews, Focus groups, Administrative data, Refusals</td>
</tr>
<tr>
<td>Adaptation</td>
<td>The degree to which an effective practice or implementation strategy changes to suit the needs of a local setting or priority population.</td>
<td>Pre-implementation, Sustainment</td>
<td>Checklist, Survey, Interview</td>
</tr>
<tr>
<td>Adoption</td>
<td>Intention, initial decision, or action by stakeholders to try or employ an effective practice (&quot;uptake&quot;).</td>
<td>Implementation</td>
<td>Administration data, Observation, Interviews, Survey</td>
</tr>
<tr>
<td>Appropriateness</td>
<td>Perceived fit, relevance, or compatibility of the effective practice for a given setting, stakeholder, and/or problem.</td>
<td>Pre-implementation</td>
<td>Survey, Interview, Focus groups</td>
</tr>
<tr>
<td>Effectiveness**</td>
<td>Effect of the implementation strategy on key outcomes.</td>
<td>Implementation, Sustainment</td>
<td>Observation, Interviews, Focus groups</td>
</tr>
<tr>
<td>Feasibility</td>
<td>Extent to which an innovation or effective practice can be successfully used or carried out within a given agency or setting.</td>
<td>Implementation</td>
<td>Survey, Administrative data</td>
</tr>
<tr>
<td>Fidelity**</td>
<td>Degree to which an effective practice or implementation strategy is delivered as prescribed in the original protocol or intended by developers; this may include multiple dimensions of content, process, exposure, and dosage.</td>
<td>Implementation, Sustainment</td>
<td>Observation, Checklists, Self-report, Administrative data</td>
</tr>
<tr>
<td>Implementation Cost</td>
<td>Financial impact of an implementation effort; this may include costs of treatment delivery, cost of the implementation strategy, and cost of using the service setting.</td>
<td>Implementation, Sustainment</td>
<td>Administrative data, Checklist</td>
</tr>
<tr>
<td>Penetration**</td>
<td>Extent to which an innovation or effective practice is integrated within a service setting, organization, or health system (&quot;reach&quot;).</td>
<td>Implementation, Sustainment</td>
<td>Checklists, Program audits</td>
</tr>
<tr>
<td>Sustainability**</td>
<td>Extent to which the effective practice is supported and/or institutionalized within a service’s ongoing, stable operations.</td>
<td>Implementation, Sustainment</td>
<td>Program audits, Interviews, Program audits, Checklists</td>
</tr>
</tbody>
</table>

**Adapted from**

In RE-AIM evaluation framework, Reach = penetration; Maintenance = sustainability, Effectiveness is the same; Implementation = Fidelity; EP = effective practice
### The Reach, Effectiveness, Adoption, Implementation, and Maintenance (RE-AIM) Framework

While there are a number of evaluation frameworks, the RE-AIM framework is among the most widely used to support systematic planning, mid-course adjustments, evaluation, and reporting. RE-AIM is helpful for assessing program impact at a population level for clinical outcomes (Effectiveness, Maintenance) and implementation outcomes (Reach, Adoption, Implementation). The framework also pays close attention to external validity by comparing how generalizable findings are to the consumer population(s) served by a health system and its local hospitals. The framework’s creators also advocate for the systematic use of qualitative methods to understand and explain contextual factors influencing quantitative results for each dimension.

Table 4. The RE-AIM Program Planning and Evaluation Model

<table>
<thead>
<tr>
<th>RE-AIM Dimension</th>
<th>Pragmatic Questions to Consider</th>
<th>Measurement Considerations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reach</td>
<td><strong>Who</strong> is (was) intended to benefit and who participates or is exposed to the intervention?</td>
<td>The number, proportion, and representativeness of individuals who are willing to participate or use an effective practice.</td>
</tr>
<tr>
<td>Effectiveness</td>
<td><strong>What</strong> are (were) the most important benefits you are trying to achieve and what is (was) the likelihood of negative outcomes?</td>
<td>The impact of an effective practice on key outcomes among subgroups of a population, including negative (unintended consequences), quality-of-life, and economic outcomes.</td>
</tr>
<tr>
<td>Adoption</td>
<td><strong>Where</strong> is (was) the clinical practice or policy applied and <strong>who</strong> applied it?</td>
<td>The absolute number, proportion, and representation of settings and staff who are willing to start an effective practice and those who are not.</td>
</tr>
<tr>
<td>Implementation</td>
<td><strong>How</strong> consistently is (was) the program or policy delivered (fidelity), <strong>how</strong> will it be (was it) adapted, <strong>how</strong> much will (did) it cost, and <strong>why</strong> will (did) the results come about?</td>
<td>The intervention staff’s fidelity to the various components of an effective practice’s protocol (i.e., delivery as intended) is one of several implementation outcomes (see Table 3).</td>
</tr>
<tr>
<td>Maintenance</td>
<td><strong>When</strong> will (was) the initiative become operational; How long will (was) it be sustained (setting level); and How long are the results sustained (individual level)? Measured by longevity of effects (individual level) and program sustainment (setting level).</td>
<td>The extent to which an effective practice or policy becomes institutionalized or part of routine practice and policy.</td>
</tr>
</tbody>
</table>

Adapted from Terms in parentheses are phrased for post-intervention evaluation. The basic questions are phrased for use in program or policy planning.

### Tools for Measuring Implementation Outcomes

There are many valid measures and methods for evaluating implementation outcomes—some of which can be assessed by using a combination of qualitative and quantitative (mixed methods) strategies to assess multilevel stakeholders’ attitudes, beliefs, intentions, and behaviors. Some of the measures for examining implementation outcomes can be found through the Society of Implementation Research Collaboration; however, membership is required to access most measures.

### Other Key Outcomes

**Balancing Measures** assess the potential unintended consequences of implementing a new effective practice, such as consumer harm from over- or under-treatment or the decreases in care in other domains. For example, tight control of many chronic conditions, such as anxiety, high blood pressure, diabetes, and pain, have resulted in unintended harms to consumers, their families, and the communities where they live. These examples highlight the need for continuous monitoring of quantitative health outcomes and qualitative data from consumers and frontline stakeholders who are well-positioned to detect signs of unintended consequences.

**Economic evaluation outcomes** include estimates of the financial impact of adopting competing effective practices or whether to use different implementation strategies to achieve individual- and population-level impacts on health outcomes. There is currently very little information available to health system and local regional/hospital administrators about the comparative cost-effectiveness of different implementation strategies. It is currently a high priority within implementation science and health systems to understand the economical logistics of using one clinical intervention (implementation strategy) over another to address a clinical priority to use resources efficiently.
Health economists can help program evaluators design, collect, and evaluate economic data to conduct analyses on cost-effectiveness, inform return on investment decisions, and forecast the potential scale-up or de-implementation of an effective practice.

There are different types of health economic evaluations, and they differ based on whose perspective the analysis is conducted (i.e., whose cost is included, such as the health care sector, consumer/caregiver, or societal) and the length of time to evaluate impact. Economic evaluations often use a ratio that compares costs in the numerator to changes resulting from the effective practice in the denominator, as shown in Figure 11.

**Figure 11. Economic Consequences of Implementing Effective Health Practices**

Historically, the gold standard was a cost-effectiveness analysis in which all costs are included in the numerator (a societal perspective) and quality adjusted life years are the denominator. Cost-effectiveness analyses have long been preferred over cost-benefit analyses, which requires measuring the denominator in dollars. Cost-benefit analyses are often used in other fields, such as environmental economics, but rarely used in health care because of disagreement among economists regarding how to monetize some types of health outcomes.

In the past 20 years, many decision makers have struggled with cost-effectiveness analyses because they include costs outside their purview (i.e., costs to society) and the evaluation time frame is much longer than their budget cycles. Consequently, budget impact analyses became increasingly popular, and the International Society for Pharmacoeconomics and Outcomes Research promulgated standards for business impact analyses, which has been widely used in drug and device evaluations.

A budget impact analysis focuses only on the costs (the numerator) of implementing a new practice from a specific payer’s perspective (e.g., health care system) over a shorter timeframe of one to three years. Thus, many of the costs in the numerator, such as caregiver or consumer costs, are excluded. This narrower and more pragmatic approach has appealed to many decision makers who have limited budgets and simply want to know, “Can I afford it?” A budget impact analysis also incorporates the number of people affected by adopting a new practice to calculate a true “unit” cost (cost/consumer) and is useful for estimating the total budget to fund the new practice and its related implementation costs.

Budget impact analysis is sometimes used interchangeably with return on investment, although this can be misleading because a return on investment often includes a “return” that is non-financial, such as consumer outcomes or reduced staff burnout. For evaluators, the added complexity of valuing these non-financial returns for multiple perspectives makes the return on investment less practical than a budget impact analysis.

Finally, while economic evaluations may have been conducted on the effective practice, there is a scarce amount of data available to compare the relative costs of using different implementation strategies to support uptake of different types of effective practices across settings and consumer populations. In situations where these costs do not exist, economists rely on micro-costing methods to estimate costs. Micro-costing requires direct measurements of relevant activities and assigns costs to them.

In recent years, frameworks have been developed to track implementation activities for micro-costing, which generally focuses on the costs needed to replicate the effective delivery of a practice. Sometimes, the implementation and effective practice costs are intertwined, and it may be necessary to measure costs collectively (e.g., treatments adapted for delivery by a special video or e-health delivery mode). These costs must be recorded regularly using costing surveys, standardized templates, or other methods.
Table 5. Comparison of Implementation and Effective Practices to Track for Micro-Costing

<table>
<thead>
<tr>
<th>Implementation Costs</th>
<th>Effective Practice Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Implementation strategy costs (labor)</td>
<td>All costs to deliver the effective practice</td>
</tr>
<tr>
<td>Consumer/stakeholder engagement costs</td>
<td>Practice administration, consumer recruitment</td>
</tr>
<tr>
<td>Program adaptation costs</td>
<td>Creating/adapting program materials, supplies</td>
</tr>
<tr>
<td>Planning, staff recruitment, training, monitoring</td>
<td>Mailings, phone calls, text messages</td>
</tr>
<tr>
<td>Printing, adapting materials, supplies, data collection</td>
<td>Data entry, performance monitoring</td>
</tr>
<tr>
<td></td>
<td>Trainings, meetings, travel</td>
</tr>
<tr>
<td></td>
<td>Diagnostic or surveillance lab sample collection and testing</td>
</tr>
<tr>
<td></td>
<td>All staffing</td>
</tr>
</tbody>
</table>

Note: Costs may change over time from Pre-implementation to Sustainment

Process Evaluation Data

Qualitative evaluation refers to an approach that does not rely on quantitative measurement or statistical analysis and aims to understand and explain why clinical interventions may or may not work by seeking multiple perspectives from individuals involved at different levels of the health care system. Qualitative methods often include individual and group interviews, participant observations, ethnography, field notes, and analyses of key documents (e.g., tracking iterative Plan-Do-Study-Act improvement cycle outcomes). Qualitative methods and data are forms of process evaluation. There are many excellent Resources on qualitative research methods.

Process evaluation aims to identify influences on the processes delivering the clinical effective practice and/or implementation strategies. Process evaluation can be collected throughout the implementation process and help determine:

- How well a practice or implementation is working
- The extent to which a practice or strategy is implemented as designed (e.g., fidelity, dose, attendance, dropout)
- Whether a program is accessible or acceptable to a priority population of consumers

Process evaluation usually involves qualitative methods but may involve quantitative methods or a mix of both qualitative and quantitative (mixed methods) to study influences on the delivery of the effective practice and the strategies used to implement it. Process evaluation is useful for gaining insight into the contextual factors that explain why or how something occurred. Process evaluations can be formative or summative process evaluation methods.

Formative evaluation is a rigorous assessment process designed to identify and make use of potential and actual influences on the progress, quality, and potential sustainment of implementation processes (i.e., effective practices and/or implementation strategies). Formative data is important in implementation evaluations because they:

- Help refine, improve, and evolve the implementation process and in some cases, adapt an implementation strategy and/or effective practice itself
- May be conducted before, during, and/or after implementation activities to provide data for immediate use to optimize an implementation effort and interpret findings after formal implementation activities end

Summative evaluation methods are used to make a number of summative judgements about the worth of an effective practice and/or implementation strategy relative to the intended purpose. Summative data provides an indication of an effective practice's success in achieving the desired clinical impacts. This occurs at the end of an implementation evaluation.

Table 6. Contrasting the Perspectives of Formative and Summative Evaluation

<table>
<thead>
<tr>
<th>Formative Evaluation</th>
<th>Summative Evaluation</th>
</tr>
</thead>
<tbody>
<tr>
<td>- How is the practice implemented?</td>
<td>- To what extent are desired changes occurring? For whom?</td>
</tr>
<tr>
<td>- Is the practice delivered at capacity?</td>
<td>- Is the practice making an impact?</td>
</tr>
<tr>
<td>- Are practice/implementation activities delivered as intended?</td>
<td>- What seemed to work? Not work?</td>
</tr>
<tr>
<td>- Are consumers being reached as intended?</td>
<td>- What were unintended outcomes?</td>
</tr>
<tr>
<td>- What are consumer reactions?</td>
<td>- Did the implementation activity have the intended effect?</td>
</tr>
</tbody>
</table>

Adapted from Resources are available to help evaluators use process evaluation methods.
Sources of Health System Data

Health system consumer care and administrative databases are the primary source of data used to monitor outcomes during an implementation or quality improvement initiative. In many instances, these systems provide reliable data collection and reporting tools that track clinical outcomes from the electronic health record, as well as other valuable information related to consumer care. If you have access to information specialists (e.g., programmers, analysts, statisticians), administrative data can add value to projects evaluating clinical outcomes and process improvement.

Within the Veterans Health Administration, there are various sources of administrative and clinical data including:

<table>
<thead>
<tr>
<th>Data By Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>VA Corporate Data Warehouse (CDW): national repository comprising data from several VHA clinical and administrative systems, including the electronic health record (EHR)</td>
</tr>
<tr>
<td>VHA User Enrollment Databases: Assistant Deputy Under Secretary for Health (ADUSH) Enrollment Files, Planning Systems Support Group (PSSG) Geocoded Enrollee Files</td>
</tr>
<tr>
<td>VA Patient Portal and Survey Data: MyHealthE Vet, Bereaved Family Survey, and the Survey of Health Care Experiences of Patients (SHEP)</td>
</tr>
<tr>
<td>Tools for EHR review: CPRS, Joint Legacy Viewer (JLV), Compensation and Pension Records Interchange (CAPRI), and Cerner Millennium</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Data By Topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost Data: Health Economics Resource Center (HERC) cost data, Managerial Cost Accounting (MCA) National Data Extracts, Centers for Medicare &amp; Medicaid Services (CMS) claims data</td>
</tr>
<tr>
<td>Utilization Data: CDW, HERC Average Cost Dataset, ADUSH Enrollment Files, MCA, Medical SAS (MedSAS) Inpatient and Outpatient files</td>
</tr>
<tr>
<td>Death and Vital Status Data: CDW, VHA Vital Status File (VSF), Mortality Data Repository (MDR)</td>
</tr>
<tr>
<td>Pharmacy Data: CDW, Pharmacy Benefits Management Database (PBM), Pharmacy National Data Extracts (NDE)</td>
</tr>
<tr>
<td>Centers for Medicare &amp; Medicaid Services Data for Veterans: Medicare, Medicaid, Patient Assessment, Healthcare Effectiveness and Information Set (HEDIS), United States Renal Data System (USRDS)</td>
</tr>
<tr>
<td>VA Facility and Employee Data: CDW, Veteran Administration Site Tracking (VAST) Database, Primary Care Management Module (PCMM) Web</td>
</tr>
<tr>
<td>Special Populations Data: VA Central Cancer Registry (VACCR), National Center for Homeless Veterans Registry, VA Airborne Hazards and Open Burn Pit Registry</td>
</tr>
</tbody>
</table>

Some data may be made available through clinical dashboards to apprise clinicians and policy leaders of the performance of related services. To understand whether an improvement or implementation initiative is having the intended impact on clinical and quality outcomes, you need a clearly defined data and measurement plan that specifies:

- The source of data
- The frequency of data collection
- How the data is collected (e.g., self-reported, clinician-contributed, or system-generated)
- Who validates, processes, and analyzes the data before dissemination
- How the data are standardized for comparability across sites and stakeholders
- How the data is synthesized to be functional and usable by stakeholders at different levels of the organization
- How stakeholders and sites are selected to participate
- Whether data for comparator sites are obtained and included in reports
- When, where, and how qualitative methods (e.g., interviews, focus groups, observations) and surveys are conducted
- Who performs qualitative and quantitative analyses and what methods are used to ensure timeliness
- Whether some form of local, regional, or centralized technical assistance is available to help sites overcome data collection and reporting challenges

Developing a data collection and measurement plan early in Pre-implementation ensures proposed data reporting is feasible and can meet the expectations of implementation planners. To effectively use the wide variety of data available within a large health system like the VA, it is important to have a team with data expertise. Skilled programmers and analysts can guide the evaluation of relevant health system data throughout the processes of data extraction, cleaning, analysis, interpretation, and reporting. Many implementation failures are associated with an initiative’s inability to use and apply data, information, and knowledge to influence current practices and motivate change. 189

Many implementers underestimate the time, complexity, and resources necessary to develop functional data reports and systems, while overestimating the health care system’s ability to provide the desired data. Notably, the VA Information Resource Center (VIReC) is a key resource for navigating VA’s complex data environment. VIReC meets this challenge by developing and disseminating an array of resources for understanding and working with VA data as well as advocating for data user needs. As an embedded resource center with national scope, VIReC is dedicated to increasing access to data, methods, and knowledge resources, and supporting the use of the EHR for operational and research evaluations.

The VA Information Resource Center (VIReC) is a key resource for navigating VA’s complex data environment. VIReC meets this challenge by developing and disseminating an array of resources for understanding and working with VA data as well as advocating for data user needs. As an embedded resource center with national scope, VIReC is dedicated to increasing access to data, methods, and knowledge resources, and supporting the use of the EHR for operational and research evaluations.
electronic health record systems may have functional limitations that make it difficult to collect and provide certain types of data that are required by an improvement project. Using a logic model helps identify key data outcomes and ensures the measurement strategies used to collect this data are feasible, cost efficient, and timely.

**Using a Logic Model as an Evaluation Tool**

A logic model is often used to guide evaluation planning. In particular, it can help:

- Determine what to evaluate
- Identify appropriate evaluation questions based on your practice
- Know what information to collect to answer these questions (indicator metrics)
- Determine when to collect data
- Determine data collection sources, methods, and measures

Logic models are also useful to help define the focus on four key evaluation domains:

1. **Implementation** (process) – Is the practice implemented as planned? Were all the activities carried out as expected? What influences the quality of the activities?

2. **Effectiveness** (outcomes) – Is the practice achieving its desired short-, medium-, and/or long-term effects/outcomes?

3. **Efficiency** – How much “product” or benefit is produced for a given level of inputs and resources? (See Economic Evaluation Outcomes)

4. **Causal Attribution** – Is the progress toward outcomes due to the practice? In health care settings, causal attribution can be more difficult to determine, especially in terms of program impacts. However, implementation science evaluation methods have made it easier to determine the causality between activities and outputs and short- to medium-term outcomes. This can usually be accomplished with minimal effort by using a combination of surveys, interviews, and analyses from clinical care databases to establish causality.

![Figure 12. Evaluation Domains Using a Logic Model](source)

The boxes and arrows in the figure above indicate evaluation points where it is helpful to ask evaluation questions. As the practice progresses through the logic model (i.e., as the implementation effort matures), a new series of evaluation questions can be developed. While summative outcome evaluation looks back at the entire model, quality process evaluation models identify reasons for less-than-successful practice implementation (i.e., where did the model break down?).
The logic model in Figure 14 shows key parameters of a nationwide, partnered implementation initiative that aimed to reduce health risks in a vulnerable Veteran population. The Reengaging Veterans With Serious Mental Illness in Treatment (SMI Re-Engage) program was a joint effort by mental health leaders and VA investigators to reduce premature mortality in Veterans with serious mental illnesses, such as bipolar or schizophrenia spectrum disorders. Veterans with these psychiatric diagnoses already face greater health risks than those without these diagnoses, but these health risks can be compounded when an individual goes long periods of time without treatment for both mental and physical health needs. The following logic model communicates the essential aspects of this population-level improvement initiative to all that are involved, even as the program has been sustained over time.

**Figure 14. Example of a Logic Model for Implementation of a Public Safety Intervention**

Re-engage Veterans with serious mental illness in VA services

**Inputs**
- What you invest
  - Time
  - Funding
  - Partners
  - Staff
  - Health information technology

**Activities**
- Clinical Practice
  - Identify eligible cohort
  - Provide outreach list to clinicians
  - Conduct outreach to Reengage Veterans
  - Expedite return to care
  - Document outcomes

- Implementation
  - Policy mandate
  - Education with training
  - Implementation toolkit
  - Centralized technical assistance
  - External Facilitation
  - Audit with Feedback

**Outputs**
- Evidence of Activities:
  - 158 VA medical centers facilities engaged
  - 5075 unique patients identified for outreach in year
  - 88 sites received external facilitation beyond basic implementation strategies
  - Total facilitation time per site

**Short-term Outcomes**
- Changes in: Practice update:
  - Proportion of sites < 80% of updated documentation of Veteran status on outreach list

**Intermediate Outcomes**
- Changes in: VA service use
  - General medical and mental health visits
  - Inpatient hospitalizations
  - Emergency department use
  - Housing Assistance
  - Psychosocial recovery use

**Long-term Outcomes**
- Changes in:
  - Veteran all-cause mortality
  - Physical health morbidity
  - Housing status
  - Employment
  - Continuity of care

**Contextual Factors**
- Enabling factors: National VA effort to reduce homelessness among Veterans (many of which had a serious mental illness (SMI) diagnosis of a schizophrenia or bipolar spectrum disorder) combined with operational Leadership recognition that Veterans with SMI diagnosis are at increased risk for premature mortality if they experience gaps in coordinated physical and mental health services. Barriers: Many local clinicians faced competing demands and lacked dedicated time, information, and support to find this population prior to creation of SMI Re-Engage program.

While these models vary in size and complexity, understanding the implementation of an effective practice from start to finish assists in developing measures of implementation outcomes, clinical outcomes, and longer-term service outcomes (population impact indicators). Over time, logic models will likely be refined and updated as real-world experience clarifies paths toward consistent outcomes (vs. theorized pathways) and measures are revised to better align with implementation activities. Figure 14 shows an example of a logic model in action.

More Resources can be found here for using a logic model for intervention and evaluation planning.
Establish Baseline Performance

To assess the outcome of implementing an effective practice in a specific setting, you need an estimate of the Pre-implementation level of performance of the targeted measure of interest.193

- What performance data is currently available? Is this information useful to the current practice?
- What other information should be accessed? Is this data readily available?
- Are new data collection, cleaning, analysis, and reporting processes needed? If so, what resources are needed to complete this task?
- How often does data need to be collected and reported?

In most integrated health systems, like the Veterans Health Administration, operational program offices track performance on key clinical indices of care quality at the national, regional, hospital, clinical, and levels.

Internal and external benchmarks of quality and performance, as well as input from stakeholders, are used to define improvement target goals in the development of a logic model. Performance goals should align with local and national clinical care priorities and the organization’s mission and values.

Table 8. Sources of Quality Benchmarks for Performance Measurement

<table>
<thead>
<tr>
<th>Examples of Publicly Available</th>
<th>Examples of Department of Veterans Affairs Specific</th>
</tr>
</thead>
<tbody>
<tr>
<td>• National Quality Forum</td>
<td>• Veterans Health Administration Network</td>
</tr>
<tr>
<td>• National Committee for</td>
<td>Director Performance Plan</td>
</tr>
<tr>
<td>Quality Assurance</td>
<td>• Veterans Health Administration Medical</td>
</tr>
<tr>
<td>• Hospital Compare (Centers</td>
<td>Center Director Performance Plan</td>
</tr>
<tr>
<td>for Medicare &amp; Medicaid</td>
<td>• Strategic Analytics for Improvement &amp; Learning</td>
</tr>
<tr>
<td>Service/Medicare)</td>
<td>(SAIL)</td>
</tr>
<tr>
<td>• Medicare Merit-based</td>
<td>• Department of Veterans Affairs MISSION Act</td>
</tr>
<tr>
<td>Payment System Quality</td>
<td>quality standards</td>
</tr>
<tr>
<td>Payment Program</td>
<td>• Operational office clinical</td>
</tr>
<tr>
<td>• Professional society</td>
<td>performance measures and dashboards</td>
</tr>
<tr>
<td>clinical practice</td>
<td>• Department of Veterans Affairs clinical</td>
</tr>
<tr>
<td>recommendations</td>
<td>practice guideline recommendations</td>
</tr>
<tr>
<td>(e.g., American College</td>
<td></td>
</tr>
<tr>
<td>of Physicians, ADA, AMA,</td>
<td></td>
</tr>
<tr>
<td>American Academy of</td>
<td></td>
</tr>
<tr>
<td>Physicians)</td>
<td></td>
</tr>
<tr>
<td>• Joint Commission on</td>
<td></td>
</tr>
<tr>
<td>Accreditation of Health</td>
<td></td>
</tr>
<tr>
<td>Care Organizations</td>
<td></td>
</tr>
</tbody>
</table>

Baseline data also enables the formulation of meaningful performance goals for improvement by examining recent past performance and what is expected in the future based on implementing the effective practice. Baseline evaluations should include multiple aspects related to Pre-implementation performance in the targeted area:

- Clinical outcome (short, intermediate, and long-term)
- Appropriateness (overuse, underuse, misuse)
- Utilization
- Consumer-reported measures (outcomes, experience, preferences)
- Stakeholder-reported experiences
- Consumer-interaction
- Value (outcome/cost)
- Cost
- Unintended consequences

A standard aspect of the process of selecting a quality measure should involve conversations with stakeholders (i.e., clinical staff from all levels, customers, and system administrators) to determine if potential measures are considered meaningful and valid, particularly by frontline stakeholders.194 Leaders and frontline stakeholders should agree upon measures that are most important to improve care. Avoid starting with the wrong goal (e.g., beginning with measures of accountability stifles stakeholders’ desire to use data).195

Best Practice

Unless a benchmark is imposed on your program by outside stakeholders or regulators, take time to collect preliminary results before choosing a goal. Knowing your performance at the start of the project not only provides you with baseline data against which you can measure your progress, but it will guide your decision-making about how high to set your initial goals to improve clinical or quality outcomes.196

When operational partners lack appropriate clinical measures for an implementation project, investigators can assist in developing low-cost, pragmatic evaluation measures that are of clinical importance; evaluate the appropriateness of care; and provide expertise supported by a clinical evidence base, including measure specifications (e.g., numerator and denominator, clarity, validity, reliability, risk adjustment) that are feasible to collect and applicable to modifying care.194,197,198 Make sure to specify the underlying source of data for a measure, methods used to calculate the measure, and the time frame for which to report the measure.193 Given the proliferation of performance measures that are inaccurate and invalid, we strongly advise you to consider the American College of Physicians guidance for reviewing whether a performance measure is a valid and clinically meaningful.194
For large-scale, multisite initiatives requiring the creation or modification of electronic medical record templates to track clinical metrics and process measures, the VA Engineering Resource Centers can assist in enabling these tracking and reporting system changes. Likewise, at each medical center or health system, local system redesign engineers and clinical applications coordinators can support making changes to the health information system for evaluation and reporting purposes in local settings.

### Table 9. Strategies to Develop Meaningful Measures for Frontline Staff

<table>
<thead>
<tr>
<th>Secure frontline stakeholder buy-in</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Provide evidence of effective practice’s effectiveness and benefit to local setting</td>
</tr>
<tr>
<td>• Ensure measures are perceived as valid, evidence-based, and reliable</td>
</tr>
<tr>
<td>• Select measures that are relevant to organizational goals and mission</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Use measures that matter and are meaningful to frontline stakeholders and managers</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Involve frontline stakeholders in the process of selecting and vetting measures</td>
</tr>
<tr>
<td>• Understand how stakeholders and staff make sense and use data or performance measures</td>
</tr>
<tr>
<td>• Use measures to inspire and create positive change</td>
</tr>
<tr>
<td>• Be mindful that some operational measures may not matter to stakeholders</td>
</tr>
<tr>
<td>• Use measures that reflect direct consumer care</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Optimize strategies for data collection and reporting to multilevel stakeholders</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Limit number of reported measures</td>
</tr>
<tr>
<td>• Ensure it is cost effective to collect and report the measure data</td>
</tr>
<tr>
<td>• Present measures in formats that are accessible, clear, concise, and digestible</td>
</tr>
<tr>
<td>• Ensure measures do not conflict with each other (compatible)</td>
</tr>
<tr>
<td>• Develop measures that are comparable across services, sites, regions, and time</td>
</tr>
<tr>
<td>• Use measures that can be provided in timely manner to change stakeholder behavior</td>
</tr>
<tr>
<td>• Hold regular accountability meetings to review measures</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Avoid planning pitfalls and counterproductive strategies</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Overemphasis on measures of accountability or payment implying: 1) frontline stakeholders are motivated by fear or financial motivations 2) leaders prioritize bottom line over consumer care</td>
</tr>
<tr>
<td>• Inadequate estimates of time, resources, and analytic support to access, transform, report data</td>
</tr>
<tr>
<td>• Assume data user literacy</td>
</tr>
<tr>
<td>• Select measures that create extra work for frontline clinicians to input</td>
</tr>
<tr>
<td>• Use too many measures that create confusion and disengagement (“metric fatigue”)</td>
</tr>
</tbody>
</table>

Adapted from [148, 199-201]
Pre-Implementation Check List

Identify a Problem and Solution
- Identify high-priority need and goals
  - Establish a shared understanding of the problem to be solved by the EP
- Agree on effective practices (EP) and settings
  - Use systematic reviews and literature to identify and employ best EPs
- Clarify EP core elements, adaptation options (consumer, provider input)
  - Establish fidelity measures, work with end users and consider contextual needs to explore adaptations, pilot and track adaptations

Engage Stakeholders
- Cultivate leadership/stakeholder support
  - Seek input early and often from leaders, mid-managers, and frontline stakeholders
- Assess capacity, including barriers and solutions to EP delivery
  - e.g., Implementation Mapping, process frameworks
- Package EP with delivery adaptations
  - Match implementation strategies to barriers, create toolkit with menu of adaptations

Develop Measures and Data
- Design evaluation to match goals
  - Select an evaluation design that is feasible and answers operational questions
- Identify measures of success and data sources
  - Develop data collection plan selecting a limited number of meaningful, pragmatic, and relevant measures, using qualitative methods strategically
- Establish baseline performance
  - Establish baseline performance and set realistic target benchmarks

The VA QUERI Implementation Roadmap
Implementation involves finalizing the selection and deployment of implementation strategies to enhance uptake of an effective practice. Implementation can be enhanced through the strategic use of both transactional and transformational management strategies that help the frontline workforce successfully integrate the evidence-based innovation into routine clinical practice.¹⁰⁸

- Implementation requires strategies and an implementation plan adapted/tailored to variations across potential adoption settings and sites to address local barriers and resource constraints.

- Implementation strategies combine technical, adaptive, and relational skill sets to spread and integrate the effective practice for Sustainment and use transformative leadership approaches to empower frontline workers to own their local implementation process.

- Measurement information and reporting systems should provide timely feedback on implementation progress relative to performance benchmarks, engage multilevel stakeholders in iterative problem-solving to adjust implementation plan strategies, and find ways to improve performance and spread the practice to other settings.
WHAT IS BEING IMPLEMENTED?

Implement an Intervention

What’s in this section?

Select Implementation Strategies
What are implementation strategies? How many do you need? How do you pick them?

Tailor Strategies to Local Settings
How do you use your needs assessment? What kind of adopters are you dealing with? What should you be keeping track of as you tailor?

Disseminate Implementation Plan and Support Tools
What goes into a dissemination package? Who can help identify assets? How can you sequence the dissemination?

Key Concepts

IMPLEMENTATION STRATEGIES
Action-oriented, theory-based methods that cause behavior change at the clinician, team, service, and organizational levels to overcome barriers to adopting and sustaining effective practices.

ROGERS’ DIFFUSION OF INNOVATION
Classifies adopters into five categories based on typical characteristics of innovators, early adopters, early majority, late majority, and late adopters.
Select Implementation Strategies

Implementation requires you to decide which strategies to use to support practice uptake based on Pre-implementation planning. Implementation strategies are methods or techniques used to enhance the adoption, implementation, scale-up (or spread), and sustainment of a program or practice. They detail how to implement a practice as part of an implementation plan.

Adopting an innovation is challenging because it requires changing the ways in which people act and think about delivering “routine” care services. Implementation strategies are action-oriented, theory-based methods that support behavior change at the clinician, team, service, and organizational levels.

Implementation scientists have compiled and defined nearly 80 individual implementation strategies. The Expert Recommendations for Implementing Change (ERIC) study classified these according to nine categories of similar strategies (Table 10). Implementation strategies aim to improve implementation outcomes, such as those detailed by Proctor and colleagues, including acceptability, adoption, appropriateness, feasibility, implementation cost, penetration, and sustainability. Achieving quality implementation outcomes is related to attaining improved clinical- and service-level outcomes.

Matching Strategies to the Complexity of a Practice

Many effective practices are considered “complex” because they consist of multiple components and steps as part of routine care. A complex practice may require the involvement and coordination of people working across different disciplines and levels of the health system to be successful. The interaction of complex practices with diverse settings, consumer populations, and delivery staff invites variation in how well a practice is delivered.

To ensure the successful delivery of complex, multi-component practices, multiple implementation strategies can be selected to enact changes across organizational levels. The Pre-implementation exercise from Table 1 advocates for strategies to target specific barrier(s) identified in your capacity assessment and seek to lessen the influence of these negative contextual factors. When strategies reduce barriers, optimize fit with context, and cause changes in practice delivery, efficiency, and consistency, implementation quality should increase, resulting in improved outcomes.
Across implementation strategies, there is significant variation in each strategy’s level of complexity, intensity, and ability to target specific implementation barriers. Not every strategy is effective or necessary in a setting to achieve an improvement efforts’ desired outcomes. However, it is helpful to prioritize strategies that are feasible to enact in light of available resources (e.g., time, people) and that have a high probability of making a positive impact on delivery processes.

**Technical strategies** include the application of trainings, resources, performance metrics, policies, and incentives to “push” an effective practice into use from a top-down leadership perspective. These strategies are consistent with transactional management practices by promoting accountability to organizational goals and performance standards while supporting frontline stakeholders’ ability to achieve these goals with competence and quality.

**Adaptive strategies** “pull” the adoption of effective practices at the local level by engaging the intrinsic motivation and expertise of local stakeholders. These strategies are consistent with transformational management practices that seek to align a practice with local stakeholders’ interests, talents, and motivations to want to own and adapt the practice to make it sustainable for long-term use.

### Tailor Strategies to Local Settings

Select implementation strategies that improve the fit of an effective practice with local settings and consumers.

Implementation has traditionally been a top-down process largely overseen by either organizational leaders or investigators. This approach aims to build delivery system capacity through technical strategies, such as providing frontline workers with tools, trainings, technical assistance and audits with feedback on implementation performance. This approach is well-suited for situations when many of the adopting sites or teams possess sufficient capacity or self-motivation to adopt the effective practice with little support or connection to intrinsic sources of motivation.

However, it is increasingly clear that basic strategies, such as guideline dissemination or clinician training, are insufficient alone to improve outcomes among sites facing significant local barriers and resource constraints. Implementation experts propose several practical—but theory-guided—ways to help you select strategies that proactively tailor a practice to local contextual needs and capabilities (e.g., practice facilitation, assess and redesign workflows).

Until recently, there has been limited guidance on how to systematically match barriers and facilitators reported by stakeholders in Pre-implementation with these strategies. Evidence suggests that implementers and investigators repeatedly rely on the strategies they are familiar with rather than using individual and organizational behavior change theories to match appropriate strategies to the local barriers and capacity constraints. We offer a better way to approach this challenge.

Much like developing adaptation options to improve the fit of the effective practice for local end-users, you can tailor implementation strategies to account for local contextual factors as shown in Table 11.

### Table 11. Examples of Factors to Tailor Implementation Strategies for Local Context

<table>
<thead>
<tr>
<th>Factor to Address Through Tailoring</th>
<th>Examples</th>
</tr>
</thead>
<tbody>
<tr>
<td>Characteristics of the effective practice</td>
<td>Complexity, effectiveness, cost, cultural appropriateness, compatibility with local workflows</td>
</tr>
<tr>
<td>Characteristics of adopting settings</td>
<td>Variation in innovation capacity, resource availability, leadership structures, organizational readiness</td>
</tr>
<tr>
<td>Characteristics and preferences of implementing stakeholders</td>
<td>Location (hospital vs. clinic), supporting resources, size of team responsible for outcome, knowledge, discipline, motivation</td>
</tr>
<tr>
<td>Level of contextual barriers</td>
<td>Consumer, clinician, clinic/service, hospital, system, or policy/environment levels</td>
</tr>
<tr>
<td>Known health disparities</td>
<td>Race/ethnicity, gender, geography, sexual orientation</td>
</tr>
<tr>
<td>Phase deployment or practice integration</td>
<td>Pre-implementation, Implementation, Sustainment</td>
</tr>
<tr>
<td>Target action of strategy</td>
<td>Dissemination, capacity building, implementation process, integration of practice into local workflows, or scale-up through health system</td>
</tr>
<tr>
<td>Stage of effective practice adoption</td>
<td>Innovator, early adopter, early-majority adopter, late-majority adopter, late adopter</td>
</tr>
</tbody>
</table>
Depending on the complexity and scope of the practices being implemented, you should strive to design an implementation blueprint/plan that uses the most cost-effective mix of strategies to achieve your implementation objectives. This means your plan should have an adequate range of strategies to address the variation in barriers found across adopting sites. This mix of strategies serves as an implementation playbook for local implementation teams to cover essential tasks:

- Planning and preparation strategies
- Dissemination strategies to deploy the practice to adopting sites and contexts
- Implementation process strategies
- Capacity-building strategies for late adopters or sites with significant barriers to practice adoption
- Scale-up strategies to spread the practice within sites and to other sites in a system
- Strategies to integrate the practice for long-term sustainment without external support

Finally, as you develop a comprehensive implementation blueprint/plan, we encourage you to document the following decisions regarding the selection and use of implementation strategies.71,103

These evaluation details contribute to a learning health system by advancing institutional knowledge regarding what strategies were selected for deploying a specific effective practice and why. As an effective practice spreads, include these details in the practice packaging materials to help clinical end users understand why strategies were selected, what they entail, when they should be employed, and by whom.

**Table 12. Evaluator Guidelines for Naming, Defining, and Operationalizing Implementation Strategies**

<table>
<thead>
<tr>
<th>Name it</th>
<th>Specify the behavior change technique or implementation strategy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Define it</td>
<td>Operationally define the implementation strategy and any discrete components</td>
</tr>
<tr>
<td>Specify it</td>
<td></td>
</tr>
<tr>
<td>The actors</td>
<td>Identify who enacts the strategy</td>
</tr>
<tr>
<td>The action</td>
<td>Specify the action, steps, behaviors, decisions, or processes</td>
</tr>
<tr>
<td>Action target</td>
<td>Identify strategy targets according to theory (i.e., barriers, facilitators)</td>
</tr>
<tr>
<td>Unit of analysis to assess implementation outcomes</td>
<td>Identify the level of the organization or health setting the strategy targets (e.g., individual, clinic, service, hospital, etc.)</td>
</tr>
<tr>
<td>Dose</td>
<td>Specify the dose (i.e., how much) of the implementation strategy is delivered</td>
</tr>
<tr>
<td>Time/phase</td>
<td>Identify when the strategy is used</td>
</tr>
<tr>
<td>Implementation outcome</td>
<td>Identify the implementation outcome(s) likely to be affected by each strategy</td>
</tr>
<tr>
<td>Justification</td>
<td>Determine theoretical or empirical justification for the implementation strategy</td>
</tr>
</tbody>
</table>

Ongoing process evaluation can help stakeholders understand when these implementation strategies worked, where they were effective (or not), and how much these activities cost to deliver effective outcomes. This information influences future decision-making by creating an evidence base of implementation strategies that would be most effective and yield the greatest return on investment for similar effective practice deployments.71,215

**Tailoring Your Implementation Plan for Rates of Practice Adoption**

For effective practices to impact populations, consider how practices are spread and adopted by clinical sites and consumers.216 The diffusion of innovations theory is helpful in understanding the process by which an innovation is communicated over time through members of a social system or network.108 Four key concepts relate to the concept of diffusion and are defined in **Table 13**.

**Table 13. Key Concepts in Diffusion of Innovations Theory**

<table>
<thead>
<tr>
<th>Concept</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Innovation</td>
<td>An idea, object, or practice that is perceived as new by an individual, organization, or community, and is intended to be spread</td>
</tr>
<tr>
<td>Communication channels</td>
<td>The means of transmitting the new idea from one person to another</td>
</tr>
<tr>
<td>Social system</td>
<td>A group of individuals who adopt the innovation together</td>
</tr>
<tr>
<td>Time</td>
<td>How long it takes to adopt the innovation</td>
</tr>
</tbody>
</table>

**Adapted from**8,108,216

Diffusion of an effective practice requires a multilevel change process that usually takes place in diverse settings with different implementation strategies.

- At the **individual level**, adopting a new clinical practice involves changing the behaviors and thought processes of relevant clinical stakeholders (e.g., attitudes, beliefs, knowledge, motivations).
- At the **organization level**, it may entail redesigning clinical workflows and processes, changing standard operating procedures, or altering professional roles and responsibilities.
- At the **community or systems** level, diffusion can include using media, advancing new policies, or building coalitions to support a practice or initiative.

According to E.M. Rogers, the author of the diffusion of innovations theory, several factors determine how quickly and to what extent an innovation is adopted and diffused.108,216 By considering the benefits of an innovation (see 4), it can be introduced effectively to appeal to important clinical opinion leaders.
Table 14. Key Attributes Affecting the Speed and Extent of an Innovation’s Diffusion

<table>
<thead>
<tr>
<th>Attribute</th>
<th>Key Defining Question</th>
</tr>
</thead>
<tbody>
<tr>
<td>Relative advantage</td>
<td>Is the innovation better than the innovation it replaces?</td>
</tr>
<tr>
<td>Compatibility</td>
<td>Does the innovation fit with the intended audience’s needs?</td>
</tr>
<tr>
<td>Complexity</td>
<td>Is the innovation easy to use?</td>
</tr>
<tr>
<td>Trialability</td>
<td>Can you test the innovation before making a decision to adopt?</td>
</tr>
<tr>
<td>Observability</td>
<td>Are the results of the innovation observable and easily measurable?</td>
</tr>
</tbody>
</table>

Rogers found that the process of adoption follows a classic “bell curve” distribution of readiness and ability (Figure 15). The diffusion of innovations theory specifies five categories of adopters: innovators, early adopters, early-majority adopters, late-majority adopters, and late adopters. When an innovation is introduced, the majority of people are either early- or late-majority adopters with fewer who are early adopters or late adopters. Very few are innovators who are the first to use the innovation.

During scale-up and spread, different types of implementation strategies may be more effective in reaching the adopters you are trying to engage. A recent report from the VA Evidence Synthesis Program highlights a few ways to reach audiences that are hard to engage in a “re-personalize” phase that emphasizes a tailored approach more often seen in the earliest phases of spread when customizing a clinical practice to a small number of innovator pilot settings.

Growing research evidence suggests that early-adopter and early-majority sites are characterized by greater capacity (i.e., buy-in, readiness, or implementation capacity) to adopt and innovate than late-majority sites, which might lack knowledge, motivation, skills, or other resources and supports to readily adopt a practice. Settings with greater implementation capacity are also likely to self-select and use more advanced implementation strategies, enabling them to achieve better clinical/quality outcomes than sites with less improvement capacity.

While early-majority sites may function well with standard implementation strategies, such as training, tools, performance monitoring and feedback systems, and technical assistance, sites that are not early adopters may require more intensive, multi-component strategies like facilitation that employ a variety of discrete strategies over time to help local facilities problem solve implementation barriers. It is important to explore why these sites are not readily adopting the practice (e.g., due to limited resources or competing demands) in order to work with them to adapt practices and implementation strategies that fit their needs. The VA Evidence Synthesis Program’s Report on Scaling Beyond Early Adopters is a good reference for addressing these types of barriers.

Roger’s adoption curve can help planners tailor the timing and allocation of resources to build delivery capacity through basic implementation support strategies for majority adopters and more intensive and expensive implementation strategies for later adopters. To plan for Sustainment, it is critical for a practice to be fully implemented prior to the end of initial implementation start-up funding. Thus, selecting implementation strategies to overcome the unique challenges of late adopters helps a health system achieve a greater level of population impact for the long term.
Disseminate Implementation Plan and Support Tools

Implementation begins with the dissemination of the effective practice package to participating facilities/clinics and may include training of the effective practice, technical assistance, and monitoring and feedback on key clinical outcomes. Dissemination strategies depend on practical considerations, such as the:

- Design of the implementation initiative
- Geographic scope
- Number of facilities/networks
- Funding to support strategies

Health system leaders communicate expectations pertaining to the implementation effort, including differentiating resources available to the field, such as:

- Implementation timelines and milestone dates
- Data monitoring and reporting systems
- Repositories of implementation or effective-practice tools (e.g., toolkits)
- Centralized delivery support resources, such as technical assistance or other forms of support personnel (e.g., facilitators, improvement coaches, health information technology programmers)
- Local delivery support obligations (e.g., clinical champion, internal facilitation, obligation of local data programmers to support electronic-medical-record-template troubleshooting)
- Incentive structures, performance measure targets
- Implementation and clinical benchmarks relative to an implementation timeline

Scale-up plans can leverage system-wide assets that span the entire health system, including:

- Shared information technology servers/networks
- Social media and marketing mechanisms (i.e., local and centralized services/channels)
- E-mail listservs
- Performance measure dashboards or clinical monitoring/reporting
- Practice-based research networks or quality improvement collaboratives among clinicians
- Existing clinical communities of practice (e.g., clinical program office calls, social media)
Effective dissemination involves understanding your key end-users, selecting the best communication channels for sharing information with internal and external stakeholders, and providing the most appropriate products for each stakeholder group (See Table 15). Effective dissemination increases demand for the effective practice and builds partnerships across levels of the health system.

Table 15. Dissemination Strategies to Increase Practice Uptake Among Stakeholders

<table>
<thead>
<tr>
<th>Stakeholder</th>
<th>Communication Channel</th>
<th>Mode</th>
<th>Examples</th>
</tr>
</thead>
</table>
| Consumers and caregivers           | Interpersonal         | Word of mouth         | • Clinician counseling  
• Consumer peers/influencers      | Town halls at hospitals  
Meet with patient advocacy organizations |
|                                    | Mass media            | Written               | • Brochures, consumer guides, handouts, care summaries  
• Posters, flyers in clinics  
• Mailings                       | Newsletters  
Emails  
Magazines, newspapers |
|                                    | Media                 |                       | • Information screens in clinics  
• Social media (Facebook, Twitter, YouTube)  | Public websites  
TV and radio ads |
| Clinicians and clinical teams      | Interpersonal         | Word of mouth         | • Peers  
• Clinical champions  
• Academic detailing  
• Internal/external facilitators  
• Cyber seminars                  | Conference presentations  
Communities of practice  
Quality improvement collaboratives  
Practice-based research networks |
|                                    | Mass media            | Written               | • Online continuing education trainings  
• Electronic reminders  
• Electronic decision aids  
• Internal websites                | Professional blogs  
Clinical practice guidance  
Journal articles  
Evidence syntheses |
|                                    | Media                 |                       | • Information screens in clinics  
• Social media (Facebook, Twitter, YouTube)  | Public websites  
TV and radio ads |
| Service and facility level workforce| Interpersonal         | Presentations          | • In-service                          | Academic detailing |
|                                    | Mass media            | Written               | • Standard operating procedures  
• New and ongoing training        | Local and national policies |
|                                    | Media                 |                       | • Centralized e-resources  
• Podcast  
• Health system messages          | Newspaper  
Radio |
| System and policy level            | Interpersonal         | Face to face           | • Policymaker briefs  
• C-suite briefs                  | Patient advocacy |
|                                    | Mass media            | TV, radio, social media, and internet | • News stories  
• Editorials                      | Commercials |

Within the VA health care system, several operational entities support the spread and adoption of new practices through dissemination and diffusion strategies, including through a dedicated VHA Innovation Ecosystem that features devoted personnel, facilities, and programming to support the spread and scale of promising practices.35,36,38

The VA’s Center for Information Dissemination and Education Resources (CIDER) is another essential resource center dedicated to supporting the implementation of effective practices by using various communication strategies, such as publications, cyberseminars, national meetings and conferences, social media, and both HSR&D and QUERI websites to share information with clinicians, managers, policymakers, investigators, and the general public.
Planning for the Scale and Spread of an Effective Practice in a Health System

In large health systems like the Veterans Health Administration, there comes a point when health system leaders must plan for the spread and scale of an effective practice for sustained integration.

The sequence of improvement conceptualized by the Institute for Healthcare Improvement is displayed in Figure 16, which illustrates the lifecycle of an effective clinical practice or quality improvement innovation. Moving from testing to proof of concept under local conditions using either clinical trials or traditional rapid-cycle testing, the goal is to yield a reliable and robust clinical innovation that works well across diverse settings and populations. As the sequence shows, the ultimate goal is to develop a solid implementation plan that not only integrates a practice into routine care processes but enables the process to rapidly diffuse to other settings and locations.

There is not a clear consensus on these popular terms, which we operationally define as the following:222,223

- **Spread** refers to the adoption and replication of an effective practice from an original site of innovation to other facilities in a local hospital system, regional network, or national health system to reach more consumers eligible for the new practice (sometimes called horizontal scale-up).
- **Scale-up** involves deliberate system-level investments in infrastructure and fixed costs to ensure that the effective practice can be delivered to large numbers of consumers with diminishing marginal costs over time for sustainable outcomes. Scale-up often entails strategic planning and use of strategies to influence budgeting, policy and legal regulations, and knowledge sharing across an organization or system.

Spread and scale of effective practices is largely an understudied area in implementation science; however, we integrate the key elements necessary to spread an effective practice across units of a hospital and health system:214,223-227

- Emphasis on leadership and stakeholder engagement and alignment throughout the process
- Activation of social networks and communications at all levels of the organization
- Creation of a scalable effective practice intervention package and implementation plan
- Emphasis on an iterative and flexible approach to addressing implementation challenges at the local level while promoting accountability to performance standards
- Use of rigorous evaluation methods to monitor and revise implementation efforts
- Implementation of an effective practice with an emphasis on Sustainment

Figure 16. The Institute for Healthcare Improvement’s Sequence of Improvement*

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Igniting an Initiative to Bring a Practice to Scale

The Veterans Health Administration has considerable experience as a national health system in terms of developing innovative strategies to scale, yet considerable wisdom has been acquired from other sectors on this topic. In a 2015 Institute of Medicine workshop report, Joe McCannon, co-founder of the Billions Institute nonprofit for leading large-scale social change efforts, observed that three prerequisite factors are necessary for effectively taking an innovation to scale:

1. A **promising practice** with promising evidence to be built on through continuous learning and refinement going forward
2. **Attention** from influential leaders and stakeholders at national and local levels
3. A **conducive environment** that provides energy and attention for spread and scale fueled by a new policy or legislation, public attention, or an emergent crisis

The challenge is taking an effective local practice and scaling and spreading it more broadly in the face of real barriers. The health care “marketplace” is a crowded arena of competing practices in which any given practice is competing with a huge volume of new information, ideas, and innovations. There is little evidence that a promising practice will be taken up simply based on its merit or intrinsic value in the face of the following challenges.

<table>
<thead>
<tr>
<th>Table 16. Barriers Undermining Change and Adoption of New practices</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Conflicting values</strong></td>
</tr>
<tr>
<td>Need for business as usual</td>
</tr>
<tr>
<td>Competition</td>
</tr>
</tbody>
</table>

Ten attributes and behaviors distinguish typical scale-up initiatives versus exceptional initiatives as summarized in Table 17.

<table>
<thead>
<tr>
<th>Table 17. Attributes of Typical Versus Exceptional Spread and Scale Initiatives</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TYPICAL</strong></td>
</tr>
<tr>
<td>Comprehensive strategy development</td>
</tr>
<tr>
<td>Emphasis on consensus</td>
</tr>
<tr>
<td>General goals for expansion</td>
</tr>
<tr>
<td>Design for success</td>
</tr>
<tr>
<td>Broad knowledge of audience</td>
</tr>
<tr>
<td>One stimulant</td>
</tr>
<tr>
<td>One teaching/learning method</td>
</tr>
<tr>
<td>Replication</td>
</tr>
<tr>
<td>Summative evaluation is the priority</td>
</tr>
<tr>
<td>Management gives the approval</td>
</tr>
</tbody>
</table>

*Source:* 229, 230
The Institute of Medicine summarized many observations by McCannon for successful scale and spread initiatives:

**Get started.** The natural tendency in a typical initiative attempting to scale a complex health practice is to take considerable time to comprehensively plan for all potential contingencies and outcomes that create inertia. The best way to address complexity is to engage in the process and get started.

**Avoid pleasing all stakeholders.** Typical initiatives place a strong emphasis on attempting to achieve consensus among all stakeholders, which is difficult to achieve in a health system. Focus on obtaining broad consensus on the aim of the initiative but not on the process of smaller steps to enact it.

**Understand what full scale looks like.** Successful initiatives have clear, time-bound aims and a concrete vision of what the scale-up initiative needs to accomplish. Define what full scale looks like in terms of a number of sites that will spread the practice.

**Design for Success and Scale.** Most resource-intensive initiatives struggle to scale because they only design for success and do not address the need to reduce costs and develop economies of scale over time. Consistent with Roger’s diffusion of innovations theory, a scalable practice should be simple, user-friendly, and allow potential adopters the ability to easily test and clearly see the practice’s benefits and value for their setting. Exceptionally designed scale-ups also plan for infrastructure needs as the practice spreads (i.e., people, financings, space, equipment and supplies, data collection, technology, logistics and oversite).

**Understand the audience.** As noted previously by Roger’s diffusion of innovations theory and a recent VA Evidenced Synthesis Report, it is crucial to understand that adoption of a practice occurs over a predictable range of distribution. It helps to segment the audience of stakeholders with the influence to adopt a practice based on different characteristics such as discipline (e.g., administrator, physician, nurse), geography (e.g., state, region), readiness for the practice (e.g., experienced, intermediate, novice), type of facilities (e.g., medical center versus community-based outpatient clinics), and the relevant mix of customers served by a facility (e.g., demographics, military service era).

**Positive stimuli.** A stimulus is the incentive or driving force for change. A typical health care initiative to spread a practice is dominated by one stimulus—payment. In contrast, successful initiatives use several different stimuli that range from positive to negative to drive change. Effective stimuli provide emotional connection, empowerment, collaboration, recognition, enjoyment, transparency, sense-making, scientific evidence, and if necessary, regulation or punishment.

**Teaching versus learning.** Commonly, initiatives are scaled out relying on one teaching method to learn an innovation centered around a didactic lesson in which practice users are passive learners. Successful scale initiatives rely on multiple methods of learning through hands-on applications like the Plan-Do-Study-Act cycle. Active implementation strategies—like practice facilitation—help frontline clinicians actively engage in mastering a practice through interactive problem-solving and reflection.

**Replication versus adaptation.** Consistent with our principles, scale and spread cannot rely simply on the static replication of an effective practice, but must have a focus on disciplined adaptation to address changes in consumer populations, policies, and local contexts.

**Evaluation.** While traditional scale-up initiatives often are heavily funded to determine summative outcomes (i.e., whether a practice works), exceptional initiatives focus on providing timely data (e.g., daily) to make frequent refinements to implementation on a regular basis.

**Management Approach.** In large scale and spread efforts, it is easy for leaders to fall into a trap in which they tightly manage efforts through data-monitoring systems that rank performance and provide approval to high performers and punishment to low performers; this results in a culture of fear and manipulating the system. In comparison, leaders who are successful at having impact at scale use their time productively to work with local and regional facility leaders to identify specific barriers to practice uptake and use their influence to remove these barriers. This management practice promotes a culture of positive collaboration versus fear and helps frontline stakeholders invest in the outcomes of the scale and spread initiative. Similarly, it is also important to develop shared culture and values among clinical stakeholders to embrace quality improvement and the adoption of new innovations using implementation strategies.
Leadership Uses Top-Down Practice Support to Push Change to Local Sites

Implementation includes the use of leadership management styles to help enhance the uptake of new effective practices through a mix of transactional and transformational leadership practices. The behaviors of senior organizational leaders have a significant influence on creating an organizational climate, culture, and environment conducive to innovation, learning, and improvement.

**Transactional leadership** practices are ideal for making incremental changes to current organizational policies and procedures by using incentives and disciplinary power to motivate employees to meet performance objectives or targets. This style is well-suited for pushing out new effective practices and developing the systems to monitor performance.

**Transformational leadership** practices support collaborative work through teams to identify a change, create a vision to inspire employees to persevere through the change, and work with employees to achieve a goal for the greater benefit of the organization. This leadership style motivates frontline employees and middle managers by engaging and empowering them to take an active role in the implementation process. Transformational strategies help improve employee morale and satisfaction by aligning tasks with personal values, encouraging skills development, and inspiring greater ownership of their work.

In supporting the implementation of a new effective practice, transformational leadership is instrumental in bringing stakeholders together to develop an improvement aim that aligns with stakeholders’ needs and demonstrating how it addresses local “pain points.” However, transactional leadership is useful for creating the “push” to get a policy, mandate, or clinical directive disseminated by creating structures that create accountability for local leaders and clinicians who implement the practice. As mentioned above, the use of positive and negative stimuli/incentives is important and generally should fall on an 80/20 ratio of positive- to negative-incentive strategies.

Transactional practices rely on implementation strategies that align rewards for meeting performance benchmarks with respect to goals and targets for adoption, implementation, and change in clinical outcomes. Transactional leadership practices aim to promote accountability using measurement-based systems, job descriptions, and clinician/leadership incentive programs aligned with implementation outcomes.

While transactional leadership strategies create structures to support quality implementation of an effective practice, evidence suggests that transformational leadership practices are more consistent with the tenants of a learning health system. In organizations emphasizing these principles, there is greater uptake of practices, improved clinical and implementation outcomes, increased job satisfaction, and decreased employee turnover, burnout, and demoralization among frontline stakeholders.
Empower Bottom-Up Pull to Enhance Stakeholder Buy-In at the Local Level

Implementation strategies should not only aim to build capacity to implement a specific effective practice, but to build broad capacity at the local level to implement future practices and innovations as skills are developed in these methods.

Empowering local frontline clinicians and managers to decide on the strategies to implement the effective practice in their facility fosters ownership in the process, and in turn, motivation and commitment. Clinical champions can garner motivational support by reframing the implementation process as an opportunity for local clinicians to learn and own the process, rather than using punitive strategies to shame, penalize, or criticize the local team.

For complex innovations, like implementing a new model of care, empowering frontline staff (e.g., medical assistants, support staff) by changing roles and responsibilities can be challenging. But these adaptations offer the benefit of reducing clinician burnout by allowing staff to work at the top of their license. Effective implementation efforts require a combination of skill sets to help sites adopt and sustain a practice:

- **Technical** – Content expertise about the effective practice; proficiency in relevant evaluation practices pertaining to fidelity/adaptation assessment, performance benchmarking, and process evaluation; and knowledge on how to match capacity-building strategies to meet local site needs
- **Adaptive** – Capability to address variations in local organizational and clinician capacities; readiness to adopt a practice by fostering user-centered design principles; problem-solving solutions to workflow redesign and technology challenges; and identifying and repairing local structural weaknesses to support practice sustainment
- **Relational** – Capability to employ motivational and psychological strategies to encourage organizational change across interdisciplinary stakeholders and distributed levels of management and leadership

A learning climate is created when leaders integrate implementation efforts into organizational missions by prioritizing efforts, setting goals, and fostering accountability while empowering frontline stakeholders to make changes that lead to innovation and improvement. This approach may be a change for leaders accustomed to traditional top-down management practices, but the long-term benefit is the development of resilient implementation capacity (e.g., knowledge, skills, communication channels) among frontline employees to support adoption of other effective practices.

Create Stakeholder Feedback Channels

Reinforcing the establishment of formal communication channels allows stakeholders to share feedback on the progress of their implementation efforts. For rapid learning to occur, stakeholders should feel comfortable not only sharing the details of successful strategies to overcome implementation challenges, but also the failures.

A prerequisite condition for these channels is the establishment of psychological safety, the perception that stakeholders can take interpersonal risks without suffering punishment. In a psychologically safe environment, individuals are willing to contribute ideas, questions, and concerns, which supports learning. In environments where leaders do not foster psychological safety, individuals are less willing to speak up for fear of being perceived as ignorant, incompetent, negative, or disruptive.

Health care environments can foster hierarchical cultures where individuals of lower status self-censor for fear of retaliation or punishment. Environments like this discourage learning through rapid experimentation, failure, and reflection. Effective teamwork is critical in health care settings where clinical teams represent the basic organizational unit; however, a recent review found that a psychologically safe work environment was the most predictive factor of team and organization success and was the cornerstone of four other predictors of performance—clear goals, dependable coworkers, meaningful work, and a belief that work has impact.

Senior implementation leaders can model safe communication standards to local implementation teams by setting clear ground rules on learning collaborative/community sessions. Implementation strategies, such as external facilitation or improvement coaching, also provide an opportunity to coach dysfunctional teams to cultivate positive communication patterns.

Increasing evidence indicates that when implementation strategies help local leaders (e.g., directors, managers, supervisors) adopt positive management behaviors, it translates into psychologically safe and high-functioning teams. This improves organizational outcomes through rapid learning and better clinical, safety, and employee outcomes. The ability to foster effective feedback channels could take weeks to years based on the commitment of senior leaders and managers to demonstrate consistency in communicating expectations for speaking up about errors, mistakes, or failures by positively affirming rather than punishing the messenger.
Report Progress to Stakeholders

For health care organizations to learn, innovate, and improve, frontline managers and clinicians need timely feedback about their current level of performance relative to goals and evidence-based benchmarks. Organizational learning that drives improvements at all levels of the health system is not only driven by data but also feedback loops among stakeholders that foster accountability and reflection on what is working or not working in implementing a new practice or innovation.196

In Pre-implementation, leaders and stakeholders develop a data collection and measurement plan that builds a continuous data monitoring and reporting system across all levels of the organization. Reporting systems must strive to balance performance feedback with engagement strategies to support positive clinician behavior change.200 Implementation progress should therefore include implementation progress at multiple levels, including system, regional network, facility, service, unit/team, and individual clinician (when appropriate).

Performance feedback should be meaningful and relevant to clinicians’ direct delivery of care, whether it be through a service, team, or individual clinician. Feedback should be presented in easily digestible formats that help clinicians understand what actions to take to modify their current care behaviors. Moreover, regular performance meetings with senior leaders, managers, and frontline clinicians should support reflection and problem-solving to use feedback data to drive local efforts for continuous improvement on key outcomes.199

Audit and feedback are essential implementation strategies used to support thoughtful engagement in performance feedback. Audit refers to the assessment of performance to a specific target or benchmark. Feedback is the communication of that performance. Frequently, data is provided without a comparison standard to interpret current performance (from within or outside the organization). Evaluators should monitor how frontline clinicians make sense of feedback data and respond to stakeholders’ concerns about the validity, reliability, and accuracy of reported measures.

Program evaluators can also develop communication channels to periodically share the results of formative evaluations with stakeholders across the system through practice-based networks, communities of practice, and virtual learning collaboratives. This process reinforces the participation of stakeholders in formative data collection and can be impactful by rapidly communicating failures and successes across the organization to support improved delivery (e.g., fidelity, adaptations) and/or use of specific implementation strategies.

Make Data Accessible to Stakeholders

Operational stakeholders need continuous monitoring of implementation activities and outcomes (performance measures) to know whether they are achieving goals or evidence-based benchmarks. Performance feedback data that is hard to access and share makes it less timely and useful for implementation and quality improvement purposes. However, simply reporting performance data is not enough to ensure high quality, best practices, and effective care.244

Well-designed performance measures help managers and frontline clinicians assess and improve program outcomes and the processes linked to them. In Pre-implementation, stakeholders create a logic model to help stakeholders understand these relationships. In turn, a limited number of measures should have been selected that could be easily obtained at the local level on a regular frequency and shared for iterative improvement efforts.

Data that is accessible and transparent should be available at all levels of the organization, but particularly at the service, unit, and clinician levels. This data must be digestible and relevant to operational data users to make changes in local clinical implementation efforts. Data can be made accessible and usable by posting it on performance dashboards, posting visible summary reports in clinical breakrooms, or sharing and discussing it during recurring meetings between clinicians, managers, and senior leaders.

Accessible and continuously reported data enables local implementation teams to use data to experiment and refine implementation processes and then assess the impact of these changes in relatively short periods of time, which is essential for helping an effective practice fit in a local setting.
Adjust Plan Based on Feedback

Learning health care systems and high-reliability organizations use data and measurements to drive improvement and innovation. Well-designed performance measures are insufficient to bring about changes without an improvement framework or process to make sense of this feedback.

“Until a new process or practice is completely routine, each use of it is an experiment”

– Organizational Learning Expert, Amy Edmondson

Senior leaders create the strategic vision for implementing a new practice in a health system by providing the resources and performance standards to hold local leaders accountable for carrying out an implementation plan. While implementation strategies provide the overarching strategy for implementing an effective practice and navigating barriers, implementation at the local level is often driven by small, incremental, and cyclically-implemented tests of change.

Effective performance measurement systems encourage organizational learning and improvement by using data to help managers and clinicians assess and improve program outcomes and the processes linked to them. Feedback from performance measures helps local implementation teams know how they are doing in achieving implementation goals or performance benchmarks. Failure to achieve performance goals encourages the use of improvement methods like Plan-Do-Study-Act cycles.

As Figure 17 shows, a Plan-Do-Study-Act cycle is an iterative problem-solving approach that addresses gaps between current performance and benchmarked goals. Upon identification of a gap in performance, reflect on the possible causes of the failure and develop a solution (plan), test the solution (do), analyze the resulting outcomes (study), and act on whether to refine, stop, or continue the solution.

To improve and adopt new practices, organizations must be willing to support systematic experimentation at the local level. While failures are inherent to this process, these are small, deliberate failures that offer feedback to learn and adjust processes and behaviors.

Plan-Do-Study-Act cycles also offer a systematic way to help local improvement teams adjust to changes in clinical resource availability, clinical priorities, or the discovery of unintended consequences caused by a new practice. Finally, Plan-Do-Study-Act cycles offer a micro-approach to selecting, implementing, testing, and adjusting adaptations to an evidence-based intervention to assess what helps optimize fit with consumers and clinicians in a local context while maintaining clinical effectiveness.
Implementation Check List

Implement an Intervention

- Select implementation strategies
  Deploy implementation strategies to promote uptake of EPs
- Tailor strategies to local settings
  Tailor based on mechanism of behavior change, EP complexity, setting variation, phase of implementation, etc. Consider technical, adaptive, and relational skill sets
- Disseminate implementation plan and support tools
  Create a playbook for frontline providers and interventionists

Activate Implementation Teams

- Convey top-down practice support "push" to local sites from leadership
  Transactional-focused strategies promote accountability and technical skill building
- Empower bottom-up "pull" to enhance stakeholder buy-in at local level
  Transformational-focused strategies empower individual stakeholders to develop skills, strengths, and motivation to "own" the change process
- Create stakeholder feedback channels
  Foster psychological safety and learning climates/cultures

Develop Measures and Data

- Report progress to stakeholders
  Provide feedback on goal attainment to multi-level stakeholders
- Make data accessible to stakeholders
  Effective use of data helps foster learning and monitoring of clinical impact
- Adjust plan based on feedback
  Local teams should iteratively refine implementation to optimize local fit and uptake

The VA QUERI Implementation Roadmap
Sustainment is a process that involves:

- Assessing the effective practice’s performance on an ongoing basis
- Adapting the effective practice over time to maintain or improve clinical effectiveness
- Periodically reviewing to decide whether to continue to sustain a practice or de-implement it
- Creating a business plan to support ongoing effective practice delivery

The goal of this phase is to integrate the effective practice into habitual workflows in clinical care settings and employ it at the local health care facility level without special external support, such as grant or start-up funds.

A defining characteristic of a sustainable practice is that it is viewed as an essential part of ongoing routine clinical care and is valued by both providers and by organizational leaders at the local and system levels.
WHAT IS BEING IMPLEMENTED?

Sustain an Intervention

What’s in this section?

Develop business plan to continue EP
What goes into a business plan? What types of analysis might be needed? What kinds of costs should be considered?

Monitor for changes in EP, whether different EP is needed
Why change your course of action? What are the options for de-implementing? How can you approach this process?

Weigh costs of maintaining EP
What matters other than EP success?

Key Concepts

SUSTAINABILITY
The extent to which an effective practice can continue to be delivered, especially if external support or funding ends outcomes

DE-IMPLEMENTATION
A situation when an established effective practice should be reduced, replaced, or stopped because it has been found ineffective, harmful, inefficient, or no longer necessary even in the absence of a specific superior alternative practice

KEY RESOURCES
VA Health Economics Resource Center

U.S. Department of Veterans Affairs
Veterans Health Administration
Quality Enhancement Research Initiative
Sustainability describes the extent to which an effective practice can continue to be delivered, especially if external support or funding ends. An effective practice only has an impact on its intended consumer population if it is reliably delivered over time.

Sustainment is not a final endpoint for frontline clinicians unless the practice is de-implemented or stopped in favor of a new or more effective practice. The goals for Sustainment are to:

- Integrate the practice into care so it is viewed as a routine practice or habit
- Continue to fully deliver the core components of the effective practice over time
- Take ownership of the effective practice by building ongoing costs and processes to sustain the practice in local operating budgets and decision-making

Sustaining an effective practice involves a combination of disciplined use of data and operational flexibility to handle a rapidly changing health care environment. Local implementation leaders work with frontline stakeholders to develop and test adaptations to support program effectiveness and fit for new and/or changing contexts and population needs. Ideally, implementers strive for continuous improvements over the prior periods’ performance even as returns diminish over time as the improvements become smaller.

Do not assume a practice will continue after start-up funds for an implementation initiative go away. Rather, research suggest that the majority of implementers struggle to sustain the gains achieved during Implementation efforts due to an inability to fully sustain all components of an effective practice.

Reductions in practice outcomes suggest a poor fit between the practice and its context. Following initial implementation, practices that sustain performance gains after adoption (“holding the gains”) represent a neutral to slightly less favorable implementation outcome because outcomes are not continuing to improve. A negative result happens when outcomes relapse over time to levels close to Pre-implementation.

As Figure 18 shows, multilevel factors can interact to influence an organization’s capacity to sustain a practice. These factors involve characteristics of the effective practice, the people delivering the intervention, implementation processes, factors specific to an organization, and external environmental influences. Many of the specific determinants influencing sustainability are cataloged by investigators to help guide planning and decision-making.

Table 18. Multilevel Factors Influencing Sustainment: The Integrated Sustainability Framework

<table>
<thead>
<tr>
<th>Factors Internal to Your Health System</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resources, funding</td>
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<tr>
<td>Leadership support</td>
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<tr>
<td>Staffing, turnover</td>
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<tr>
<td>Program champions</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Processes</th>
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</thead>
<tbody>
<tr>
<td>Stakeholder engagement</td>
</tr>
<tr>
<td>Training, supervision</td>
</tr>
<tr>
<td>Technical assistance</td>
</tr>
<tr>
<td>Program evaluation/data</td>
</tr>
<tr>
<td>Adaptation</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Factors External to Your Health System</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sociopolitical</td>
</tr>
<tr>
<td>Funding Environment</td>
</tr>
<tr>
<td>External leadership</td>
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<tr>
<td>Values, needs, and priorities</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Characteristics of Interventionists</th>
</tr>
</thead>
<tbody>
<tr>
<td>Implementer or provider characteristics</td>
</tr>
<tr>
<td>Knowledge, skills, expertise</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Characteristics of the Clinical Practice</th>
</tr>
</thead>
<tbody>
<tr>
<td>Perceived benefit/need</td>
</tr>
<tr>
<td>Fit with context and population</td>
</tr>
<tr>
<td>Adaptability, usability</td>
</tr>
</tbody>
</table>

Adapted from
Planning for Sustainment

The Program Sustainability Assessment Tool offers an efficient way to better understand multilevel factors that can be underdeveloped and negatively affect a practice’s ability to be sustained. The tool organizes these factors across eight domains, including:

- Funding stability
- Partnerships
- Communications
- Organizational capacity
- Program evaluation
- Program adaptation
- Strategic planning
- Environmental

Strategic planning—the capacity to define the program’s goal, direction, and strategies—is the central domain on which all the other capacities are dependent. Planning for Sustainment can take place during Pre-implementation by using resources like the Program Sustainability Assessment Tool to assess an organization’s areas of weakness in supporting new clinical practices. Accordingly, you can target specific organizational structures and processes for strengthening during Implementation using strategies suggested by Leeman and colleagues to improve integration of the practice into routine care, build capacity for sustained use, and support the scale-up of the practice to other clinics, services, and facilities in your health system.

### Table 19. Classifications of Implementation Strategies Used to Build Capacity for Effective Practice Sustainment

<table>
<thead>
<tr>
<th>Classification</th>
<th>Target for strategy action</th>
<th>Examples of specific Expert Recommendations for Implementing Change (ERIC) implementation strategies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Integration strategies</td>
<td>Factors that enable or impede optimal integration of a specific effective practice into a specific setting by helping frontline stakeholders address barriers to implementation among clinicians or inner organizational setting</td>
<td>For a specific effective practice:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Institute reminder systems</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Revise clinician roles and responsibilities</td>
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<tr>
<td></td>
<td></td>
<td>• Provide supervision/ feedback</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Modify medical record systems</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Implement tools for quality monitoring (process, fidelity)</td>
</tr>
<tr>
<td>Capacity-building strategies</td>
<td>Motivation and capability to engage in implementation process strategies (in general but not to a specific effective practice) carried about by individuals, teams, and systems that build frontline stakeholders’ general delivery capacity by targeting individual-level and implementation process determinants</td>
<td>Across multiple settings:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Training to build general capacity</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Technical assistance and facilitation for implementation processes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Tools to support implementation processes</td>
</tr>
<tr>
<td>Scale-up strategies</td>
<td>Motivation and capacity to integrate a specific effective practice into a health system using individuals, teams, and systems that build frontline stakeholders’ innovation-specific delivery capacity by targeting individual, inner-setting, and outer-setting barriers or weaknesses</td>
<td>Across multiple settings:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Training to build capacity specific to effective practice</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Technical assistance and facilitation (specific to effective practice)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Implementation toolkits</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Learning/quality improvement collaboratives</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Benchmarking</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Infrastructure development</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Changes to service fee lists or medication formularies</td>
</tr>
</tbody>
</table>

Some of the general capacity strengthening strategies may be accomplished by support services funded by centralized operational offices, such as technical assistance, training, or practice facilitation/improvement coaching. Some innovation-specific capacity-building strategies should be carried out by local implementers to optimize fit of the new practice with the setting.

Adapted from 103

![SUSTAINMENT Sustain an Intervention](image-url)
Develop a Business Plan to Continue Effective Practice as Routine Care

Increasingly, local health care organizations are asked to take a more entrepreneurial role in the ownership of effective practices and quality improvement projects after initial implementation resources go away.\(^{254,255}\)

During Implementation, local hospital leaders and managers plan for Sustainment in a critical and systematic way. Program evaluation data from Implementation can help develop a customized business plan.

When planning from a business perspective, the focus becomes centered on customer service and creating value in a financially sustainable way. A business plan requires thinking about:\(^{254}\)

- Establishing new sources of funding support
- Justifying how a practice fits in the organization’s mission, structures, and clinical processes
- Setting performance benchmarks to determine practice effectiveness
- Spreading costs among and coordinating with partners (other services, operational offices)
- Demonstrating value of the practice
- Analyzing efficiency
- Determining cost per unit of service
- Calculating break-even points

To make a case for sustaining or spreading a practice within a health system, consider presenting the effective practice’s cost analysis, showing the return on investment on the implementation strategies used to promote practice uptake.

Decision makers may also desire a cost-effectiveness analysis, which compares costs to changes in quantitative measures of health-related outcomes or standardized outcomes, such as quality-adjusted/disability-adjusted life years as in the case of a cost-utility analysis.\(^{172,178,256}\)

Consider presenting analyses from the perspectives of multiple stakeholders, such as payers, consumers, and communities.

A business plan can substantiate shared costs by different service departments and systems-level program offices. For example, effective practices designed to treat complex health conditions, such as cancer, heart failure, or serious mental illness, need care coordination across multiple clinicians.

Costs need to be spread across participating services or units. Some fundamental delivery capabilities may be best “owned” by a centralized operational office, such as ongoing provision of audit and feedback or technical assistance on complex issues (e.g., billing and service coding decisions). Understanding how these costs are shared locally and with national or regional program offices can help improve local budget decision-making.\(^{212}\)

Monitor for Change in Effective Practices and Whether a Different Practice is Needed

There are several reasons to reassess the decision to sustain or discontinue use of a clinical practice:

- Change in the evidence for the benefits (or harms) of a practice
- Change in clinical practice guidelines related to the practice
- Release of a new or similar clinical practice with greater benefits

While the health care field puts a strong emphasis on adopting effective practices, less attention is put on the equally important decision to de-implement low-value care practices.

**Low-value care** can be defined as health care services or treatments that provide little or no benefit to consumers, have the potential to cause harm, incur unnecessary costs to consumers, or waste limited health care resources.\(^{40,41}\)

**De-implementation** is a situation when an established effective practice is reduced, replaced, or stopped because it has been found ineffective, harmful, inefficient, or no longer necessary even in the absence of a specific, superior alternative practice.\(^{44,45,47}\) Table 20 illustrates the continuum or reasons for de-implementing an effective practice.
<table>
<thead>
<tr>
<th>Description</th>
<th>Reducing or partial reversal</th>
<th>Related replacement</th>
<th>Unrelated replacement</th>
<th>Full reversal or discontinuation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Related replacement</td>
<td>Reducing the frequency, breadth, intensity, or scale of an existing practice so it is only provided to a sub-group of consumers who have been proved to receive the most benefit</td>
<td>Replacing an existing practice with a closely related and more effective practice</td>
<td>Replacing an existing practice with a more effective intervention unrelated to current care</td>
<td>Universally stopping an ineffective or contraindicated practice</td>
</tr>
<tr>
<td>Unrelated replacement</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Full reversal or discontinuation</td>
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</tbody>
</table>

**Examples**

- Lengthen interval of cervical cancer Pap smear from one to three years
- Initiate breast cancer screening at age 50 vs. age 40 for women of average risk
- De-intensify diabetes medications in older adults
- Replace inhaled corticosteroids with long-acting beta agonists or muscarinic antagonists
- Perform coronary procedures via radial artery rather than femoral artery
- Physical therapy instead of opioids
- Chronic stable angina treated medically instead of with coronary bypass surgery or percutaneous coronary interventions
- Stopping hormone replacement therapy for prevention of chronic conditions in postmenopausal women
- Choosing Wisely recommendation against pre-operative or procedure electrocardiogram screening for asymptomatic consumers with low perioperative risk of death or myocardial infarction
- Physical therapy instead of opioids
- Chronic stable angina treated medically instead of with coronary bypass surgery or percutaneous coronary interventions
- Stopping hormone replacement therapy for prevention of chronic conditions in postmenopausal women
- Choosing Wisely recommendation against pre-operative or procedure electrocardiogram screening for asymptomatic consumers with low perioperative risk of death or myocardial infarction

**Effects on clinicians**

- May reduce clinical efforts by requiring only continued effort on a subset of consumers
- New clinical efforts needed for risk stratification to identify and appropriately treat eligible consumers
- Little impact on clinical efforts and practice patterns over the long term because substituted practice largely fits existing workflows
- Requires engagement and buy-in from at least two different stakeholder groups to implement the unrelated practice and change old clinical behaviors and workflows
- Focus on de-implementation of procedure and no new practices added

In large health care systems like the Veterans Health Administration, de-implementation is highly relevant when addressing the common occurrence of overtreatment and over-testing among older adults. Most clinical practice guidelines continue to focus on how to escalate care intensity rather than on how to de-intensify treatments and tests. National campaigns—such as Choosing Wisely—call for the reduction of inappropriate services or prescriptions; however, most of these recommendations focus on reducing one-time diagnostic procedures or treatment services at the start of a discrete episode of care. There is an absence of guidance for both consumers and clinicians on how to begin to stop or reverse the intensity or frequency of clinical practices that are part of a consumer’s ongoing care for a chronic condition. Implementation scientists have observed a number of significant barriers to de-implementation among health care clinicians and organizations:

- Few clinical trials examine de-implementation, leading to less evidence to guide clinicians’ decisions in terms of de-implementing care or stopping a clinical practice
- Clinicians may be suspicious of the degree to which cost savings are behind a de-implementation recommendation
- Clinicians may be concerned about how de-implementing a practice might affect their score on performance measures or their exposure to legal liability
- Lack of time and effective decision-support tools limit discussions related to de-implementing low-value practices in a consumer’s treatment plan

Adapted from44,45

**SUSTAINMENT**
Sustain an Intervention
Using the Roadmap to Systematically De-Implement Low-Value Care Practices

De-implementation is a new and evolving area of health care. While it is not always clear when and how to de-implement a clinical practice, the roadmap provides a general framework with which to approach this practical problem:

1. **Identify and prioritize practices that may be appropriate for de-implementation**
   - Refer to clinical practice guidelines for practices to reduce, replace, or discontinue
   - Use local outcomes data to identify practices that no longer yield high-value results
   - Look to health services literature on guidance for de-implementing services in a particular area of clinical care

2. **Engage relevant stakeholders in the process of planning and de-implementing**
   - Seek to understand various perspectives on how to most efficiently overcome barriers and change clinician behaviors

3. **Assess relevant multilevel factors when de-implementing a practice**
   - Consider how widespread the practice is in use in the system
   - Anticipate the possible resources needed to de-implement the practice
   - Consider the impact of de-implementation on clinicians and organization units

4. **Use behavioral change theory to identify and select implementation strategies**
   - Consider training, education, reminder prompts, and audit and feedback strategies as necessary but insufficient to change clinician behavior
   - Look to social psychology and behavioral economics for more advanced strategies to change clinician behavior to cease or reduce the low-value practice and adopt new alternative behaviors and decision-making processes

5. **Implement and evaluate the execution of de-implementation strategies**
   - Use performance measures developed to monitor the de-implementation of health care services to overcome clinical inertia and hold clinicians accountable

**Weigh Costs of Maintaining the Effective Practice**

Use a strong evaluation plan to reassess the continued sustainment of an effective practice. Sustainable clinical practices can demonstrate program value through measurable results and program evaluation. Clinical practices are more likely to be maintained when they show—through established quality indicators and performance measures—that the practice benefits key stakeholders. Nonetheless, while the strength of practice outcomes is helpful, evidence suggests that some programs continue to persist even when they do not show clinical effectiveness.

Another consideration is the return on investment of scarce resources. Could the resources that are allocated to sustain a specific practice be employed more effectively to generate greater returns on consumer health outcomes and quality indicators? This is both an economic and ethical cost-benefit analysis that should be considered from multiple perspectives, including the perspective of consumers and their families, the hospital, and the community.
Provide Management Support

The goal for the effective practice implementation project is for the effective practice to be supported internally without the need for external support or management. Because of this, for prolonged sustainability, leadership and management should receive guidance and training on how to support the practice, including the identification and use of implementation strategies and other required resources, monitoring of practice use and maintenance over time, and opportunities for adaptation where appropriate. An implementation plan (i.e., an implementation playbook) that describes the implementation processes for the effective practice is essential for operations to ultimately own and sustain the practice over time. As the practice is integrated to become routine, implementation activities should shift from innovation-specific capacity-building strategies to general capacity-building activities, including training (e.g., booster sessions, onboarding new staff), establishing standard operating procedures, updating tools, and maintaining evaluation and feedback systems.

Plan and Budget for Resources

Local leaders must understand how the investment into the implementation impacts their annual operating budget. Commonly, health care leaders want to know the total annual cost of the clinical practice, its components (including implementation costs), return on investment, and budget impact analyses help justify the benefit of committing resources in one practice compared to investments in other clinical solutions.

In an era of rising health care costs, competing demands to implement new practices, and constrained resources, economic evaluation measurement practices establish accurate estimates of practice operating costs. Implementation evaluators should work with health system economists and business analysts to adopt evaluation methods to track and develop accurate financial estimates for budgeting purposes.

Economic evaluation of implementation costs is an evolving area of research. Presently, most estimates of these costs are based on periodic activity-driven assessments of the effort and resources employed across each phase of the implementation process. The Cost of Implementing New Strategies is a new, activity-based evaluation approach that enables the estimation of both direct and indirect expenses needed to complete an implementation task or activity. The Cost of Implementing New Strategies evaluation demonstrates that resource allocation, particularly of direct costs, varies by stage of implementation. Cost structures can also differ between competing implementation strategies that are delivering the same practice.

The beliefs of middle managers and medical center leadership in terms of program importance are key to garnering support for resources (e.g., space, dedicated full-time equivalent, materials). A manager’s ability or willingness to promote or support budget funding for a practice depends on the alignment of practice activities with hospital priorities and needs. Hence, it is essential to work with staff and leadership to understand the value of an effective practice.
Support Continuous Learning and Innovation

Best practices related to effective practice delivery, evaluation, and conceptualization are continually evolving based on new research findings and practice implementation trials. Similarly, best practices related to program evaluation are under continual refinement to assist staff and leadership in obtaining the most accurate and useful view of their clinical practice performance.

Some complex practices that have been widely implemented in health systems using strategies like communities of practice, virtual learning, or quality improvement collaboratives. These cases represent a cost-effective sustainment strategy for stakeholders to share innovations, problem solve emergent challenges, and share new information. Locally, managers and leaders should ensure local training budgets anticipate the need for training new staff, providing booster sessions, and supporting professional development of new skills that support quality improvement for the effective practice.

Finally, new quality metrics are continually being developed and launched to the field by health care leadership with the expectation that sites and operational programs will be aware of such measures and their application. Rollout of new performance measures should plan to provide basic training and education materials to ensure staff and clinicians can accurately use and interpret new metrics. Sites must maintain an awareness of these shifts in knowledge and the ways to apply such shifts to the oversight and delivery of their effective practice.
Consumer Outcomes

A key aspect of deciding whether to sustain an intervention is the demonstration that an effective practice continues to generate quality outcomes for consumers, particularly at a population level. Health systems should leverage information technology systems to extract administrative and clinical data to provide low-cost reporting systems to enable system leaders to monitor individual and population consumer outcomes to ensure continued benefits of a practice with respect to access, morbidity, mortality, unnecessary use, accidental harms, and consumer savings with respect to more efficient care delivery.

Outcomes should include consumer-reported outcomes, such as improved quality of life and satisfaction with care. When a practice fails to consistently attain benchmark standards of effectiveness, quality, or consumer satisfaction, system leaders should review alternative options to enhance outcomes, starting a new cycle of de-implementation and Pre-implementation planning.

Delivery of the Effective Practice

Consistent with new perspectives on the roles of fidelity and adaptation in sustainment, evaluators and clinicians strive to optimize the fit between the practice and the external environment in which it is delivered.¹⁹

Ongoing monitoring and assessment of clinical outcomes and contextual characteristics are needed to provide feedback regarding practice effectiveness. Using practical measures, such as checklists to assess aspects of fidelity and adaptation, can enable clinicians to be sensitive to changes in the fit between practice and context. Similarly, continuously engaging stakeholders over time can increase fit while developing solutions that might cause problems with Sustainment.

Consistent with a learning health system approach, clinicians are encouraged to test effective practice adaptations using pilot trials and rapid-cycle tests to determine how to optimize and improve the practice rather than let it remain static.

As a practice spreads over diverse settings and consumer populations within a system, evaluators should ensure adopting sites fully implement all components of a practice to avoid partial Sustainment. Furthermore, managers and clinicians should establish communication channels to problem solve delivery challenges and share positive adaptations and practices (e.g., communities of practice, virtual quality improvement collaboratives).

Clinician and System Costs

The impacts of implementing an effective practice on the delivery system should be assessed against the impact on clinicians and strategic measures of health system performance.

Commonly, health system leaders are interested in understanding how key clinical practices support whole system measures to assess overall performance of the health care system in achieving strategic goals, such as the Quadruple Aim: improving population health, enhancing the individual consumer experience of care, decreasing per capita cost of care, and improving the work life of health care clinicians, including clinicians and staff.²⁶⁹,²⁷⁰

Evaluators should also consider the costs and benefits of sustaining an effective practice against indicators of workforce resilience. For more intensive clinical practices, it is important to consider the impact a practice has on clinician performance through key indicators like clinician satisfaction, well-being, and job burden. System administrative data and workforce surveys can provide evidence for the benefit or burden associated with the delivery of the effective practice over time compared to clinicians delivering comparable practices. Other indicators might include:

- Job-career satisfaction
- Clinician satisfaction
- Burnout
- Control over work
- Clinician turnover
- Likelihood of leaving current practice within X years
- Patient panel overcapacity
- Working extended hours
- Work-life balance
Sustain an Intervention

- Develop business plan to continue EP
  Consider sources of funding, local fit, value to local organization, etc.

- Monitor for changes in EP, whether different EP is needed
  Keep abreast of needed changes, adaptations, or consider de-implementation/de-intensification

- Weigh costs of maintaining EP
  Analyze the costs, benefits, and return on investment of supporting EP

Transition Ownership to Stakeholders

- Provide management support
  Provide implementation playbook to clarify how to support the EP

- Plan and budget for resources
  Plan and budget for local and shared operating resources (budget impact analysis, break-even analysis)

- Support continuous learning and innovation in local stakeholder teams
  Plan for ongoing analysis, sharing between sites, and staff development

Ongoing Evaluation and Reflection

- Consumer outcomes
  Ensure EP has a population effect on a priority group(s) of patients

- Delivery of EP (fidelity vs. adaptation)
  Maintain ongoing monitoring of fidelity and testing of adaptations to improve fit

- Provider and system costs
  Local teams should iteratively refine implementation to optimize local fit and uptake

The VA QUERI Implementation Roadmap
Case Studies
Pre-Implementation

Identify a Problem and Solution

The hepatitis C virus is a leading cause of liver cancer and liver failure among United States adults and Veterans. In 2014, new, direct-acting antiviral medications with fewer side effects, shorter courses of treatment, and higher cure rates became widely available.

Earlier treatments included injectable interferon and were less than optimal for consumers and clinicians. These treatments were delivered over many months and frequently had adverse side effects, contraindications, and low cure rates. As a result, few Veterans had received hepatitis C virus treatment prior to 2014.218

As the new medications became available in 2014, the Veterans Health Administration cared for over 160,000 Veterans who were eligible for the medications. Recognizing the benefit of these innovative treatments on consumer health and quality of life, VA clinical leadership decided to redesign the structure of hepatitis C virus care to make these treatments easily accessible for Veterans.

To support the expansion of treatment, the HIV, Hepatitis, and Related Conditions Program created a national quality improvement collaborative called the Hepatitis C Innovation Team Collaborative. The collaborative’s goal was to improve the hepatitis C virus system of care. Health system leaders saw this rapid, national effort as an opportunity to study implementation strategies and how they affect outcomes over time. This work informs future similar implementation efforts.218

To support the study, implementation scientists at VA partnered with the collaborative to answer these questions:

1. Which strategies helped make sites successful in providing hepatitis C virus treatment and testing?
2. Was the collaborative an important part of hepatitis C virus treatment success?

Hepatitis C Innovation Team Collaborative Structure
Engage Stakeholders

The new antiviral treatments gave clinicians the ability to provide curative hepatitis C virus treatments. Treating the hepatitis C virus had strong political leadership and budgetary support to rapidly make treatments available to qualified Veterans. Given the cost of treatment, between fiscal year 2015 and 2020, Congress appropriated over three billion dollars to VA to purchase hepatitis C virus medication.

The collaborative approached leaders from each of the health system’s 21 regional networks and from Viral Hepatitis Lead Clinicians to gain support. These stakeholders were asked to form a regional team that represented multiple facilities within a network (e.g., medical centers and outpatient clinics). Each team developed and proposed plans to clinical operations offices for review on how they would improve hepatitis C virus care in their network facilities.

Scaling up hepatitis C virus treatment required local care teams to rapidly change how they treated the virus. Teams also had to expand the reach of treatment to Veterans who were found previously ineligible as well as those previously undiagnosed and connect them with care.

To facilitate implementation, the HIV, Hepatitis, and Related Conditions

Develop Measures and Data

The HIV, Hepatitis, and Related Conditions Program developed and supported Hepatitis C Innovation Team leadership to deploy national hepatitis C virus measures, including birth cohort testing, treatment, and cure. Team evaluators also developed an annual web-based survey to assess the use of the 73 implementation strategies identified by the Expert Recommendations for Implementing Change (ERIC) Project. They did so by sampling key facility hepatitis C virus clinical leads. Survey responses were used to examine associations between implementation activities and hepatitis C virus performance metrics that could be monitored over time. The team did this to compare differences across sites, especially with high versus low-performing facilities (i.e., performance based on numbers of new hepatitis C virus treatment starts).

Implementation

Implement an Intervention

Nationally, Hepatitis C Innovation Team leadership provided a structure for communicating and networking to help overcome barriers and spread best practices through the collaborative. Hepatitis C Innovation Team leadership held annual in-person meetings and weekly calls. They also trained members in Lean and system redesign methods, conducted onsite support, and delivered real-time feedback.

Activate Implementation Teams

Regionally, teams received annual funding to support a regional coordinator position. They also received other staff support, clinical pharmacists, supplies, and travel to help implement the intervention.

After building team capacity to conduct hepatitis C virus quality improvement, teams determined the implementation strategies needed to improve hepatitis C virus care in their local health system.

Monitor Implementation Progress

The Hepatitis C Innovation Team Collaborative helped create a national dashboard that acted as a population health management tool. The dashboard helped identify consumers who were eligible for hepatitis C virus testing and treatment. Evaluators and Hepatitis C Innovation Team leaders tracked the progress across hepatitis C virus measures. They focused on ensuring that all Veterans received access to the treatment. While only 10% of Veterans with hepatitis C virus were cured by the end of fiscal year 2014, by the end of fiscal year 2016 (Year 2), 43% (84,192 Veterans) were cured.

The evaluation team then used methods to identify strategies related to higher treatment across implementation years. Strategies related to treatment shifted between Years 1 (Pre-implementation and early Implementation) and 2 (Implementation). Pre-implementation strategies in the “training/educating,” “interactive assistance,” and “building stakeholder interrelationships” clusters were more likely to be significantly associated with treatment starts in Year 1. Strategies in the “evaluative and iterative” and “adapting and tailoring” clusters were more likely to be related to treatment in Year 2. Table 21 shows the shift and implementation strategies across nine thematic clusters.
Table 21. Strategies Related to Hepatitis C Virus Treatment Starts in Years 1 and 2 Mapped onto Strategy Clusters

<table>
<thead>
<tr>
<th>Strategy cluster</th>
<th>Discrete implementation strategy</th>
<th>Year 1 use</th>
<th>Year 2 use</th>
<th>Both years</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Develop stakeholder interrelationships</strong></td>
<td>Inform local opinion leaders of advances</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Share knowledge gained from quality improvement efforts with other sites</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Identify and prepare clinical champions</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Build networks and relationships for information sharing and problem-solving</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Partner with a university to share ideas</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Visit other sites outside your facility to learn from their experience</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Organize support teams of clinicians caring for hepatitis C virus to share lessons learned and support others’ learning</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Involve executive boards</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Build a local team to address challenges</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Conduct local consensus discussions</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Recruit, designate, and/or train leaders</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Use modeling or simulated change</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Make efforts to identify early adopters and learn from their experiences</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td><strong>Train and educate stakeholders</strong></td>
<td>Conduct educational trainings</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Have expert in hepatitis C virus care meet with clinicians for educational trainings</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Provide ongoing hepatitis C virus training</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Vary information delivery methods to cater to different learning styles</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Distribute educational materials</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Facilitate forming clinician groups and a collaborative learning environment</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Use educational institutions to train clinicians</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Engage consumers</strong></td>
<td>Promote demand for HCV care among patients through any other means</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Engage in efforts to prepare consumers to be active participants in hepatitis C virus care</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Clinician interactive assistance</strong></td>
<td>Offer external technical assistance to support clinics</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Use a centralized system to deliver facilitation</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Provide clinical supervision</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Change infrastructure</strong></td>
<td>Create or change credentialing and/or licensing standards</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Participate in liability reform efforts to make clinicians more willing to support innovation</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Change the records system</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Change the physical structure and equipment</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Change the location of clinical service sites</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td><strong>Use financial strategies</strong></td>
<td>Alter incentive/allowance structures</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Support clinicians</strong></td>
<td>Develop resource sharing agreements</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Facilitate the relay of clinical data to clinicians</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Create new clinical teams</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Revise professional roles</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Adapt and tailor to the context</strong></td>
<td>Use data experts to manage hepatitis C virus data</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Use data warehousing techniques</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Tailor strategies to deliver HCV care</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Promote adaptability</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Use evaluative and iterative strategies</strong></td>
<td>Assess for readiness and identify barriers/facilitators to change</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Develop a formal implementation blueprint</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Conduct small tests of change, measure outcomes, and then refine these tests</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Develop and organize systems to monitor clinical processes or outcomes for purpose of quality assurance/improvement</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Intentionally examine the efforts to promote hepatitis C virus care</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Develop strategies to obtain and use consumer and family feedback</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Collect and summarize clinical performance data to feedback to decision makers to iteratively pilot changes before making system-wide changes</td>
<td></td>
<td>X</td>
<td></td>
</tr>
</tbody>
</table>
Sustainment

Sustain an Intervention

The Hepatitis C Innovation Team Collaborative structure had great success in treating over 85% of Veterans with the hepatitis C virus. As a result, the team decided to focus on Veterans with advanced liver diseases in 2019. The team changed its name to the “Hepatic Innovation Team Collaborative” in recognition of the expanded scope.

To improve the sustainability of the redesign efforts that led to the VA’s success in hepatitis C virus testing and treatment, the collaborative’s leadership team changed the team composition from system redesign experts to liver disease specialists from regional networks across the country.

Transition Ownership to Stakeholders

The collaborative provided infrastructure through regional funding, cross-regional networking, technical assistance, and data feedback. Regional coordinators and their teams developed new relationships with stakeholders. They also obtained approval for applying redesign and Lean management to advanced liver disease.

To make the transition successful, the leadership team provided infrastructure support during the transition to the regional networks. This allowed new leaders to receive train-the-trainer support and education in process improvement and data management. New leaders were also provided coaching and mentorship.

Ongoing Evaluation and Reflection

The VA has led the nation in hepatitis C virus elimination efforts. The evaluation of their national efforts led to the creation of a method to measure implementation strategies over time. These strategies link to the stages of implementation.

The evaluation team continues to review the factors associated with equal access to these medications. As the collaborative changes their focus to clinical care, the evaluation team continues to learn more about how to help later-adopting sites improve their care of Veterans with liver disease.

Suggested Readings


We applied the QUERI Roadmap to our work to modify the VA's medical home model (i.e., Patient Aligned Care Team) to meet the needs of women Veterans. Women Veterans are an extreme minority in the VA (approximately 8%). However, they have complex physical and mental health needs that must be treated and are the fastest growing segment of new VA users.

**Pre-Implementation**

**Identify the Problem and Solution**

Women Veterans face gender disparities in primary care access, continuity, and coordination. They also face disparities when it comes to preventive screenings that routinely occur in primary care settings (e.g., colorectal cancer screening, depression screening).

The Patient Aligned Care Team was not originally changed for women Veterans’ primary care needs. Therefore, multiple policies guide the implementation of Women’s Health Patient-Aligned Care Team models. These models must be capable of meeting primary care and gender-specific care needs by expert clinicians in gender-sensitive care environments.

In partnership with VA Women’s Health Services, our goal was to test an evidence-based quality improvement approach to tailoring the Patient Aligned Care Team (as the intervention) to meet women Veterans’ care needs. This intervention is team-based and focuses on access to and continuity with identifiable teamlets. These teamlets have assigned Veteran populations for whom they are accountable for preventive care, primary care coordination, and Veteran outcomes.

**Engage Stakeholders**

We engaged stakeholders in the beginning using several strategies. First, we reached out to medical centers that were part of the VA Women’s Health Practice Based Research Network. Each medical center has a trained site lead with knowledge about site characteristics (e.g., care arrangements). Leads helped provide insights on local organizational strengths and challenges. They also helped us identify stakeholders we should further engage.

We then engaged regional network-level leaders to orient them to our plans. We also had to understand their structures for oversight and decision-making and secure their agreement to participate.

Finally, we convened multilevel (i.e., network, medical center, clinic levels) meetings within each of four participating regional networks. In the meetings, we described the problem and evidence-based quality improvement solution. We described the problem in the context of Patient Aligned Care Team core elements and data on local barriers/gaps (e.g., network-specific gender disparities). Then, we used expert panel methods to agree on a quality improvement roadmap for each regional network adapted to local contexts. Communication strategies for ongoing regional network and medical center engagement were integral to the quality improvement roadmaps.

**Develop Measures and Data**

The evaluation was designed as a cluster-randomized trial with measures of access, clinician/staff gender sensitivity, and gender-specific care delivery. We also measured potential impacts on health care utilization when implementing the Patient Aligned Care Team model (e.g., primary care visits, hospitalizations, emergency room visits).

Finally, we determined baseline performance. We measured it using consumer and clinician/staff surveys, key stakeholder and teamlet interviews, and administrative data. These data sets were collected after the stakeholder panel meetings.
Implementation

Implement the Intervention

Evidence-based quality improvement is a top-down/bottom-up research-clinical partnership approach to implementation. It includes:

- Leadership buy-in (achieved in pre-implementation)
- Quality improvement training for local teams (e.g., process flow maps)
- Formative data feedback
- Technical support (e.g., measures development for local Patient Aligned Care Team quality improvement projects)
- External practice facilitation

Local quality improvement teams selected the target related to the Patient Aligned Care Team among many options prioritized in the regional network quality improvement roadmaps. This enabled them to identify what mattered most locally. The research team helped the local quality improvement teams develop project proposals using a standardized template. The template required:

- Specific problem
- A solution
- Activities that needed to be accomplished
- Other stakeholders who needed to be involved
- Measures that needed to be collected
- Time/effort needed by local participants to do the project.

The evidence-based quality improvement needed to be adapted to meet local teams’ competing demands (i.e., fewer facilitation calls).

Activate Implementation Teams

All teams were activated for an in-person, evidence-based quality improvement training session spanning one-and-a-half days. During the session, they received group training on evidence-based quality improvement principles and heard testimony from previous users. The teams listened to leaders from the VA Central Office endorse the work ahead. Finally, they worked in small groups with investigators to develop and get feedback on their project proposals.

Top-down support from local leaders was not necessary at this stage because leaders provided support during stakeholder panel meetings. Their priorities were reflected in the network-specific quality improvement roadmaps. Feedback channels were also laid out during the pre-implementation stakeholder panel meetings, but specific strategies were added and evolved over the course of implementation. This included a range of briefings to leaders at the medical center and regional network levels that did not participate in the panel meetings.

Monitor Implementation Progress

In addition to pre-implementation communication plans, each VA regional network had a different structure or council for reporting progress (e.g., network quality council). One network created a steering committee specific to this implementation effort. We generated formative feedback reports for the local quality improvement teams and provided them with slide decks and templates for their own reporting at medical center and network levels, giving them both voice and visibility in their respective organizations. Most had never had these reporting opportunities.

We also provided reviews of their own progress reports, leading in a few cases to academic products of their own. Monitoring of implementation was chiefly accomplished through facilitation calls, where we generated brief summaries of progress and action items for the quality improvement and research teams, respectively, and helped teams navigate apparent roadblocks. We also used rapid summaries of key stakeholder interviews at the clinic, medical center, and regional network levels, which were fed back to the teams for applied analysis.
Sustainment

Sustain an Intervention
As the VA’s medical home model, Patient Aligned Care Team was already mandated nationally. However, ongoing improvements were underway as part of the Demonstration Laboratory Initiative, where evaluation feedback was provided to national VA primary care leaders for their consideration in ongoing adaptations.

To sustain attention to the value of gender-tailoring Patient Aligned Care Team moving forward, we convened another round of stakeholder panel meetings 24-months post-implementation in each regional network.

Transition Ownership to Stakeholders
One of the key beliefs underlying evidence-based quality improvement is the partnership model. This model infuses every stage of implementation. It empowered local quality improvement teams to solve problems that got in the way as they worked. We continue to hear about their ongoing improvements and new quality improvement projects four years after the study ended.

Ongoing Evaluation and Reflection
There were many impacts of evidence-based quality improvement on Women's Health Patient Aligned Care Team implementation. Local quality improvement projects achieved better follow-up of abnormal cervical cancer screening, linking Veterans to designated women's health clinicians. This led to the Women's Health Services’ adoption of evidence-based quality improvement as an approach to further comprehend women's health care delivery. However, this time it occurred in low-performing VA facilities.

We developed technical specifications for contract vendors to use when deploying evidence-based quality improvement. Currently, we are evaluating the fidelity and effectiveness of deployment in these new organizational contexts.

Suggested Readings:
Those interested in training on evidence-based quality improvement can visit the Evidence-Based Quality Improvement Implementation Strategy Learning Network Hub and contact vhawlaebqihub@va.gov.

The Veterans Health Administration has worked quickly to prevent opioid overdose deaths among Veterans at VA facilities. The Rapid Naloxone Initiative is one part of a multi-faceted national strategy to address the opiate epidemic. Notably, this case study illustrates how a promising care innovation developed by a single health care facility can be spread through the system to improve outcomes using the QUERI Roadmap.

Pre-Implementation

**Identify a problem and solution**

The United States is in the midst of an opioid epidemic. In 2017, opioid overdoses took the lives of nearly 47,600 people—an average of 130 fatalities per day. Military Veterans are a vulnerable population and are twice as likely to die from an accidental overdose compared to non-Veterans.

Naloxone is a safe and effective medication that can reverse an opioid overdose when delivered as an intranasal spray or as an intramuscular shot. In 2014, the VA became the first large United States health system to rapidly implement a nationwide Opioid Overdoes Education and Naloxone Distribution (OEND) program.

The goals of Opioid OEND are to educate at-risk Veterans, their friends, their family, and their clinicians to improve access to naloxone and reduce and prevent Veteran deaths. In the context of this urgent national initiative, there is ample opportunity for local innovation and practice-based knowledge sharing across the health system.

Although the administration of intranasal naloxone effectively reverses opioid overdoses, clinicians and safety experts at the Boston VA Healthcare System realized that it was often unavailable at the time of an overdose, even when on facility grounds. The accessibility of naloxone is critical because the onset of brain damage can begin after just five minutes without oxygen.

The Boston VA Healthcare System iteratively worked to solve this problem by developing the Opioid Overdose Reversal Program, now named the Rapid Naloxone Initiative. The initiative consists of three core elements:

1. Training at-risk consumers and their families to administer intranasal naloxone
2. Equipping Department of Veterans Affairs Police or other first responders at a facility with intranasal naloxone and training them to use it
3. Stocking automated external defibrillator cabinets with intranasal naloxone to provide quick access

**Engage stakeholders**

The Rapid Naloxone Initiative benefitted from the national Opioid OEND initiative, which started in 2014. The Opioid OEND initiative gained support at every level of the organization. At the Boston VA Healthcare System, clinical champions garnered support for and oversaw OEND implementation with pharmacy staff and clinicians from mental health, pain management, primary care, and substance-use disorder treatment at each local health facility.

A national workgroup of operational program offices also worked collaboratively toward initiative goals. They developed common tools and resources to educate stakeholders and develop implementation plans, policies, and a data collection and evaluation plan.

The Rapid Naloxone Initiative began when a Veteran experienced an opiate overdose at a Boston VA Healthcare System’s facility in 2015. A local consumer safety manager realized the need to expand OEND programming. She started an improvement project to assess the feasibility of equipping VA Police officers with naloxone. However, pilot testing suggested this strategy alone would be insufficient—they would also need to enable first responders to respond quickly.

In early 2016, the team began placing naloxone in unlocked cabinets containing automated external defibrillators on the walls of VA cafeterias, gyms, warehouses, clinic waiting rooms, and rehabilitation housing. This allowed trained first responders to rapidly access intranasal naloxone in critical situations. The following implementation barriers were identified during early rapid-cycle testing.
Barriers to Increasing Rapid Access to Naloxone

- Gaining support of local unions to support initiative
- Making a prescribed medication (albeit safe) readily available on VA campuses
- Obtaining permission to develop guidelines for storing naloxone in automated external defibrillator cabinets
- Developing standard methods to track and report implementation/clinical outcomes

After successfully piloting the practice at the Boston VA Healthcare System, the initiative was spread across the regional network of medical centers, outpatient clinics, and community outpatient clinics located in six New England states (Maine, New Hampshire, Vermont, Massachusetts, Rhode Island and Connecticut).

Later in 2016, the initiative was entered into the Shark Tank competition hosted by the VA Diffusion of Excellence. It competed against hundreds of other promising employee-initiated practices to receive operational funding support from medical center leaders.

The initiative was ultimately selected as a “Gold Status” practice and received funding. The funding allowed the team to implement the practice in the regional network representing VA facilities in Florida and Puerto Rico between December 2016 and May 2017.

Develop measures and data

The VA Boston Healthcare System partnered with the National Opioid Overdose Education Distribution Coordinator to obtain baseline data. The partners then developed measures for success that would be relevant and meaningful once the practice spread, as displayed in Table 22.

<table>
<thead>
<tr>
<th>Outcome</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opioid overdose and naloxone education</td>
<td>Number of Veterans prescribed naloxone</td>
</tr>
<tr>
<td></td>
<td>Reported opioid overdose reversals (per year)</td>
</tr>
<tr>
<td></td>
<td>Standardized medical template in electronic health record</td>
</tr>
<tr>
<td></td>
<td>Self-reported by facility</td>
</tr>
<tr>
<td>Department of Veterans Affairs Police naloxone</td>
<td>Number of facilities with Department of Veterans Affairs Police carrying naloxone</td>
</tr>
<tr>
<td></td>
<td>Department of Veterans Affairs Police opioid overdose reversals per year</td>
</tr>
<tr>
<td></td>
<td>Self-reported by facility</td>
</tr>
<tr>
<td>Automated external defibrillator naloxone</td>
<td>Number of automated external defibrillator cabinets equipped with naloxone per facility</td>
</tr>
<tr>
<td></td>
<td>Number of facilities with automated external defibrillator cabinets equipped with naloxone</td>
</tr>
<tr>
<td></td>
<td>An automated external defibrillator opioid overdose reversals per year</td>
</tr>
<tr>
<td></td>
<td>Self-reported by facility</td>
</tr>
</tbody>
</table>
Implementation

Implement an Intervention

In April of 2018, the VA Under Secretary for Health selected the Rapid Naloxone Initiative for national diffusion. In July of 2018, an interdisciplinary workgroup with stakeholders from the following programs and agencies met face to face to develop a formal national diffusion strategy:

- Veterans Health Administration Diffusion of Excellence
- Pharmacy Benefits Management (including the pharmacy Academic Detailing Service)
- Department of Veterans Affairs:
  - Police
  - National Center for Patient Safety
  - National Center on Homelessness Among Veterans
  - Office of Nursing Services
  - Office of Mental Health and Suicide Prevention

To implement the plan, the Rapid Naloxone Initiative team partnered with the Diffusion of Excellence initiative and the Opioid OEND national coordinator to manage the spread throughout the VA. The team developed two implementation toolkits. One was created for the automated external defibrillator cabinet naloxone program, and another was created for equipping VA Police with intranasal naloxone. The team selected a number of implementation strategies to address barriers identified through pilot and regional spread efforts (Table 23).

Table 23. Implementation Strategies to Facilitate Rapid Naloxone Initiative Uptake

<table>
<thead>
<tr>
<th>Implementation barrier</th>
<th>Implementation strategy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opioid OEND clinician training and education</td>
<td>Standardized educational resources, academic detailing</td>
</tr>
<tr>
<td>Naloxone training for at-risk Veterans, caregivers</td>
<td>Consumer brochures, materials, education delivered by interdisciplinary VA clinicians</td>
</tr>
<tr>
<td>Identification of high-risk consumers eligible for naloxone</td>
<td>Clinician decision-support tools</td>
</tr>
<tr>
<td>Implementation guidance</td>
<td>Standardized Opioid OEND implementation plan, clinical guidance, resources via centralized web-based portal, technical assistance by Diffusion of Excellence and Opioid OEND national program staff</td>
</tr>
<tr>
<td>Co-pay cost for naloxone</td>
<td>Waiver of co-pay fee via policy change to consumers and costs to local facilities</td>
</tr>
<tr>
<td>Leadership support</td>
<td>National workgroup of operational office, policy mandates, policy changes in formulary</td>
</tr>
<tr>
<td>Local union support</td>
<td>Memorandum of understanding signed with union groups to allow VA Police to carry naloxone</td>
</tr>
<tr>
<td>Automated external defibrillator cabinet regulatory approval</td>
<td>Guidance from the Joint Commission on standards for labeling, securing, monitoring, and maintaining naloxone in automated external defibrillator cabinets</td>
</tr>
<tr>
<td>Marketing to Department of Veterans Affairs and non-Department of Veterans Affairs stakeholders</td>
<td>Multi-channel marketing campaign using print media, social media (e.g., Facebook, Ted Talks), presentation on national VA clinical and leadership calls, academic detailers, community of practice, centralized websites</td>
</tr>
<tr>
<td>Local site barriers</td>
<td>External facilitation by Opioid OEND national coordinator and initiative implementation team; sharing problems and successes on a monthly community of practice call</td>
</tr>
<tr>
<td>Data collection and outcome monitoring</td>
<td>Creation of standardized clinician templates for electronic medical record, national dashboard on program metrics</td>
</tr>
</tbody>
</table>

Activate Implementation Teams

The Rapid Naloxone Initiative was initiated by a top-down memorandum sent by VA leadership. The memorandum defined a goal for all facilities to implement the program by December 2018. When this directive was released in September 2018, each VA health system was required to identify a clinical champion and back-up champion for the program.

The role of champions was to coordinate and monitor the implementation of the practice at the local level to improve fit. In addition, each facility was required to submit a registration form, which included the implementation status at their facility and contact information of the champions. Then, a member of the Diffusion of Excellence team was assigned to contact each champion to provide technical assistance and address implementation barriers.
Monitor Implementation Progress

Virtual teleconference calls with regional network stakeholders helped identify common implementation barriers. Tools and resources to overcome barriers were often provided the same day. While barriers related to VA Police naloxone tended to be easily addressed (e.g., gaining police union support), barriers related to automated external defibrillator cabinet naloxone were more difficult. This was because many concerns related to the Joint Commission and department guidance were created specifically for the Rapid Naloxone Initiative.

The national implementation team met with the Joint Commission to address common questions/concerns and provide feedback to the field, including updated guidance that made it easier implement the practice. For example, the Canandaigua VA Medical Center presented their model of automated external defibrillator cabinet naloxone that garnered a best practice designation from the Joint Commission. This model was shared widely with facilities struggling to implement the practice.

Another major barrier to implementation was not having a nationally standardized brief training protocol for staff. In February of 2019, a 10-minute staff training on the VA Rapid Naloxone Initiative was made available through the VA's online Talent Management System. The system allowed facilities to assign and track staff training. The VA worked with the pharmaceutical company that created the nasal naloxone spray (Narcan®) to adapt their video for short training.

Working on this initiative identified the need to streamline, synergize, and improve overdose reporting and response. VA Police now systematically document their activities in the Police System/Report-Exec System, Patient Safety Managers report their activities in the Joint Patient Safety Reporting System, and clinical staff report overdoses in the electronic health record system and adverse drug events in the Drug Event Reporting System.

Sustainment

Sustain an intervention

The initiative continues with ongoing central support from the VA Office of Mental Health and Suicide Prevention. The initiative also benefits from ongoing national and local leadership support from the VA Office of Security and Law Enforcement and National Center for Patient Safety.

At the local level, nasal naloxone is currently free to both facilities and at-risk Veterans, so ongoing cost is not a concern. A directive is also being developed that should help support sustainment.

In May of 2019, the workgroup had another meeting to discuss future plans and the transition of ownership to the Office of Mental Health and Suicide Prevention.

Ongoing evaluation and reflection

As of November 2019, 82% of VA medical centers have equipped a total of 2,785 of police officers with naloxone and 56 facilities have deployed naloxone in 693 automated external defibrillator cabinets. As a result, this simple practice has resulted in 126 opioid overdose reversals (120 by VA Police and six by automated external defibrillator cabinet naloxone).

As of December 31, 2019, naloxone has been dispensed to over 217,469 unique Veterans with 32.3% being high-risk consumers with overlapping opioid and benzodiazepine prescriptions dispensed naloxone as well as 38.6% of Veterans with ≥50 mg Morphine Equivalent Daily Dose (MEDD) dispensed naloxone. These efforts have resulted in 990 opioid overdose reversals reported since initiation of the program.

Ensuring that VA consumers get the care they need post-overdose is critical and often lifesaving given the high rates of mortality following non-fatal overdoses (e.g., one study found that one in 10 individuals with a non-fatal overdose die within two years).

For additional information on the on-going efforts of the Rapid Naloxone Initiative, please visit VHA Academic Detailing Services’ Opioid Overdose Education and Naloxone Distribution (OEND) and https://www.ci2i.research.va.gov/CI2IRESEARCH/resources.asp

Suggested Readings

3. Veterans Health Administration Innovation Ecosystem: https://www.va.gov/INNOVATIONECOSYSTEM/views/who-we-are/diffusion-of-excellence.html
VA Resources for Implementation & Quality Improvement

VA Resource Centers Fact Sheets:
- Center for Evaluation & Implementation Resources (CEIR)
- Evidence Synthesis Program (ESP)
- Partnered Evidence-based Policy Resource Center (PEPReC)
- HSR&D VA Information Resource Center (VIReC)
- HSR&D Health Economics Resource Center (HERC)

QUERI Implementation Strategy Learning Hubs
VA Quality Scholars
VA RESOURCE CENTERS

CEIR
VA QUERI Center for Evaluation and Implementation Resources
CENTER FOR EVALUATION & IMPLEMENTATION RESOURCES
Time sensitive consultation support to Operational Leaders on evaluation & implementation

ESP
Evidence Synthesis Program
EVIDENCE SYNTHESIS PROGRAM
Identifies best practices & conducts rapid evidence reviews

PEPReC
PARTNERED EVIDENCE-BASED POLICY RESOURCE CENTER
Supports development & evaluation of national policies/program for VA Leaders using rigorous designs

VIReC
HSR&D VA INFORMATION RESOURCE CENTER
Provides guidance on data, information systems & analysis

HERC
HSR&D HEALTH ECONOMICS RESOURCE CENTER
Estimates return on investment & implementation strategy costs
The Center for Evaluation and Implementation Resources (CEIR) is a QUERI resource center launched in 2017 to support the more rapid implementation of effective practices into routine VA clinical practice. CEIR provides time-sensitive consultation and support to VA operational leaders on evaluation and implementation methods to enable scale-up and spread of policies, effective practices, and technologies aligned with key VA priorities.

**CEIR Overview**

- **EVALUATION**: Use of program evaluation best practices in everyday VA care settings
- **IMPLEMENTATION**: Application of implementation science best practices to accelerate clinical innovation
- **DISSEMINATION**: Dissemination of implementation science and program evaluation information, tools, and training opportunities

**CEIR Services and Benefits**

To achieve its mission, CEIR strives to be VA’s centralized resource for implementation science, quality improvement and program evaluation methods that can enable policymakers, managers and researchers to:

- **STRATEGIES**: Select optimal implementation strategies to deploy effective practices across multiple sites and settings
- **PLANS**: Develop implementation plans that integrate new practices for sustainability while de-implementing low-value practices
- **METRICS**: Choose meaningful metrics to evaluate implementation efforts
- **BEST PRACTICES**: Share best practices in evaluation and implementation science
- **CONSULTATIONS**: Receive brief consultations to enhance program evaluation and implementation efforts
- **LINKAGES**: Create linkages between leaders, frontline clinicians, and VA researchers to address areas of VA care priority
Learning Collaboratives
CEIR supports the activities of the Implementation Research Group (IRG). The IRG is an international learning collaborative of over 525 VA and non-VA implementation scientists.

The IRG provides a forum for sharing best practices and lessons learned in the field of implementation science. For more details, please email ceir@va.gov.

IRG activities include monthly cyber seminars, community of practice calls, and 6 specialty working groups related to implementation approaches and strategies:

- Adaptation, Fidelity, and Tailoring
- Applying Implementation Science (theories and frameworks)
- Implementation Facilitation
- Qualitative Comparative Analysis
- Audit with Feedback
- Qualitative Methods and Analysis Group

Working with CEIR
CEIR’s services are particularly relevant during both Pre-Implementation and Implementation phases to develop a rigorous implementation and evaluation plan to support the rapid uptake of effective practices across diverse clinical sites and settings.

The QUERI Roadmap provides a systematic, three-phased approach to help practitioners overcome barriers to implementing effective practice, Pre-Implementation, Implementation and Sustainment. For more details, visit the QUERI Roadmap.
ESP
Evidence Synthesis Program

Synthesizing evidence for VA leadership to improve the health and healthcare of Veterans

The VA Evidence Synthesis Program (ESP), an HSR&D Resource Center established in 2007, is helping VA fulfill its vision of functioning as a continuously “learning health system.” ESP achieves this by providing timely, targeted, and unbiased syntheses of the medical literature for translation into evidence-based clinical practice, policy, and research.

ESP Overview

RIGOROUS
Rigor, transparency, and minimization of bias underlie all our products

RELEVANT
Emphasis on Veteran population ensures our reviews are relevant to VA decision-makers’ needs

NIMBLE
We adapt traditional methods, timelines, and formats to meet our partners’ specific needs

ESP Services and Benefits
The ESP helps health system leaders make the best possible use of current knowledge.

QUALIFIED
ESP Center Directors are VA clinicians and recognized leaders in the field of research synthesis with close ties to the AHRQ Evidence-based Practice Center Program and Cochrane Collaboration.

HIGH IMPACT
ESP tackles high-priority issues such as opioid use, suicide prevention, and community care, and provides informed reports to Congress, American College of Physicians guidelines, and VA formularies.

INNOVATIVE
We go beyond “traditional” systematic review methods and integrate qualitative information from providers and patients and quantitative system data.

TIMELY
Requests are accepted year-round, with more urgent needs prioritized for our rapid products. Our product timeframes range from 1 week to 1 year.

ESP products assist decision-makers in:

Identifying appropriate policy or program options
- Characterize benefits and harms
- Identify key elements of complex interventions to facilitate local adaptation

Exploring effective practices for implementation
- Characterize effects of broadly implemented complex interventions
- Identify contributors to a problem to inform intervention development
ESP Evidence Products

We have a broad range of products to address the various evidence needs of our operational partners. Systematic reviews are the gold standard in research, following the most rigorous methods and allowing for the most complete and defensible conclusions. ESP also offers other products that use more streamlined methods to assist with more time-sensitive needs.

Pre-Implementation

ESP's services are particularly relevant during the Pre-implementation phase to identify the best clinical practices to address a need for improvement, i.e., what works and what might work in this setting, but also whether VA's research has produced results that benefit the health system and whether we can identify research areas where more or less focus could be useful.

Working with ESP

Submit a topic nomination form. We will work with you to determine the appropriate research approach to address your questions of interest. If the topic meets our program criteria and is prioritized, then an ESP Center will be assigned to conduct an in-depth review. High-priority, time-sensitive needs will be undertaken at the Coordinating Center as capacity allows.

ESP's services are particularly relevant during the Pre-implementation phase to identify the best clinical practices to address a need for improvement, i.e., what works and what might work in this setting, but also whether VA's research has produced results that benefit the health system and whether we can identify research areas where more or less focus could be useful.

The QUERI Roadmap provides a systematic, three-phased approach to help practitioners overcome barriers to implementing effective practice, Pre-Implementation, Implementation and Sustainment. For more details, visit the QUERI Roadmap.

External Users: www.hsrd.research.va.gov/publications/esp/
Internal Users: yvwwww.hsrd.research.va.gov/publications/esp/reports.cfm
Email: esp.cc@va.gov
The Partnered Evidence-Based Policy Resource Center (PEPReC) was established in 2017 and is a QUERI resource center designed to provide timely, rigorous data analysis to support the development of high-priority policy, planning, management initiatives and quantitative program evaluations.

PEPReC Overview

**ACCESS TO CARE**
Collaborate with VA operations partners to enhance planning and improve access to and efficiency/quality of care

**PROGRAM EVALUATION**
Engage with operations partners and investigators to design and implement randomized program evaluations

**RESEARCH FACILITATION**
Facilitate consortia to expedite operations-relevant evaluation

PEPReC Services and Activities

- Technical assistance on randomized evaluation design, metrics, and analytic plans
- Partnering in learning agenda development, in compliance with the Foundations for Evidence-based Policymaking Act
- Facilitation of communication between evaluators and operations partners
- Programming support, including programmer to programmer technical assistance during evaluations

Availability of resources depends on health system priorities and is greatest for areas of high priority to the Veterans Health Administration. These include issues identified by HSR&D/QUERI with established consortia of investigators — current health system priorities include access to care, MISSION Act, community care, opioid risk mitigation, and suicide risk mitigation.
**PEPReC Process**

PEPReC’s goal is to be an engine for VA’s learning health system, where research informs practice and practice informs research.

- Designing metrics and incentives, informed by existing research
- Collaborating with operations partners to implement those metrics and incentives
- Evaluating results with randomized, quasi-experimental, or strong observational designs
- Suggesting and making refinements to evaluation and operations plans, reflecting results and operational constraints and objectives

**Medical Scribes, Productivity, and Satisfaction** – This policy brief describes increases in provider productivity and satisfaction associated with private sector scribe use, offering guidance to VHA policymakers. The MISSION Act mandated a two-year pilot program to study the impact of medical scribe use in VHA emergency departments and specialty care clinics. In partnership with the Office of Veterans Access to Care, PEPReC is evaluating the impact of medical scribes on VHA provider productivity and patient satisfaction during the pilot.

**Priority access to health care: Evidence from an exogenous policy shock** – PEPReC investigators evaluated the effects of changes in appointment scheduling policies on patients’ access to primary care. Recommendations for optimal allocation of resources include recognizing and explicitly accounting for differences in access between established and new patients.

**Working with PEPReC**

PEPReC’s services are particularly relevant during the Pre-implementation and Sustainment phases by helping develop rigorous program evaluation plans to help policy makers with strategic decisions regarding the adoption or continuation of clinical practices, programs, and policies.

The QUERI Roadmap provides a systematic, three-phased approach to help practitioners overcome barriers to implementing effective practice, Pre-Implementation, Implementation and Sustainment. For more details, visit the QUERI Roadmap.
VIReC
VA Information Resource Center

Your guide to navigating the VA data landscape

The VA Information Resource Center (VIReC), an HSR&D resource center established in 1998, is a key resource for navigating VA’s complex data environment. VIReC’s mission is to advance VA capacity to use data effectively for research and quality improvement and to foster communication between research data users and the VA healthcare community.

VIReC Overview

**DATA KNOWLEDGE & METHODS**
Developing a working knowledge about VA data and information systems

**DATA RESOURCES**
Supporting data users in navigating the VA data landscape

**DATA ACCESS & AVAILABILITY**
Collaborating within VA to enhance data access and increase available data

VIReC Services and Benefits

Understanding which data sources are available to VA researchers, their scope, and their contents can be challenging. VIReC meets this challenge through disseminating a portfolio of products and services. VIReC’s websites offer an array of resources for understanding the VA data landscape, and VIReC HelpDesk and consultations provide individualized responses to questions about VA data and VIReC products and services.

**Intranet**
www.virec.research.va.gov

**VHA Data Portal**
vaww.vhadataportal.med.va.gov

**Internet**
vaww.virec.research.va.gov

**SPOTLIGHT**
Electronic Health Record Modernization (EHRM) is VA’s initiative to migrate its current EHR (VistA/CPRS) to the Cerner Millennium EHR. VIReC leads the Office of EHRM Research Council in advocating for research and quality improvement requirements from the new EHR. The Center also heads up the Office of Research & Development (ORD) Strategic Initiative for Research and Electronic Health Record Synergy (OSIRES) to provide essential communication and strategic planning around the transition.

Visit dvagov.sharepoint.com/sites/VHAPugResearch/RRG/Pages/EHRM-Research.aspx (VA Network Only) for more details, or email ResearchEHRM@va.gov with questions.
VIReC Resources

VIReC provides information about the content, structure, utility, and limitations of VA data to support outcomes and effectiveness research, healthcare operations, implementation, and organizational decision making. Visit the VIReC websites to learn more about these products and services.

Cyberseminars
Offering topical sessions on data, methods, and informatics

Data Documentation
Producing information and guidance about VA data and its use

Data Issues Brief
Disseminating news about VA data, information systems, and resources

VA/CMS Data for Research
Providing Medicare, Medicaid, and USRDS data for VA research methods, and informatics

VA REDCap
Supporting VA primary data collection and management

HSRData Listserv
Facilitating community generated knowledge about VA data

Working with VIReC

VIReC products and services can help identify data sources that are relevant during both Pre-Implementation and Implementation phases. Understanding more about available data can help you develop a data and evaluation plan to monitor your efforts.

The QUERI Roadmap provides a systematic, three-phased approach to help practitioners overcome barriers to implementing effective practice, Pre-Implementation, Implementation and Sustainment. For more details, visit the QUERI Roadmap.
Supports pioneering health economics research to improve health care for Veterans and beyond

The Health Economics Resource Center (HERC) was established in 1999 and is an HSR&D resource center designed to support VA economic research in order to increase health care efficiency and value for Veterans and the nation. HERC provides tools and resources to assist researchers in conducting economic analyses for implementation research.

HERC Overview

**RESEARCH**
HERC helps VA researchers determine the cost of VA care, assess cost-effectiveness, and evaluate the efficiency of VA programs and providers.

**TRAINING**
HERC offers trainings to help VA researchers learn about cost data and economic evaluation.

**CONSULTING**
HERC offers a consulting service for VA researchers, policy makers and operational leaders.

HERC estimates the cost of all VA health care encounters, develops guidebooks to VA data, and issues technical reports with analyses of economic data. HERC economists have developed extensive expertise through their participation in economic studies that are funded by VA HSR&D, QUERI, the VA Cooperative Studies Program, Agency for Healthcare Research and Quality (AHRQ) and the National Institutes of Health (NIH).

HERC Services and Benefits

**HOT TOPICS**
- Choice/Community Care Costs
- Risk Adjustment

**DATA**
- Inpatient
- Outpatient
- Pharmacy
- Labor
- Providers

**ANalytic METHODS**
- Budget Impact Analysis (BIA)
- Cost-Effectiveness Analysis (CEA)
- Implementation costs
- Micro-costing

**TOOLS & TRAINING**
- Guidebooks
- Technical Reports
- Courses & Seminars
HERC Economic Analysis Process

**STUDY DESIGN**
- HERC developed these [Guidelines for Economic Analysis](#) to consider which form of economic analysis is most appropriate for the implementation study.
- Common forms of economic analysis for implementation studies include:
  - Cost-identification; [micro-costing](#) is often used when the cost of the intervention is not known.
  - [Cost-effectiveness analysis (CEA)](#)
  - [Budget impact analysis (BIA)](#)

**DATA COLLECTION**
- Develop an [Economic Analysis Plan](#).
- Estimate the costs of implementation, intervention, and consequences following the best practices described in this [presentation](#).
- Create a finder file or crosswalk file to link participants in a study to administrative and utilization files.
- Sometimes the study requires the collection of additional information to estimate the cost of the intervention. In these situations, [create a tool used for collecting data for micro-costing](#).

**DATA ANALYSIS**
- Analyze the data and estimate costs for patients.
- This [Statistical Program](#) provides guidance on how to estimate costs for patients. Users can modify this program to identify the appropriate time interval and cost subtotals.
- For studies that re-organize existing care, the cost of the intervention is included in the administrative data and can be estimated through analysis. In studies where the existing administrative data do not include the cost of the intervention, the cost of the intervention will need to be estimated separately and added to the costs.

**DATA REPORTING**
- Report the cost of the intervention for the intervention and comparison group (mean and measure of variance).
- Report the cost of the subsequent downstream health care costs for the intervention and comparison group (mean and measure of variance).
- Report the net effect, which is the cost of intervention plus cost of subsequent downstream effects for the intervention and comparison group (mean and measure of variance).

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**Working with HERC**
HERC’s services are particularly relevant during the Pre-implementation and Sustainment phases to develop an appropriate economic evaluation plan to understand the implementation costs for an effective practice and the business case for spread to other sites for sustained use.

The QUERI Roadmap provides a systematic, three-phased approach to help practitioners overcome barriers to implementing effective practice, Pre-Implementation, Implementation and Sustainment. For more details, visit the QUERI Roadmap.
The goal of the QUERI Implementation Strategy Learning Hubs is to demystify implementation science by offering opportunities for clinicians and researchers to learn how to deploy effective practices using specific implementation strategies (i.e., tools or methods that help existing providers adopt effective practices). QUERI Learning Hubs use evidence-based implementation strategies and are coordinated by the Center for Evaluation & Implementation Resources.

Ann Arbor, MI – Virtual Quality Improvement Training for VHA Teams
Bedford, MA – Teamwork Training Hub: Frontline Huddling for Quality Improvement Implementation
Denver, CO – Designing for Dissemination and Implementation Training Hub
Houston, TX – Leading Healthcare Improvement: Leadership Training for Applying Improvement Strategies
Little Rock, AR – Behavioral Health QUERI Implementation Facilitation Training Hub
Los Angeles, CA – Evidence-Based Quality Improvement Learning Network
San Francisco, CA – QUERI Adaptation Training Hub
VAQS
VA Quality Scholars

The VA Quality Scholars program trains leaders and scholars in healthcare improvement for the VA and leads change across the globe.

Supported by the United States Department of Veterans Affairs, the VA Quality Scholars program develops leaders and scholars in healthcare improvement. Founded in 1999, VAQS is the premier training program in healthcare improvement and leadership and leads change nationally and internationally.

VAQS Overview

The VA Quality Scholars program consists of eleven sites across the United States, as well as an affiliate site in Toronto, Canada. Each site in the US consists of a partnership between a VA hospital and an academic institution. It has an interprofessional emphasis with physicians, doctoral-trained nurses, clinical psychologists and pharmacists as fellows and faculty.

VAQS Fellowship

Benefits Includes

• Two-year healthcare improvement and leadership curriculum
• Networking with national experts and leaders
• Professional development
• Leading QI projects
• Individual mentoring
• Data analysis training and consultation
• Expansive alumni network
• Stipend and federal government benefits

VAQS Faculty Expertise

• Quality Improvement
• Interprofessional Education
• Patient Safety
• Implementation Science
• System Redesign
• Clinical Informatics
• Health Service Research
• Methods & Analysis

Contact us for more information at vaqs@va.gov
General Resources for Implementation and Quality Improvement

**Resources:**

- Implementation versus Improvement Science (Quality Improvement)
- Adaptation Guidance Tool
- The Iterative Decision-making for Evaluation of Adaptations (IDEA) Decision Tree
- Abridged Checklist for Conducting Adaptation Interviews
- Detailed FRAME Adaptations and Modifications Checklist
- What’s a Barrier and Facilitator Framework
- List of Expert Recommendations for Implementing Change (ERIC)
- Evaluation and Study Designs for Implementation and Quality Improvement
- Other Resources
Implementation Science Versus Quality Improvement?

We often hear that implementation science and quality improvement have distinct origins, but they share common concepts. Both fields share overlapping goals and methods, which can make the distinction between the two confusing at times (see Table 24).

The way to distinguish implementation science from quality improvement is to clarify the goal of the project. Many implementation science projects involve the deployment and scale-up of an effective practice or innovation. Quality improvement initiatives involve systematic efforts to improve care processes to reach a clinical priority goal (e.g., decrease infection rates).

**Implementation science** is the study of methods to promote the adoption and integration of effective practices, interventions, and policies into routine health care and public health settings to improve the impact on population health. Implementation science addresses the problem of effective practices that are underutilized or adopted too slowly. Implementation scientists work to find and address the quality gaps from these delays at the clinician-, team-, clinic-, or organizational-level and use scientific theories to develop implementation strategies to solve these care deficits.  

Implementation strategies are methods or techniques that enhance the adoption, implementation, and sustainment of a program or practice. Quality improvement refers to a range of local facility- to systems-level work to improve the quality, safety, and value of health care services. Many quality improvement strategies are similar to implementation strategies, such as rapid-cycle testing or consultation by experts. Quality improvement efforts usually begin with a specific problem (i.e., poor performance) at a local hospital that is recognized at the level of the clinician, clinic, or health system. In turn, improvement teams design and conduct rapid-cycle tests of “interventions” to fix the problem. This improvement may then spread to improve outcomes across the health system.

Quality improvement often relies on tacit knowledge (“real-world wisdom”) of stakeholders and a range of tools and analytical measures to make thoughtful and continual improvements to a problem over time. Both Implementation strategy studies and quality improvement projects can be considered non-research. See the previous section on determining whether implementation science projects are considered non-research.

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**Table 24. Concepts, Approaches and Terms Used in Improvement Science and Implementation Science**

<table>
<thead>
<tr>
<th>Improvement Science</th>
<th>Implementation Science</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Definition</strong></td>
<td><strong>Definition</strong></td>
</tr>
<tr>
<td>Systems-level work to improve the quality, safety and value of health care</td>
<td>Work to promote the systematic uptake of evidence-based interventions into practice and policy</td>
</tr>
<tr>
<td><strong>The Problem</strong></td>
<td><strong>The Problem</strong></td>
</tr>
<tr>
<td>Meaningful disruption, failure, inadequacy, distress, confusion, or other dysfunction in the health care system that adversely affects patients, staff, or the system and prevents it from reaching its full potential</td>
<td>Evidence slow to be adopted in clinical practice and uptake may be uneven across settings, with variable quality of care</td>
</tr>
<tr>
<td><strong>Principles</strong></td>
<td><strong>Principles</strong></td>
</tr>
<tr>
<td>• Improving Reliability</td>
<td>• Behavior change through focusing on mediating variables</td>
</tr>
<tr>
<td>• Managing demand, capacity, and flow</td>
<td>• Generalizable mechanisms of change across locations</td>
</tr>
<tr>
<td>• Location specific</td>
<td><strong>Theory</strong></td>
</tr>
<tr>
<td><strong>Rationale</strong></td>
<td>An existing framework or model chosen to guide and implementation process</td>
</tr>
<tr>
<td>Informal or formal frameworks, models, concepts, and/or theories used to explain the problem; any reasons or assumptions that were used to develop the interventions; and reasons why the interventions were expected to work</td>
<td><strong>Common Approaches (“interventions”)</strong></td>
</tr>
<tr>
<td>Business process re-engineering, experience-based co-design, Lean methodology, Model for Improvement, Six Sigma, Statistical process control, Theory of constraints, Total Quality Management</td>
<td>Business process re-engineering, experience-based co-design, Lean methodology, Model for Improvement, Six Sigma, Statistical process control, Theory of constraints, Total Quality Management</td>
</tr>
<tr>
<td><strong>Outcomes of Interest</strong></td>
<td><strong>Common Outcomes</strong></td>
</tr>
<tr>
<td>• Efficiency</td>
<td>• Effect on people processes and systems</td>
</tr>
<tr>
<td>• Safety</td>
<td>• Cost, feasibility, sustainability</td>
</tr>
<tr>
<td>• Timeliness</td>
<td><strong>Outcomes of Interest</strong></td>
</tr>
<tr>
<td>• Patient Centeredness</td>
<td>• Acceptability</td>
</tr>
<tr>
<td>• Appropriateness for setting</td>
<td><strong>Outcomes of Interest</strong></td>
</tr>
<tr>
<td>• Adoption/uptake</td>
<td><strong>Outcomes of Interest</strong></td>
</tr>
</tbody>
</table>

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**Table 24 adapted from**

1. The VA QUERI Roadmap | PAGE 97
Adaptation Guidance Tool

When choosing an evidence-based intervention, changes may need to be made to increase fit or compatibility with a specific audience and/or setting. Here is general guidance in terms of things that can and cannot be changed from the original intervention.

### Adaptation Guidance

| **Green** | **Things that CAN be changed:**  
|           | Usually minor and made to increase reach, receptivity, and consumer participation |
|           | • Names of health care centers or systems  
|           | • Pictures of people and places and quotes  
|           | • Hard-to-read words that affect reading level  
|           | • Wording to be appropriate to audience  
|           | • Cultural indicators based on population (e.g., language, pictures, art, scenarios)  
|           | • Ways to reach and recruit the target audience  
|           | • Incentives for participation  
|           | • Timeline |
| **Yellow** | **Things that can be changed with caution:**  
|           | Typically add or modify practice components and contents versus deleting them |
|           | • Substituting activities and/or adding new activities  
|           | • Changing the order of the curriculum or steps (i.e., sequence)  
|           | • Altering the length of program activities  
|           | • Shifting or expanding the primary audience  
|           | • Varying delivery format/process steps  
|           | • Modifying who delivers the program  
|           | • Adding activities to address other risk factors or behaviors |
| **Red** | **Things that CANNOT be changed:**  
|          | Changes to the core components |
|          | • The health model, theory, or core logic  
|          | • The health topic, behavior  
|          | • Core components or whole sections of the program  
|          | • Reduction of program  
|          | - Timeline  
|          | - Dosage (e.g., activities, time/session)  
|          | • Adding more strategies that detract from the core components |


Iterative Decision-making for Evaluation of Adaptations (IDEA) Decision Tree

The Iterative Decision-making for Evaluation of Adaptations (IDEA) decision tree is a tool to guide effective practice adaptation that incorporates important decision points and the dynamic nature of ongoing adaptation. Its use is intended to help implementation scientists, clinicians, and administrators maximize effective practice impact.

Dose stakeholder input, evaluation, published data, or needs assessment data suggest and adaptation is needed?

Does time-frame allow pilot?

Are core elements or core functions of the intervention known?

Can barrier/concern be addressed while preserving core intervention elements/function?

Are desired outcomes non-inferior or improved over expected/published outcomes?

Is “voltage drop” acceptable to stakeholders?

Make decision about further adaptation vs. reversion or de-implementation

Proceed but evaluate, identifying opportunities to refine.

Small pilot with measurement of key outcomes.

References:


Conducting Adaptation Interviews

Abridged Check List

Who you should interview
• Key staff implementing the clinical practice/program

How to identify key informants
• Identify with help of research staff familiar with local stakeholders
• Include at least 3 staff who have different implementation roles

When to conduct the interview
• A third of the way through the program
• Shortly after conclusion of the program

Questions to ask about each adaptation

[ ] WHAT component, part of the practice or implementation strategy was changed?
[ ] HOW would you describe the type of change involved in this adaptation?
[ ] WHO was responsible for first suggesting or initiating this change?
[ ] WHEN during the XYZ program was this adaptation first made?
[ ] HOW or on what BASIS was this change made?
[ ] WHY (1): WHY was this adaptation made?
[ ] WHY (2): Was this adaptation a result of EXTERNAL factors or INTERNAL issues?
[ ] WHAT was the short term IMPACT of this adaptation on WHAT outcomes?
[ ] OTHER? Probe any other aspects of adaptations that emerge from Interviewee comments

For more information on how to use this guide, please refer to:
Framework for Reporting Adaptations and Modifications-Enhanced (FRAME)

Adaptation Process

**WHEN did the modification occur?**
- Pre-implementation/planning/pilot
- Implementation
- Scale up
- Maintenance/sustainment

**Were adaptations PLANNED?**
- Planned/proactive adaptation
- Planned/reactive adaptation
- Unplanned/reactive modification

**WHO participated in the decision to modify?**
- Ex: Political leaders, funder, administrator, community members...
- Optional: Indicate who made the ultimate decision

**WHAT is modified/adapted?**
- Content
  - Modifications to content or that impact aspects of treatment delivery
- Contextual
  - Modifications to overall way intervention is delivered
- Training and Evaluations
  - Modifications to staff training or how the intervention is evaluated

**Contextual adaptations/modifications are made to which of the following?**
- Format
- Setting
- Personnel
- Population

**At what LEVEL OF DELIVERY (for whom/what is the modification made?)**
- Individual
- Target intervention group
- Cohort
- Individual clinician
- Clinic/unit level
- Organization
- Network System/community

**What is the nature of the content modification/adaptation?**
- Tailoring/tweaking/refining
- Changes in packaging or materials
- Adding/removing/skipping elements
- Shortening/condensing/lengthening/extending (pacing/timing)

**Relationship to fidelity/core elements?**
- Fidelity consistent/core elements or functions preserved
- Fidelity inconsistent/core elements or functions changed
- Unknown

**What was the goal of the adaptation or modification?**
- Increase reach or engagement
- Increase retention
- Improve feasibility
- Improve fit with recipients
- To address cultural factors
- Improve effectiveness/outcomes
- Reduce cost
- Increase satisfaction

Reasons for Adaptations

**Socio-political**
- Existing laws
- Existing mandates
- Existing policies
- Existing regulations
- Political climate
- Funding policies
- Historical content
- Societal/cultural norms
- Funding or resource allocation/availability

**Clinician**
- Race/Ethnicity
- Sexual/gender identity
- First/spoken languages
- Previous training and skills
- Preferences
- Clinical judgement
- Cultural norms, competency
- Perception of intervention

**Organization/Setting**
- Available resources (funds, staffing, technology, space)
- Competing demands or mandates
- Time constraints
- Service structure
- Location accessibility
- Time constraints
- Regulatory compliance
- Billing constraints
- Social context (culture, climate, leadership support)
- Mission
- Cultural or religious norms

**Recipient/Consumer**
- Race/ethnicity
- Gender identity
- Sexual orientation
- Access to resources
- Cognitive capacity
- Physical capacity
- Literacy and education level
- First/spoken languages
- Legal status
- Cultural/multimorbidity
- Immigration status
- Crisis or emergent circumstances
- Motivation and readiness

References:


What’s a Barrier and Facilitator Framework?

**Determinants** are contextual factors believed or shown to influence implementation processes or outcomes. They are also referred to as barriers/obstacles or facilitators/enablers to implementation processes.²⁷³

The purpose of a determinant framework is to:²⁷³

- Diagnose the reasons why a gap in quality exists
- Understand or explain what influences an implementation process
- Help support decisions about evaluation/measurement (what to assess)
- Build theory in implementation science

A determinant framework is a catalog or checklist of these factors that specifies types, domains, or classes at multiple levels of the health system.

There are dozens of implementation science determinant frameworks¹¹⁹,²⁷³ that describe relationships between some types of determinants with the aim of helping to understand and/or explain the influence on implementation outcomes. Examples of types or levels of determinants:

- Intervention characteristics
- Consumer/caregivers/family
- Clinician
- Team/unit/service
- Organization
- System or external environment
- Multi-level (time, financing, leadership, social relations/support)

Some types of determinant frameworks focus on summarizing barriers and facilitators to implementing an effective practice for a type of clinical care or consumer population (e.g., psychosocial interventions for mental health/substance use treatment, cancer care) or delivery of a practice using e-health or m-health technologies.

Other frameworks are informed by one or two underlying theories of individual or organizational behavior change. This helps make sense of the multi-level determinants related to implementing a practice to specific consumer populations or settings.

However, the more widely used frameworks bring together determinants and theoretical constructs from many theories and blend them into a single catalog of relevant factors, levels of assessment, and theory for assessing the implementation of most health care effective practices.

Three widely used, “blended” determinant frameworks that are helpful in assessing, organizing, and prioritizing the influence of these factors in a local context include:

**Theoretical Domains Framework (TDF)²⁷⁴** – An integrative framework that synthesizes 33 psychology theories into 14 domains and 84 constructs that can be used to develop theoretical approaches to interventions aimed at individual-level behavior change.

**Consolidated Framework for Implementation Research (CFIR)⁷⁹** – Conceptualizes 39 determinant constructs across five major domains that may affect an intervention’s implementation. They include intervention characteristics, inner setting (of organization), outer setting, characteristics of individuals involved in implementation, and the implementation process itself. For more, see Other Implementation Resources.

**Tailored Implementation for Chronic Disease (TICD)²¹³** – Uses a checklist with 57 potential individual- and organizational-level determinants of clinical practice improvement grouped into seven domains. These domains include guideline factors, individual health professional factors, professional interactions, incentives, resources, capacity for organizational change, and social-political-legal factors. The implementation includes additional checklists that guide the development of an implementation strategy to address identified determinants.

- Review epidemiological and health services research studies that report on how these multi-level contextual factors (determinants) affect service delivery in the targeted clinical area to understand their relative influence
- Identify and apply relevant theories on emerging and relevant determinants
- Use formative evaluation methods to interview or survey multi-level stakeholders to understand relevant influences using implementation science theories and determinant frameworks to structure questions and guide analyses

For guidance selecting a dissemination or implementation science theory and models to guide your planning process, visit: Dissemination & Implementation Models in Research & Practice.
# Expert Recommendations for Implementing Change (ERIC)

This collection of definitions for 73 discrete implementation strategies from the ERIC Study\(^{126,127}\) includes updated definitions and three new strategies from the evaluation\(^{128}\) of the EvidenceNOW Initiative funded by the Agency for Healthcare Research and Quality. *Reprinted with permission.*

## Table 25. Implementation Strategies Organized by Functional Category

<table>
<thead>
<tr>
<th>Category and Strategy</th>
<th>Definition</th>
<th>Ancillary Lessons Material from ERIC Study and from the Agency for Healthcare Research Quality</th>
<th>EvidenceNOW Initiative</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Strategies to Develop Stakeholder Relationships</strong></td>
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<tr>
<td>Identify and prepare champions</td>
<td>Identify and prepare individuals who dedicate themselves to supporting, marketing, and driving through an implementation, overcoming indifference or resistance that the effective practice may provoke in an organization.</td>
<td>None.</td>
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<tr>
<td>Organize implementation teams and team meetings</td>
<td>Develop and support teams of clinicians, staff, consumers, and other stakeholders who are implementing or may be users of the effective practice. Provide protected time for teams to reflect on the implementation progress, share lessons learned, make refinements to plans, and support one another’s learning.</td>
<td>None.</td>
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<tr>
<td>Recruit, designate, and train for leadership</td>
<td>Recruit, designate, and train leaders for the change effort.</td>
<td>Change efforts require certain types of leaders, and organizations may need to recruit accordingly, rather than assuming that their current personnel can implement the change. Designated change leaders can include an executive sponsor and a day-to-day manager of the effort. Change leaders should consider how to best establish supervisory lines for effective practices that are enacted by clinicians when the change leader does not have similar clinical responsibilities.</td>
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<tr>
<td>Inform local opinion leaders</td>
<td>Inform clinicians identified by colleagues as opinion leaders or “educationally influential” about the effective practice in the hopes that they will influence colleagues to adopt it.</td>
<td>The opinions of individuals who refer people to services, or who initiate the connection to services also function in a key opinion role. Keeping opinion leaders informed from Pre-implementation through maintenance of the effective practice is important. Ensuring that opinion leaders do not serve as implementation obstacles if they are not actively promoting the effective practice is also important.</td>
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<tr>
<td>Build a coalition</td>
<td>Recruit and cultivate relationships with partners in the implementation effort.</td>
<td>Partnerships can develop around cost-sharing, shared resources, shared training, and the division of responsibilities among partners. This work may proceed naturally from local consensus discussions. Coalition members commonly have defined roles in the implementation effort.</td>
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<tr>
<td>Engage community resources</td>
<td>Connect practices and their consumers to community resources outside the practice (e.g., state and county health departments; nonprofit organizations; resources related to addressing the social determinants of health; and organizations focused on self-management techniques and support).</td>
<td>None.</td>
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<tr>
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<tr>
<td>Obtain formal commitments</td>
<td>Obtain written commitments from key partners that state what they will do to implement the effective practice.</td>
<td>Formal commitments should clarify roles, responsibilities, and communicate tangible and non-tangible benefits (e.g., community partnerships). Ensure that key roles are supported within the organization (e.g., workload release credit for providing and receiving supervision in a new clinical practice). Formal commitments in no way diminish the importance of informal commitments to a change effort.</td>
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<tr>
<td>Identify early adopters</td>
<td>Identify early adopters at the local site to learn from their experiences with the effective practice.</td>
<td>Early adopters are a good pool for identifying implementation champions. Recruit early adopters to attend stakeholder meetings to present their experiences. Investigating the adoption chasm between early adopters and the early majority has been found to be useful. Different engagement techniques for these two groups are typically needed. For further discussion see Moore (2014).</td>
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<tr>
<td>Conduct local consensus discussions</td>
<td>Include local clinicians and other stakeholders in discussions that address whether the chosen problem is important and whether the effective practice to address it is appropriate.</td>
<td>Identify stakeholders relevant to each project. Further, with each project, there will be a need to identify whether the goal of the consensus discussion is to characterize consensus or build consensus. Utilizing community-based participatory research principles may be relevant to many effective practices. Notably, the chosen problem needs to be a high enough priority compared to other problems that attention and resources will be dedicated to addressing the problem.</td>
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<tr>
<td>Capture and share local knowledge</td>
<td>Capture local knowledge from implementation sites on how implementers and clinicians made something work in their setting and then share it with other sites.</td>
<td>This strategy is often coordinated with centralized technical assistance and learning collaboratives. There are multiple techniques for capturing local knowledge, which could be presented in multiple formats. For example, short Tube videos could be created that document testimonials from clinicians who have successfully used a given effective practice. Another example would be maintaining a running list of a team’s response to specific implementation barriers that could be shared readily through a platform like Google Docs or Microsoft SharePoint. Additional techniques can be found at <a href="http://www.liberatingstructures.com">www.liberatingstructures.com</a>.</td>
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<tr>
<td>Use advisory boards and workgroups</td>
<td>Create and engage a formal group of multiple kinds of stakeholders to provide input and advice on implementation efforts and to elicit recommendations for improvements.</td>
<td>Consider how group composition (or heterogeneity) impacts stakeholder participation and take active steps to reduce response bias. For example, inclusion of supervisors and supervisees in these groups can be problematic and it may be a desirable strategy to ensure that these situations are avoided due to the power difference in the relationship. Supervisees, for example, may feel pressure to report positively to put a good face on for the supervisors, and supervisors may feel pressure to deny having any problems with implementation to save face. It can be useful to distinguish between internal stakeholders and representatives (in a participatory approach to maintain buy-in and relevance) versus external experts and advisors. Similarly, depending on the input or oversight need, the workgroup composition may include multiple-level or multidisciplinary stakeholders.</td>
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<tr>
<td>Use an implementation advisor</td>
<td>Seek guidance from experts in implementation, including providing support and training for the implementation work force.</td>
<td>This could include consultation with outside experts such as university-affiliated faculty members or hiring quality improvement experts and/or implementation professionals. Implementation Advisors may provide support and training for facilitators (see Implementation Facilitation) related to broad facilitation skills, how to use and interpret data, or effective use of an electronic health record.</td>
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<tr>
<td>Model and simulate change</td>
<td>Model or simulate the change that will be implemented prior to Implementation.</td>
<td>Computer simulations, walkthrough simulation exercises, or modeling the potential overall impact of stakeholder’s behavior change may be used. System dynamics modeling is one example of a specific method that may be used. This approach is often more relevant for complex multi-component effective practices.</td>
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<tr>
<td>Visit other sites</td>
<td>Visit sites where a similar implementation effort has been considered successful.</td>
<td>Clarifying the goals of the site visit prior to making the visit is particularly useful. Comparing and contrasting the features of one’s own site with the comparison site in preparation for the visit may better inform the visit objectives. Clarifying goals, in part includes developing a plan for using the information upon returning to your setting. Identify adaptations made in implementing the innovation and any perceived impact of the effective practice. It is important to document facilitators and lessons learned. Much can be learned from visiting sites that have a strong track record for successfully implementing a wide variety of other effective practices. Consulting with sites where implementation has stalled or failed can also provide useful information. Sites also benefit from sharing implementation planning and execution notes virtually (i.e., information exchange is not limited to physical visits).</td>
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<tr>
<td>Category and Strategy</td>
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<tr>
<td>Involve executive boards</td>
<td>Involve existing governing structures (e.g., boards of directors, medical staff boards of governance) in the implementation effort, including the review of data on implementation processes.</td>
<td>Other types of leadership with 'top-down' powers may be involved for settings that do not have a governing board. Examples include administrative leadership, clinical leadership, policy makers, and insurance clinicians or other payment systems.</td>
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<tr>
<td>Develop an implementation glossary</td>
<td>Develop and distribute a list of terms describing the effective practice, implementation, and stakeholders in the organizational change.</td>
<td>When compiling a glossary, reflect as to whether the terms being introduced are essential.</td>
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<tr>
<td>Develop academic partnerships</td>
<td>Partner with a university or academic unit for the purposes of shared training and bringing research skills to an implementation project.</td>
<td>The Health Insurance Portability and Accountability Act (HIPAA), and other legal limitations are common to encounter with academic partnerships. Formal relationships (e.g., contracts, memorandums of understanding) will be required in some instances. Not all academics have a full understanding of practice-level stakeholder needs and this should be considered while developing this partnership. In settings where 'research' is not a commonly supported practice, evaluation or developmental evaluation may be more useful ways of characterizing the activity.</td>
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<tr>
<td>Promote network weaving</td>
<td>Identify and build on existing high-quality working relationships and networks within and outside the organization, organizational units, teams, etc. to promote information sharing, collaborative problem-solving, and a shared vision/goal related to implementing the effective practice.</td>
<td>Individuals functioning as network weavers usually have external links outside of the community to bring in information and ideas. An example would be nurses and doctors who staff hospitals and skilled nursing facilities, and the consumers who rotate among these facilities. Networks are somewhat more organic than collaboratives and are often enduring and durable. See: <a href="http://www.networkweaver.com/">http://www.networkweaver.com/</a></td>
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</table>

**Strategies to Adapt and Tailor to Context**

<p>| Tailor strategies | Tailor the implementation strategies to address barriers and leverage facilitators that were identified through earlier data collection. | The tailoring process tends to be idiosyncratic and driven by multiple factors. It is important to identify the core components of the effective practice and implementation strategies that are required to maintain fidelity and effectiveness, and to distinguish those components amenable to modification/adaptation. Flottorp et al (2013) and Langley et al. (2009) provide guidance regarding many of the multiple factors to consider. Wensing et al (2011, 2014) provide an example of a structured approach to tailoring strategies. |
| Promote adaptability | Identify the ways a clinical innovation can be tailored to meet local needs and clarify which elements of the innovation must be maintained to preserve fidelity. | Preserving fidelity to the effective practice can be an uncertain process if the core elements of the innovation are not empirically defined. |
| Use data experts | Involve, hire, and/or consult experts to acquire, structure, manage, report, and use data generated by implementation efforts. | It is sometimes necessary to engage data experts early in the implementation planning process. Data Experts may be particularly important to enable effective use of data-driven effective practices and to support other strategies such as: Develop Implementation Tools for Quality Monitoring; Develop and Organize Quality-Monitoring Systems; Audit and Provide Feedback; Change Record Systems; and Use Data Warehousing Techniques. |
| Use data warehousing techniques | Integrate clinical records across facilities and organizations to facilitate implementation across systems. | A key feature of this strategy is linking local data to data platforms outside the local setting. Often the connection is to a central data repository that provides benchmarking capability (see Audit and Provide Feedback) or other aggregation functions. Records that include variables that can serve as outcome measures are particularly useful. When outcomes of interest are not available, it may be useful to examine proxy measures. |</p>
<table>
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</thead>
</table>
| **Conduct a local needs assessment** | Collect and analyze data related to the need for the effective practice. | This assessment could be focused on:  
• Outcomes of usual care  
• Process of care  
• Description of usual care and its distance from the effective practice (e.g., gaps in care)  
• Opinions from stakeholders (including consumers) on (a) barriers and facilitators to the desired outcome (e.g., recovery from mental illness); (b) the need for any effective practice (i.e., tension for change); (c) the need for a specific innovation; or (d) the special considerations for delivering the effective practice in the local context.  
Common needs assessment methods include surveys, focus groups, key informant interviews, direct observation, and data mining of administrative records utilized to identify priority populations, as well as to identify baseline care process and outcome clinical care data. If the change involves multiple sites or facilities, then it is necessary to examine practice variation across facilities and outline strategies for the needs assessment to support a standardized approach across sites. Collecting data from a random sample of stakeholders may be necessary to reduce response bias and decrease chances that the level of need is not over- or under-estimated. |
| **Obtain and use consumers and family feedback** | Develop strategies to increase consumer and family feedback on the implementation effort. | This can continue throughout the implementation effort. Strategies could include complaint forms that funnel feedback to change managers or advisory boards. Consider whether anonymous feedback formats are appropriate. |
| **Assess for readiness and identify barriers and facilitators** | Assess various aspects of an organization to determine its degree of readiness to implement an effective practice, identify barriers that may impede implementation, and determine strengths that can be leveraged to facilitate the implementation effort. | Readiness assessments may focus on agency finances, staffing levels, and other material or logistical resources needed, or available, to support the implementation effort. This assessment may also focus on leadership support, the organizational priority for change, and the presence of successful experience with quality improvement techniques and change management. Additional aspects for assessment may include other services provided, as well as community support, stakeholder attitudes, and beliefs and perceptions of evidence for the effective practice. Rationale for current practices, organizational climate and culture, structure, decision-making styles, and the perceived needs of frontline stakeholders to implement the effective practice (consider adaptation needs and limits) are also important aspects to consider in this assessment. Readiness assessments can be used to vet, eliminate, or prioritize implementation sites. More so, the assessment can help inform internal decisions about whether to go ahead with an implementation initiative. Some barriers can be difficult to observe prior to implementation. Specific measures have been created to assess readiness for change, which may be useful. This strategy does not include Assess and Redesign Workflow. |
| **Develop an implementation blueprint** | Develop a formal implementation blueprint that includes all goals and strategies. The blueprint should include the following: (1) aim/purpose of the implementation; (2) scope of the change (e.g., what organizational units are affected); (3) timeframe and milestones; and (4) appropriate performance/progress measures. Use and update this plan to guide the implementation effort over time. | The implementation blueprint or manual may be informed by one or more theories or conceptual frameworks and/or data from pre-implementation needs assessments. This blueprint can also provide a useful historical record of the implementation process, as well as provide a mechanism to track changes over time. The implementation blueprint is often useful to ensure that feedback is received from prospective frontline users of the blueprint prior to implementation. Consider coordinating this strategy with the development of a fidelity monitoring tool. Issues to consider separately, especially for research purposes:  
• Number and type of implementation strategies  
• Organizational levels involved—this can vary by type of intervention. It may be possible to do some interventions at the lowest level. Others may require top management.  
• Pre-implementation assessments would be separate step  
Other examples of how to create an implementation blueprint include the CDC and Prevention’s Replicating Effective Programs. |
<table>
<thead>
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</thead>
<tbody>
<tr>
<td>Develop and implement tools for quality monitoring</td>
<td>Develop, test, and introduce into quality-monitoring systems the right input – the appropriate language, protocols, algorithms, standards, and measures (of processes, consumer outcomes, and implementation outcomes) that are often specific to the innovation being implemented.</td>
<td>These tools should be flexible enough to reflect fidelity, even after adaptations to the setting or client. Performance sites can benefit when these tools are available locally, particularly to help clinicians develop a sense of ownership for the change process. Quality-monitoring tools can be coordinated with other strategies to encourage or reward performance that is in alignment with the effective practice. This strategy may include activities necessary to prepare data needed to support the Develop and Organize Quality-Monitoring Systems and the Audit and Provide Feedback strategies, including data cleaning, validation, and standardization.</td>
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<tr>
<td>Develop and organize quality-monitoring systems</td>
<td>Develop and organize systems and procedures that monitor clinical processes and/or outcomes for the purpose of quality assurance and improvement.</td>
<td>This includes developing systems for monitoring through peer reviews, collecting data from consumers, clinicians, and supervisors, and using administrative and electronic record data. This category of strategies also includes the design of disease-specific clinical registries and dashboards, where clinical information and tools (graphical representations, real-time report cards, comparisons with benchmarks, fidelity monitoring, etc.) are easily available to key stakeholders and users, e.g., care team members. These systems may provide support to the Audit and Provide Feedback strategy. Some intensive fidelity monitoring activities (e.g., psychotherapy recordings) are more practical at random, but not infrequent, intervals.</td>
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<tr>
<td>Conduct cyclical small tests of change</td>
<td>Implement changes in a cyclical fashion using small tests of change before taking changes system-wide. Tests of change benefit from systematic measurement, and results of the tests of change are studied for insights on how to do better. This process continues serially over time, and refinement is added with each cycle.</td>
<td>Two common small tests of change cycling strategies are “Plan-Do-Study-Act” from Deming’s quality management work, and Six Sigma's Define-Measure-Analyze-Improve-Control sequence.</td>
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<tr>
<td>Audit and provided feedback</td>
<td>Develop summaries of clinical performance over a specific time period, often including a comparator, and give it to clinicians and/or administrators. Summary content (e.g., nature of the data, choice of comparator) and their delivery (e.g., mode, format) are designed to modify specifically targeted behavior(s) or actions of individual clients, teams, or health care organizations.</td>
<td>Brehaut and colleagues (2016) list 15 suggestions for optimal outcomes using this strategy in clinical settings. Feedback may be derived from a variety of sources, including Quality-Monitoring Systems, medical records, computerized databases, observation, or feedback from consumers. Performance evaluations may also be considered as audit and feedback data if the evaluation included specific information on clinical performance. Feedback summaries may include recommendations. Feedback may be displayed publicly, and often involves comparisons to peers or to local, state, national, or international norms or benchmarks. Feedback may be designed to guide a clinician in improving fidelity. It should also be noted that audit and feedback data can be helpful in promoting the continuation of intended behavior. Performance data may include process variables, outcomes, or fidelity measures. Feedback can include mandatory performance measures, which are related to benchmarks from the literature or normative data within an organization or industry. This strategy may rely on systems described by the Develop and Organize Quality-Monitoring Systems strategy. Audit and Provide Feedback includes pre-defined summaries of data that are specifically designed to trigger change in behavior to improve clinical performance. Feedback is structured and provided at regular pre-defined intervals. These features differentiate this strategy from Develop and Organize Quality-Monitoring Systems, which is focused on continuous monitoring via, e.g., dashboards or registries.</td>
</tr>
<tr>
<td>Purposefully reexamine the implementation</td>
<td>Monitor progress and adjust effective practices and implementation strategies to continuously improve the quality of care.</td>
<td>It is beneficial to use a concrete schedule for monitoring rather than ‘as needed.’ Time-sensitive benchmarks for determining when adjustments are needed have also been found to be useful.</td>
</tr>
<tr>
<td>Assess and redesign workflow</td>
<td>Observe and map current work processes and plan for desired work processes, identifying changes necessary to accommodate, encourage, or incentivize use of the clinical innovation as designed.</td>
<td>Workflow redesign may comprise consideration of the following: • Perceived process (what we think is happening); • Reality process (what the process actually is); and • Ideal process (what the process could be). Process mapping is a core technique for system change. Process maps are used to develop plans that may be a part of Develop an Implementation Blueprint.</td>
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<tr>
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<tr>
<td>Stage implementation scale-up</td>
<td>Phase implementation efforts by starting with small pilots or demonstration projects and gradually move to a system-wide rollout.</td>
<td>This involves an iterative process that often results in adaptations. Strategies for integrating pilot feedback into the scale-up or spread process should be established in advanced. Depending on the effective practice, piloting may also involve phasing in elements or components of the practice change. Many effective practices involve more than one service (e.g., inpatient and outpatient; primary care and specialty care), and the scaling-up or spread process may have different needs to address the interactions among services (e.g., needs related to ensure continuity of care while connecting services). For more details see the Institute for Healthcare Improvement’s white paper, which describes a framework for spread.</td>
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<tr>
<td>Strategies to Train and Educate Stakeholders</td>
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<td>Conduct ongoing training</td>
<td>Plan for and conduct training in the effective practice in an ongoing way for all individuals involved with implementation and users of the effective practice (e.g., clinicians, implementation staff, practice facilitators).</td>
<td>This can include follow-up training, advanced training, booster training, purposefully spaced training, training to competence, integration of off-the-job and on-the-job training, structured supervision, the introduction of concepts in a specific sequence to ensure mastery, and trainings based on the level of clinician knowledge. Ongoing training efforts need to reach across shifts and accommodate staff turnover, as well as rotating staff (e.g., residents). Trainings can be in person, on the web, or technology-assisted (e.g., simulation lab training), and may focus on individuals or involve groups. When planning for ongoing training, it is important to describe the training components, including the timing and frequency of trainings. Issues related to the dynamics of training can be found in the strategy, making training dynamic.</td>
</tr>
<tr>
<td>Provide ongoing consultation</td>
<td>Provide ongoing consultation with one or more experts in the strategies used to support implementing the effective practice.</td>
<td>Ongoing consultations could include in-person or distance consultation and feedback on taped clinical encounters. Consultations are tailored to the clinician's actual practice, thus, differentiating a consultation from ongoing trainings. Feedback may be from a consultant external to the organization, which distinguishes consultation from clinical supervision. Some practice changes can involve a recertification process, thus, involving consultation ensures adequate fidelity. Consultation may also be necessary for non-clinical staff such as administrators and those responsible for billing, constructing feedback systems, or other staff with duties that impact the implementation process.</td>
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<tr>
<td>Develop educational materials</td>
<td>Develop and format manuals, toolkits, and other supporting materials to make it easier for stakeholders to learn about the effective practice and for clinicians to learn how to deliver it. This can include technology-delivered (e.g., online/smartphone-based static or dynamic) content and health messaging.</td>
<td>Create eye-catching, easy-to-use educational documents. Distill complex information into easier-to-learn components. Consider teaching skills modularly. Use different forms of media, and target messages for different audiences. Educational materials should reflect principles of adult learning theory. Assessment of current, available technology infrastructure to accommodate educational media (e.g., firewalls, old hardware, old software) is merited. Consider how the educational materials will be used over time. For example, will the educational materials’ primary use be to train new or rotating staff; to refresh staff knowledge; or to be incorporated into existing supervision, competency, and performance review structures? Educational materials may be refined through the use of formative evaluation feedback. Relevant suggestions are provided via the Replicating Effective Programs (REP) framework, under its ‘packaging’ domain. Further support related to developing educational materials can be found on the Training Within Industry Service website: <a href="http://twi-institute.org/training-within-industry">http://twi-institute.org/training-within-industry</a></td>
</tr>
<tr>
<td>Make training dynamic</td>
<td>Vary the information delivery methods to cater to different learning styles and work contexts and shape the training to be interactive.</td>
<td>Making training dynamic includes efforts to divide material into small time intervals, the use of small group breakouts, audience response systems, and other measures, such as having learners try new skills between training sessions. Interactive components of training can be very dynamic with participants actively contributing to the training content, engaging in problem-solving, and identifying solutions that can be tested.</td>
</tr>
<tr>
<td>Distribute educational materials</td>
<td>Distribute educational materials (including guidelines, manuals and toolkits) in person, by mail, and/or electronically.</td>
<td>None</td>
</tr>
<tr>
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<tr>
<td>Use train-the-trainer strategies</td>
<td>Train designated clinicians or organizations to train others in the effective practice.</td>
<td>Restrictions regarding who can serve as a trainer are idiosyncratic to the change, for example, some effective practices may require that supervisors have specific levels of education, training, or experience, and such restrictions should be explored in the planning phase. Train-the-trainer strategies may also apply to those responsible for administrative procedures, and who are part of implementing the effective practice.</td>
</tr>
<tr>
<td>Conduct educational meetings</td>
<td>Hold meetings targeted toward educating multiple stakeholder groups (i.e., clinicians, administrators, other organizational stakeholders, community members, consumers, families) about the effective practice and/or its implementation.</td>
<td>The content of the education may include information regarding what to expect as implementation moves forward. It may be useful to consider whether meeting attendees are relatively homogeneous or comprised of multiple roles and disciplines so that the education can be most effective in meeting stakeholder needs. For example, some educational meetings may inform the stakeholder group about the effective practice in a way intended to increase demand by including consumers and families, while others may preview technical facets of the effective practice for clinicians and administrators. It is often useful to have recordings or other materials from the educational meetings available to those who cannot attend the meetings and for individuals engaged or hired after the meeting(s).</td>
</tr>
<tr>
<td>Conduct educational outreach visits</td>
<td>Have a trained person meet with individuals or teams in their work settings to educate them about the effective practice with the intent of changing behavior to reliably use the effective practice as designed.</td>
<td>Visits to the site may be in person or virtual. Some initiatives may require regular educational outreach as part of maintaining behavioral changes required to ensure sustained, consistent use of the effective practice. Academic detailing is another commonly used term, although academic detailing typically involves many additional discrete implementation strategies (e.g., conduct ongoing training, modeling, developing and distributing educational materials).</td>
</tr>
<tr>
<td>Create a learning collaborative</td>
<td>Facilitate the formation of groups of clinicians or clinician organizations and foster a collaborative learning environment to improve implementation of the effective practice.</td>
<td>There are several approaches to this in the literature including peer consultation networks, online communities of practice, quality circles, and learning collaboratives. Groups may meet in person or interact using a wide variety of media. The inclusion of a quality manager within the collaborative may be useful. Positive deviance approaches use “discovery and action dialogue” among peers to promote collaborative learning.</td>
</tr>
<tr>
<td>Create online learning communities</td>
<td>Create an online portal for clinical staff members to share and access resources, webinars, and frequently asked questions related to the specific effective practice and provide interactive features to encourage learning across settings and teams (e.g., regular blogs, facilitated discussion boards, access to experts, and networking opportunities).</td>
<td>While shadowing traditionally has involved in-person observation, creative use of technology may provide additional opportunities for individuals to observe and learn from those experienced in the innovation.</td>
</tr>
<tr>
<td>Shadow other experts</td>
<td>Provide ways for key individuals to directly observe experienced people engage with or use the targeted effective practice.</td>
<td>While shadowing traditionally has involved in-person observation, creative use of technology may provide additional opportunities for individuals to observe and learn from those experienced in the effective practice.</td>
</tr>
<tr>
<td>Work with educational institutions</td>
<td>Encourage educational institutions to train clinicians in the effective practice.</td>
<td>This strategy fits well with effective practices requiring clinical training and other skills where training expertise is more likely to be housed in educational institutions.</td>
</tr>
<tr>
<td>Category and Strategy</td>
<td>Definition</td>
<td>Ancillary Lessons Material from ERIC Study and from the Agency for Healthcare Research Quality EvidenceNOW Initiative</td>
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<tr>
<td><strong>Strategies to Provide Interactive Assistance</strong></td>
<td></td>
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</tr>
<tr>
<td><strong>Implementation Facilitation</strong></td>
<td>A multi-faceted process of enabling and supporting individuals, groups, and organizations in their efforts to adopt and incorporate effective practices into routine practices.</td>
<td>Effective practices that are the target of facilitation efforts can include a continuum of innovations ranging from evidence-based research evidence to incremental quality improvement efforts. Ideally, facilitation efforts are holistic and help to build capacity and skill within the setting to sustain ongoing effective practices. Facilitation can be provided by individuals who are internal or external to the setting within which Implementation Facilitation occurs. Implementation Facilitation is an interactive support process and draws on a combination of implementation strategies based on the needs of the setting. Implementation Facilitation is sometimes referred to as a “meta” strategy because, as an interactive support process, it often includes a combination of implementation strategies and bundles multiple strategies as needed.</td>
</tr>
<tr>
<td><strong>Provide local technical assistance</strong></td>
<td>Develop and use a system to deliver technical assistance within local settings that is focused on implementation issues.</td>
<td>Local technical assistants can be local staff members or affiliated with a broader or centralized network of technical assistants. The key is providing tailored technical assistance within settings where the effective practice is being implemented. Technical assistance for both the effective practice and the implementation processes may be important. For example, the VA aims to have mental health Evidence-Based Psychotherapy coordinators, Military Sexual Trauma coordinators, and OEF/OIF/OND coordinators in each facility who can provide technical assistance to other local clinicians for relevant initiatives. This strategy may be supported by Centralize Technical Assistance, which may provide necessary infrastructure and support for Provide Local Technical Assistance.</td>
</tr>
<tr>
<td><strong>Provide clinical supervision</strong></td>
<td>Provide clinicians with ongoing supervision focusing on the effective practice. Provide training for clinical supervisors who will supervise clinicians who provide the effective practice.</td>
<td>Clearly defining the role of supervision and providing ongoing resources to ensure that it occurs is important. Supervisor training often needs to include specific training in how to supervise the effective practice. See Nadeem et al. (2013) for a discussion of the distinction between consultation and supervision.</td>
</tr>
<tr>
<td><strong>Centralize technical assistance</strong></td>
<td>Develop and use a centralized system to deliver technical assistance focused on implementation issues. This strategy may involve setting up a centralized technical assistance entity that may, in turn, support a network of technical assistants who work directly with local implementation sites. It may provide human-driven ad hoc support as with a helpdesk, from a centralized location (online or phone) or may be automated e.g., online frequently asked questions or via online community with discussion boards.</td>
<td>This could be the designation of a lead technical assistance organization (could also be responsible for training). The lead technical assistance entity can develop other mechanisms (e.g., call-in lines or websites) in order to share information on how to best implement the effective practice. This centralized function may support Provide Local Technical Assistance and enable local implementation sites to Use Data Experts.</td>
</tr>
</tbody>
</table>

<p>| <strong>Strategies to Support Clinicians</strong> | | |
| <strong>Facilitate relay of clinical data to clinicians</strong> | Provide as close to real-time data as possible about key measures of process outcomes using integrated modes/channels of communication in a way that promotes use of the targeted effective practice. | For recommendations regarding how to introduce effective practices or change of any kind into existing workflows, please see May (2013). |
| <strong>Remind clinicians</strong> | Develop reminder systems designed to help clinicians to recall information and/or prompt them to use the effective practice. | Reminders could be consumer- or encounter-specific, provided verbally, on paper, or electronically. Computer-aided decision support and drug dosages are included in this strategy. Reminders may be delivered at various time points (prior to service, during service, or following service delivery). |</p>
<table>
<thead>
<tr>
<th>Category and Strategy</th>
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<th>Ancillary Lessons Material from ERIC Study and from the Agency for Healthcare Research Quality EvidenceNOW Initiative</th>
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</thead>
<tbody>
<tr>
<td>Develop resource sharing agreements</td>
<td>Develop partnerships with organizations that have resources needed to implement the effective practice.</td>
<td>For example, this could involve data sharing agreements, agreements to share necessary equipment (e.g., telemedicine equipment), or sharing the cost of bringing in experts who provide training and consultation. Resource sharing agreements could involve formal memos of understanding or be much more informal in nature.</td>
</tr>
<tr>
<td>Revise professional roles</td>
<td>Shift and revise roles among professionals who provide care, and redesign job characteristics.</td>
<td>Revising professional roles includes the expansion of roles to cover provision of the effective practice and the elimination of service barriers to care, including personnel policies.</td>
</tr>
<tr>
<td>Create new clinical teams</td>
<td>Change who serves on the clinical team, adding different disciplines and different skills to make it more likely that the effective practice is delivered (or is more successfully delivered).</td>
<td>None</td>
</tr>
</tbody>
</table>

**Strategies to Engage Consumers**

| Involve consumers and family members | Engage or include consumers and families in the implementation effort. | Feedback from stakeholders can be obtained at any stage of the implementation process depending on the needs and goals of project. Involving stakeholders in the pre-implementation phase is advantageous for many effective practices. Training in the practice, and relevant advocacy, may also be included in stakeholder involvement. Informal caregivers such as neighbors, friends, and other key sources of support may also be prudent to include. |
| Intervene with consumers to enhance uptake and adherence | Develop strategies with consumers to encourage and problem solve around adherence. | This includes consumer reminders, outreach, and financial incentives to attend appointments. Feedback regarding consumers’ understanding and use of the treatment is also important to collect. |
| Prepare consumers to be active participants | Prepare consumers to be active in their care, to ask questions, and specifically to inquire about care guidelines, the evidence behind clinical decisions, or about available effective practices. | Preparing consumers to inquire about specific practices can involve asking questions and educating consumers about the existence of treatments supported by evidence, as well as explicitly inviting them into the process of treatment decision-making. |
| Increase demand | Attempt to influence the market for the effective practice to increase competition intensity and to increase the maturity of the market. | One way of increasing demand is to educate consumers about the effective practice so that they demand it from their clinicians (e.g., what pharmaceutical companies do). |
| Use mass media | Use media to reach large numbers of people to spread the word about the effective practice. | Mass media may include television, newspapers, magazines, radio, electronic social media, listservs, mass email campaigns, mass mailings, and robocalls as methods for spreading information. Targets of these media campaigns may be clinicians, potential consumers, or their associates. Other commonly used terms include marketing or social marketing. |

**Strategies to Change Infrastructure**

<p>| Mandate change | Have leadership declare the priority of the effective practice and their determination to have it implemented. | It is important to ensure that the individuals mandating the change have the power to do so, as implementers often lack such authority. Working with health system leaders to develop buy-in and lobby for a change mandate is often needed. It can also be important to inform other stakeholders (e.g., auditors, groups that review services for billing) about the mandate to ensure they are on the same page. |
| Change record systems | Change clinical documentation (e.g., electronic medical records) systems to allow better assessment of implementation or clinical outcomes. | This strategy involves changing or upgrading the structure, content, function, or design of record system components. These systems most commonly involve the electronic health or medical records systems. These changes may include modifying the format of progress notes and treatment plans to reflect the effective practice being implemented. This strategy focuses on changes within the clinical setting. Please refer to Use Data Warehousing Techniques for activities that involve links to or integration with outside entities, repositories, or systems. |</p>
<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Change physical structure and equipment</td>
<td>Evaluate current configurations and adapt, as needed, the physical structure and/or equipment (e.g., changing the layout of a room, adding equipment) to best accommodate the targeted effective practice.</td>
<td>None</td>
</tr>
<tr>
<td>Create or change credentialing and/or licensure standards</td>
<td>Create an organization that certifies clinicians in the effective practice or encourage an existing organization to do so. Change governmental professional certification or licensure requirements to include delivering the effective practice. Work to alter continuing education requirements to shape professional practice toward the change.</td>
<td>None</td>
</tr>
<tr>
<td>Change service sites</td>
<td>Change the location of clinical service sites to increase access.</td>
<td>Changing service sites can include collocating different services to better implement complex effective practices that require multiple disciplines or services, telemedicine, or bringing the services to the client in their home, the community, or other clinically relevant settings, such as busy public spaces for a client with PTSD.</td>
</tr>
<tr>
<td>Change accreditation or membership requirements</td>
<td>Strive to alter accreditation standards so that they require or encourage use of the effective practice. Work to alter membership organization requirements so that those who want to affiliate with the organization are encouraged or required to use the effective practice.</td>
<td>None</td>
</tr>
<tr>
<td>Start a dissemination organization</td>
<td>Identify or start a separate organization that is responsible for disseminating the effective practice. It could be a for-profit or nonprofit organization.</td>
<td>This strategy can address concerns (e.g., conflict of interest) for situations in which it is desirable to have fidelity monitors that are independent from the care setting. The dissemination organization could be a for-profit or nonprofit organization. The organization could be ‘licensed’ by a university if the effective practice was born within an academic setting. It is important for dissemination organizations to be aware of organizations’ approaches to implementing other effective practices in order to build upon existing knowledge and practices.</td>
</tr>
<tr>
<td>Change liability laws</td>
<td>Participate in liability reform efforts that make clinicians more willing to deliver the effective practice.</td>
<td>Liability reform can also make clinicians less willing to deliver alternatives to the effective practice.</td>
</tr>
<tr>
<td>Strategies to Utilize Financial Strategies</td>
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<tr>
<td>Fund and contract (and/or Negotiate) with Vendors for the clinical innovation</td>
<td>Governments and other payers of services issue requests for proposals to deliver the effective practice, use contracting processes to motivate clinicians to deliver the effective practice, and develop new funding formulas that make it more likely that clinicians will deliver the effective practice.</td>
<td>None</td>
</tr>
<tr>
<td>Access new funding</td>
<td>Access new or existing money to facilitate the implementation.</td>
<td>Accessing new funding sources could involve new uses of existing money, accessing block grants, shifting funding from one program to another, cost-sharing, passing new taxes, raising private funds, or applying for grants. These monies may be used to fund the delivery of an effective practice, or to support other time limited actions needed for initial implementation, such as to purchase material or logistical support, training, and consultations.</td>
</tr>
<tr>
<td>Place innovation on fee-for-service lists/formularies</td>
<td>Work to place the effective practice on lists of actions for which clinicians can be reimbursed (e.g., a drug is placed on a formulary, a procedure is now reimbursable).</td>
<td>The VA made Naloxone kits available on all formularies free of charge to consumers and facilities as part of Opiate Education and Naloxone Distribution program to prevent opiate overdose mortality.</td>
</tr>
<tr>
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</tr>
<tr>
<td>Alter incentive/allowance structures</td>
<td>Work to incentivize the adoption and implementation of the effective practice.</td>
<td>Incentives may be based on the performance of individual clinicians or larger performance units at the organizational level. The incentive could be in the form of an increased rate of pay to cover the incremental costs associated with implementing the effective practice. The incentive could be through loan reduction or forgiveness to clinicians to learn the new practice. This category of financial strategies also includes the elimination of any perverse incentives that become a barrier to receiving appropriate care. An incentive suggests the payment is tied to performing a clinical action or improving outcomes. An allowance suggests that the clinician or organization is not required to perform the clinical action or meet the performance standard.</td>
</tr>
<tr>
<td>Make billing easier</td>
<td>Make it easier to bill for the effective practice.</td>
<td>Making billing easier might involve requiring less documentation, ‘block’ funding for delivering the effective practice, and creating new billing codes. Developing progress note templates to facilitate documentation of the effective practice can also decrease the burden for obtaining payment.</td>
</tr>
<tr>
<td>Alter consumer fees</td>
<td>Create fee structures where consumers pay less for preferred treatments (the effective practice) and more for less-preferred treatments.</td>
<td>None</td>
</tr>
<tr>
<td>Use other payment schemes</td>
<td>Introduce payment approaches (in a catch-all category).</td>
<td>Payment scheme approaches may involve prepayment and prospective payment for service, clinician salaried service, the alignment of payment rates with the attainment of consumer outcomes, and the removal or alteration of billing limits, such as numbers of encounters that are reimbursable. Payment may also be based on measures of treatment fidelity. Payment schemes are implementation strategies to the degree that they free the clinician’s time to provide the effective practice. Others’ strategies motivate clinicians to provide better service.</td>
</tr>
<tr>
<td>Develop disincentives</td>
<td>Provide financial disincentives for failure to implement or use the effective practice.</td>
<td>In addition to direct financial disincentives, this strategy could include tying promotion decisions to the use of certain practices.</td>
</tr>
<tr>
<td>Use capitated payments</td>
<td>Pay clinicians or care systems a set amount per consumer for delivering clinical care.</td>
<td>This is an implementation strategy to the degree that it frees the clinician to provide services that they may have been disincentivized to provide under a fee-for-service structure. This may be helpful to motivate clinicians to use certain effective practices. These changes often come about as part of policy changes that alter fee structures, alter coverage, or add items to reimbursement formularies.</td>
</tr>
</tbody>
</table>

References:

The following is a general overview on the use of common study designs for implementation and quality improvement initiatives. For further information additional details including examples and suggested references are also provided.

Experimental and quasi-experimental designs are two broad categories of evaluation designs used to rigorously and systematically assess the implementation of effective practices. They are also used to compare different implementation strategies. Experimental designs randomly assign participants, which could be consumers, clinicians, health care clinics or sites, or other types of organizational health care units (hospitals) to one or more intervention groups or a control group (standard of care) to test the causal impact of these conditions on desired outcomes (Figure 18). Interventions in these examples can include a clinical intervention or effective practice, as well as a quality improvement intervention or implementation strategy (e.g., methods to help clinicians deploy effective practices).

Randomization helps minimize selection bias because it ensures that the groups being compared are similar initially. It can also mitigate the influence of measured and unmeasured variables that might be associated with the outcome of interest (confounding variables) so that evaluators can feel confident that differences between groups can be attributed to the intervention.

Randomization also ensures participants receive an equal opportunity to be allocated to the intervention versus control group. In contrast, quasi-experimental designs, including observational designs, evaluate interventions without using randomization when randomization is either not feasible or ethical to employ. For a high-level review of the issues in deciding when to randomize or not randomize from the perspective of evaluation and implementation, see:


**Confounding Variables:** Systematic differences between intervention and control groups that obscure the effect of an intervention.

https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4024462/
**Hybrid Effectiveness-Implementation Designs**

To begin understanding the “implementability” of a promising clinical practice earlier in the research pipeline, implementation scientists developed a continuum of “hybrid” effectiveness-implementation designs in which the focus of the research questions changes as the trial becomes more pragmatic. This design continuum combines the best design elements of traditional effectiveness trials with those of implementation research trials to help evaluators consider factors that affect how an effective practice can be implemented at the end of the clinical research pipeline.

For example, in a hybrid 1 design, the primary aim is to evaluate an intervention’s effectiveness with a secondary emphasis on assessing barriers and facilitators to successful practice uptake. The primary focus of a hybrid type 2 study is to assess both the effectiveness of the clinical practice and its implementation strategy. Hybrid type 2 designs are often used to test an implementation strategy in a few sites. In comparison, the primary goal of a hybrid 3 design is to assess the effectiveness of one or more implementation strategies used to get an effective practice into health care settings while also monitoring to ensure that clinical effectiveness of the practice is maintained.
Evaluations randomized at the patient level are generally considered effectiveness studies or studies assessing the effectiveness of both the clinical practice and implementation strategy (hybrid type 1 or 2, respectively). In contrast, hybrid type 3 designs typically involve multiple sites which are allocated different implementation strategies or implementation strategy versus no implementation strategy to promote the uptake of an effective practice. The primary outcome of a hybrid type 3 design is the uptake of the effective practice at the clinician or site level, and secondary outcomes are consumer-level outcomes.

Suggested Readings

Experimental or Randomized Designs
As noted previously in the QUERI Roadmap, non-research implementation initiatives and quality improvement projects can still use rigorous, randomized designs to enable health care leaders to understand which implementation strategies are more effective to bring a new promising practice into widespread use.

Cluster or group-randomized trials
The two primary types of rigorous experimental designs used in implementation and quality improvement evaluations, are the parallel cluster-randomized and cluster-randomized stepped wedge designs. These trials are referred to as cluster- or group randomized controlled trials in which the unit of randomization is a cluster or group, and outcome measures are obtained from members of the cluster.

These comparative designs are preferable for implementation evaluations which aim to compare different implementation strategies designed to cause changes in “clusters” or groups at the social, physical, or environmental level to health care outcomes. These designs randomize centers (hospitals, community sites) or units (clinician groups, departments) rather than individuals, which helps to avoid some of the contamination that might occur when randomization occurs within settings at the individual-level.

The goal of randomization in cluster randomized trials is to achieve balance of baseline covariates among the individuals who comprise a cluster or among other cluster characteristics. In addition, evaluators seek to achieve balance in cluster sample size at baseline randomization. Since both forms of balance play a role in the sample size and power calculations required to design cluster randomized trial designs, we will present three methods that help achieve these aims later in this appendix.

Allocation to an implementation strategy may occur via simple or restricted randomization. Simple randomization is akin to a coin flip and is more likely to lead to balance in baseline covariates in larger sample sizes. If the number of units being randomized is small, simple randomization can lead to imbalance in unit characteristics by chance. Restricted randomization allocates treatments within constraints and includes strategies such as stratification, matching, minimization, and covariate-constrained randomization.

Stratification includes simple randomization within separate subgroups of important confounders (e.g., urban vs rural) — this is an especially useful strategy when there are few units in one stratum and evaluators want to ensure that both treatment and control conditions are well-represented in small strata. In matching, one identifies pairs of units with identical values of specific baseline covariates and randomly assigns one member of each pair to the treatment condition.

Matching leads to precise balance in baseline covariates, but if one member of a pair drops out of the study, the other member also must be dropped to retain balance. When there are several confounders that one wishes to balance, minimization and covariate constrained randomization may be considered. For more information, see Suggested Readings at the end of this section.

In the AcademyHealth’s Evaluating Complex Health Interventions: A Guide to Rigorous Research Designs, evaluators of randomized evaluations are encouraged to report variations in the nature and size of the effects across clusters, not just “average” effects in the study, to enhance learning from variation.

SUGGESTED READINGS


EXPERIMENTAL OR RANDOMIZED DESIGNS

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Some practical considerations for choosing between these designs include:

- **Equipoise** – the degree to which there is genuine uncertainty among clinicians that there is not one “better” implementation strategy present (for either the control or experimental group) during the design of a cluster randomized controlled trial (RCT).

- **Feasibility** – practical considerations for conducting design based on the costs or personnel needed to carry out and collect adequate data for a specific design given funding support, stakeholder expectations, timeline to carryout, ethical considerations of withholding a treatment intervention, and other logistical considerations dictated by a setting, priority population of patients, and the nature of the implementation strategies to be tested.

- **Statistical power** – the ability to detect a meaningful effect of an implementation strategy on an outcome, given the number and size of clusters included in the trial and the outcome of interest. Recent publications have reported that the relative power of the stepped wedge design and parallel RCT depend on the value of the intracluster correlations (the degree to which individuals within a cluster resemble each other in terms of the outcome of interest). Stepped wedge cluster RCTs are likely to be more efficient than parallel cluster RCTs when intracluster correlation is high.

### Suggested Readings


### Parallel cluster- or group-randomized design

A **parallel cluster randomized design** compares two or more implementation strategy conditions and clusters are randomly assigned to these two strategies, implementation strategies are deployed, and then the results are compared as shown in Figure 20 below. Randomization is based on assigning implementation treatment conditions.

#### Figure 20. A Generic Parallel Cluster Design

<table>
<thead>
<tr>
<th>Time Period</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>7</th>
<th>8</th>
<th>9</th>
<th>10</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cluster (clinics)</td>
<td>1-3</td>
<td>4-6</td>
<td>7-9</td>
<td>10-12</td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

- Site not allocated to implementation strategy B (standard implementation as usual)
- Site allocated to Implementation Strategy B

In some cases, a **new implementation strategy** may be compared to a **standard implementation as usual** to bring the same effective practice into use such that some clusters receive an innovative implementation strategy to deploy the effective practice while other clusters employ a standard method of bringing effective practice into use over a similar time period. Process and output measures used as the primary end points are measured for all eligible patients or subjects in both conditions and aggregated to the level of the randomized unit at the cluster level. The goal of this basic design is to understand whether a new implementation strategy results in better or more efficient implementation processes and outcomes compared to the methods currently employed.

An alternative parallel design is a **head-to-head cluster randomized implementation trial** that enables the comparison of two distinctly different implementation strategies to determine which is more successful in implementing an effective practice. In this design, the same effective clinical practice is used for both arms of the trial, and clusters are assigned randomly to one of the two different implementation strategies as shown in Figure 21. Both implementation strategies are manualized and carried out with equivalent attention to fidelity. Additionally, both implementation strategies are compared on the quality, quantity, or speed of implementing the effective practice.

#### Figure 21. Example of a Generic Head-to Head Parallel Cluster-Randomized Implementation Trial

In some cases, a **new implementation strategy** may be compared to a **standard implementation as usual** to bring the same effective practice into use such that some clusters receive an innovative implementation strategy to deploy the effective practice while other clusters employ a standard method of bringing effective practice into use over a similar time period. Process and output measures used as the primary end points are measured for all eligible patients or subjects in both conditions and aggregated to the level of the randomized unit at the cluster level. The goal of this basic design is to understand whether a new implementation strategy results in better or more efficient implementation processes and outcomes compared to the methods currently employed.

An alternative parallel design is a **head-to-head cluster randomized implementation trial** that enables the comparison of two distinctly different implementation strategies to determine which is more successful in implementing an effective practice. In this design, the same effective clinical practice is used for both arms of the trial, and clusters are assigned randomly to one of the two different implementation strategies as shown in Figure 21. Both implementation strategies are manualized and carried out with equivalent attention to fidelity. Additionally, both implementation strategies are compared on the quality, quantity, or speed of implementing the effective practice.

### Stepped-wedge cluster randomized design

A stepped wedge cluster randomized design is a one-directional crossover experimental design in which time is divided into multiple phases enabling clusters to cross over from a routine implementation or control condition to an implementation condition so that all clusters eventually receive the same implementation strategy. As shown in Figure 22, the initial phase begins with no clusters receiving the enhanced implementation strategy and subsequent phases during which one or more clusters are randomized to receive the implementation strategy at regular pre-specified intervals or steps. By the end of the study, all clusters will have randomized to the intervention group. There should be an expectation that the benefits of the intervention exceed the potential harm.
Factorial Designs, including Sequential Multiple Assignment Randomized Trials (SMARTs)

Given known and well-documented delays in widespread adoption of effective practices, implementation trials that focus on improving uptake or adoption of a particular effective practice commonly forego traditional randomized comparisons between “treatment” and “control” arms. Instead, the focus of these trials is on the comparative effectiveness of different implementation strategies or sets of implementation strategies. Additionally, implementation trials often involve testing interventions or implementation strategies that are multi-component, and questions may revolve around determining which components are most effective.

As such, trial designs that relate to optimization, or determining the most efficient provision of limited resources for the largest public benefit, are often of interest to implementation scientists. The Multi-phase Optimization Strategy (MOST) borrows from two engineering principles—resource management and continuous optimization—to provide a framework for building and evaluating multicomponent interventions. While there are a number of different experimental methods that can inform optimization within the MOST framework, factorial designs are the most common. Sequential multiple assignment randomized trial (SMART) designs are a variant of factorial designs that inform sequential optimization of components.

Factorial designs allow for “screening” of active or important intervention components in multi-component interventions. Factorial designs randomize participants (individuals, clinicians, sites) to different intervention components separately to allow for direct evaluation of different intervention components (e.g., each of several implementation strategies bundled together). This includes both the main effects of and interactions between different components. This process allows investigators to “screen” or identify key “active” components (or combinations of components) for optimizing the intervention package prior to evaluating its effectiveness. As multiple components can be screened within a single factorial experiment, a factorial design is more efficient than conducting multiple randomized controls to examine each component individually.

In factorial designs, the levels of two or more intervention components (or implementation strategies) are “crossed” so that all possible combinations of each component are implemented. Table 26 shows a simple example of a factorial design combining two different implementation strategies—the presence/absence of Strategy A (on rows) and Low vs. High intensity versions of Strategy B (on columns).

Table 26. Illustration of a 2x2 Factorial Design Comparing Two Implementation Strategies

<table>
<thead>
<tr>
<th>Condition 1</th>
<th>Condition 2</th>
<th>Condition 3</th>
<th>Condition 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not Present</td>
<td>Not Present</td>
<td>Present</td>
<td>Present</td>
</tr>
<tr>
<td>Low intensity</td>
<td>High intensity</td>
<td>Low intensity</td>
<td>High intensity</td>
</tr>
</tbody>
</table>
For example, as shown in Figure 23, Strategy A could represent the presence of a virtual learning collaborative for clinicians to share best practices to adopt a new practice whereas Strategy B could represent high vs. low intensity of quality improvement coaching by experts from a clinical program office. The factorial design thus results in four different experimental conditions to which participants are randomized.

**Figure 23. Illustration of a Factorial Design to Compare Implementation Strategies**

<table>
<thead>
<tr>
<th>Quality Improvement Coaching</th>
<th>Low Intensity</th>
<th>High Intensity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Virtual Learning Collaborative</td>
<td>Yes</td>
<td>Virtual Learning Collaborative + QI Coaching Only</td>
</tr>
<tr>
<td>Low Intensity</td>
<td>Virtual Learning Collaborative + Low Intensity QI Coaching</td>
<td></td>
</tr>
<tr>
<td>No</td>
<td>Virtual Learning Collaborative + High Intensity QI Coaching</td>
<td></td>
</tr>
<tr>
<td>QI Coaching Only</td>
<td>High Intensity QI Coaching Only</td>
<td></td>
</tr>
</tbody>
</table>

As participants are randomized to the different factors (or strategies) independently, factorial designs allow for evaluation of main effects of each intervention by comparing different experimental conditions. For example:

- **Strategy A**: the effect of receiving access to the learning collaborative vs. not can be evaluated by comparing Conditions 3+4 with Conditions 1+2.
- **Strategy B**: the effect of receiving high intensity vs. low intensity expert coaching can be evaluated by comparing Conditions 2+4 with Conditions 1+3.

As both main effects can be evaluated within the context of a single factorial study without needing to increase sample size, factorial designs offer an advantage over other study designs that might test components separately. Interaction effects can also be tested—for example, whether high intensity coaching is more effective when the learning collaborative is also provided—although as with any study, power for detecting interaction effects will be lower than power to detect the factor main effects.

**Suggested Readings:**


**Sequential Multiple-Assignment Randomized Trials**

Sequential multiple-assignment randomized trials (SMARTs) are a variant of a factorial design that can be useful for implementation researchers that are interested in optimizing sequences of implementation support that adapt to ongoing needs and/or implementation success over time. Adaptive interventions, or interventions that adapt the type, intensity and/or duration of treatment to participant needs as they change over time, are often appealing to implementation researchers as there is recognition that implementation strategies are not necessarily “one size fits all” and that some sites (or individuals or clinicians) may need more, less or different implementation support than others. Additionally, adaptive interventions allow for accommodation of heterogeneity in treatment—for example, increasing or changing implementation support for participants that are not responding (or implementing) under an initial form of implementation support.

SMARTs are multistage randomized trials in which some or all participants (who may be sites, clinicians, and/or patients depending on the target of the intervention or implementation strategy) are randomized more than once, often based on ongoing information (e.g., treatment response, adherence to and/or success under prior implementation support).

For scientists interested in providing better implementation support or testing the comparative effectiveness of different forms of implementation support, SMARTs allow for direct comparisons of different sequences of implementation support to maximize EBP uptake and/or improvement in downstream clinical outcomes. As such, SMART designs are well-suited to answering questions related to what forms of implementation support should be used and in what order to achieve the best results.

A variety of SMART designs are possible, depending on current science; however, one popular SMART design randomizes all participants (patients, clinicians, sites) upfront to one of two possible first-line treatments or strategies. After a certain period of time, those participants that do not show sufficient “response” to the first-line strategy (e.g., by
not exhibiting a certain amount of adoption, lacking adherence or engagement to their first-stage strategy, or exhibiting barriers that their first-stage treatment is not capable of addressing) are re-randomized to, for example, either continue that first-line strategy or augment their first-line strategy with a different strategy. One example of this hypothetical design is shown in Figure 24.

**Figure 24. Hypothetical SMART Design**

In this design, all participants—let’s imagine they are clinicians—are randomized at study start to receive either Implementation Strategy A or Implementation Strategy B to support implementation of an EBP. After six months, an intermediate evaluation of each clinician’s response to their first-line treatment is conducted, using a pre-defined definition of response vs. non-response (e.g., a responder is a clinician that delivered the EBP to at least 10 patients). Clinicians that were considered responsive to their first-line implementation support are not re-randomized, and instead having their current implementation support continued (Cells A & D). However, clinicians that failed to meet the response threshold are rerandomized to either continue with their current form of implementation support (Cells B & E) or to add the other form of implementation support (Cells C & F).

In addition to their being a large variety of ways to design SMART trials, SMARTs also allow for a number of different possible primary and secondary research questions and related analyses. While a full description of these analyses is outside the scope of this resource, three common primary aims for SMART trials and their basic analytical strategy are:

- **Determination of the best first-stage treatment:** This question asks which first-stage strategy results in the best end-of-study results, marginalizing over what happens in the second stage, e.g., is it better to start with Strategy A or Strategy B?
  
  **In Figure 24,** this would be evaluated by comparing the participants who received Strategy A (experimental conditions A+B+C) with those that received Strategy B (conditions D+E+F). In terms of power, this is equivalent to analyzing a two-arm trial.

- **Determination of the best second-stage treatment for non-responders:** This question asks, among participants that are deemed non-responsive at month 6 and re-randomized, is it better to continue them on their first treatment or augment with the other strategy?
  
  **In Figure 24,** this would be evaluated by comparing end-of-study outcomes for the non-responsive participants who were randomized to continue their first stage treatment (conditions B+E) with the non-responsive participants randomized to add the second strategy (conditions C+F). This is equivalent to analyzing a two-arm trial among participants that were non-responsive after the first stage.

- **Comparing two different embedded sequences of treatment or adaptive interventions:** Embedded in every SMART are multiple sequences of treatment. When those sequences adapt based on time-varying information (e.g., response status after six months), they are then considered adaptive interventions. **Figure 24** contains four different sequences of treatment, two of which (#2 and #4 below) are adaptive:
  
  1. **Begin with Strategy A;** after six months, continue Strategy A for all participants (Conditions A+B);
  2. **Begin with Strategy A;** after six months, continue Strategy A for responders, and augment with Strategy B for non-responders (Conditions A+C);
  3. **Begin with Strategy B;** after six months, continue Strategy B for all participants (Conditions D+E);
  4. **Begin with Strategy B;** after six months, continue Strategy B for responders, and augment with Strategy A for non-responders (Conditions D+F).
A primary aim that compares different embedded sequences of treatment, thus, might compare sequence #1 with sequence #4 on end-of-study outcomes. This analysis, while similar to a two-arm trial, does require a bit of additional work to account for the fact that some participants contribute to multiple treatment sequences. Details on these analytic methods, as well as associated power calculations, can be found in the references below.

Suggested Readings

Quasi-experimental Designs
Quasi-experimental designs test causal hypotheses like experimental designs but lack random assignment of clusters to intervention arms. Quasi-experimental designs seek to identify a comparison group or time period that is as similar as possible to the enhanced implementation treatment group in terms of baseline (pre-intervention) characteristics.

Pre-post with non-equivalent control group
In this type of evaluation as shown in Figure 25, comparisons are made between health care units receiving an implementation strategy condition versus those not receiving the strategy which serve as a control or implementation as usual group. This is a design well-suited for testing a quality improvement innovation or implementation strategy with a smaller number of sites because the design is easier to enact without the cost and complexity of designs requiring more frequent collection of data over time.

Analyses in such designs aim to determine the difference in the amount of change over time in clinical and implementation outcomes of interest between groups starting with pre-intervention and moving forward to post-intervention time periods. It is important for study and control sites to be comparable, and a number of statistical methods can help control for confounding variables and secular trends that may occur at the health care unit level of analysis as well as among the patients nested within these units. Similarly, pre- and post-implementation intervention periods should be the same across implementation intervention and comparison control sites.

**Figure 25.** Example of a Pre-Post Design with Non-Equivalent Control Group

![Pre-post with non-equivalent control group](image-url)
**Stepped Wedge Design**

As previously introduced above, a stepped-wedge evaluation is a type of rollout design in which sites are systematically assigned to an implementation strategy at specific time points by the evaluation team (Figure 26). Like its randomized cousin, this design allows for all sites to receive the implementation strategy used to deploy an effective practice. Repeated measurement at each phase of assigning sites/clusters to the implementation strategy condition enables each site to serve as its own control (within site comparisons) while also enabling between site comparisons.

This design can be useful to employ when random assignment of sites/clusters may not be feasible due to resource constraints or readiness of sites to employ an implementation strategy. As in a randomized stepped wedge design, evaluators are strongly encouraged to ensure that more than one cluster be assigned to the treatment condition at each time period. Otherwise, it can be difficult to separate out time and site characteristics’ impact on the outcome. This is a relevant concern when there is a possibility that treatment effects vary with time.

**Interrupted Time Series Design**

Interrupted time series evaluations are a type of quasi-experimental design that is useful in determining whether a new clinical practice or implementation strategy was effective based on time trend analyses before and after the implementation of a change. This design is often used when it is not possible to randomly assign units such as in the case of implementing a new healthy policy, regulation, or clinical service at a specific point in time.

An interrupted time series design requires data collection at multiple periods of time prior to, during and after the introduction of an implementation initiative which may not be feasible or affordable for some evaluation budgets. When circumstances permit adequate collection of data over time such as data tracked in electronic patient care databases, analysts can perform relatively simple pre-post test comparisons, and can allow for these comparisons to be adjusted for potential secular trends in the data before and after the introduction of the intervention (Figure 27). When adequate data is available, evaluators can determine how long it takes for an intervention to result in measurable improvements in care as well as the impact on the consumer population targeted for care by the policy or practice. This design can be enhanced by including a comparison group that does not experience the implementation of a change (a comparative or controlled time series analysis).

**Suggested Readings**

Regression Discontinuity

Regression-discontinuity designs are a type of quasi-experimental design used to compare the pre-post impact of implementation interventions. In these evaluations, the implementation strategy is assigned to an intervention or exposed group/unit based on their need for implementation based on a cutoff score for a predetermined assignment variable or qualifying condition. The assignment variable is assessed before the implementation intervention on a continuous measure such as illness severity or patient need for a service. All patients, on scoring below the pre-screening cut-off score, are assigned to one group (e.g., intervention group) and all patients scoring above are assigned to the other condition.

In a hypothetical example by Trochim, the blue Xs to the left of the cutoff show the cases for lower performing facilities on a measure of quality at pre- and post-evaluation. The green circles show the comparison group that is comparatively higher performing at both assessments. The vertical line at the pretest score of 50 indicates the cutoff point with no implementation treatment given. The solid line through the bivariate distribution is the linear regression line. The distribution depicts a strong positive relationship between the pre- and post-assessment scores such that the higher the scores a facility scores at pre-testing, the more likely this facility will score a higher score at post-test assessment at a later time. Similarly, the more site scores low on quality at pre-intervention assessment, the more likely the facility will score lower on the quality indicator at post-intervention.

Figure 28. Example of Pre-Post Distribution with No Treatment Effect

Figure 29. Regression-Discontinuity Design with Ten-point Treatment Effect

The following example from Trochim illustrates the use of a regression discontinuity design for quality improvement purposes. In this case, a hospital administrator would like to improve the quality of consumer care through the institution of an intensive quality of care training program for staff. Because of financial constraints, the program is too costly to implement for all employees and so instead it will be administered to the entire staff from specifically targeted units or wards which seem most in need of improving quality of care.

Two general measures of quality of care are available. The first is an aggregate rating of quality of care (QOC) based on observation and rating by an administrative staff member and will be labeled here the QOC rating. The second is the ratio of the number of recorded patient complaints relative to the number of patients in the unit over a set period of time and will be defined here as the Complaint Ratio. In this case example, the administrator could use either the QOC rating or Complaint Ratio as the basis for assigning units to receive the training. Similarly, the effects of the training could be measured on either variable.
Figure 30. Regression Discontinuity Design for the Purpose of Quality Improvement

In these examples, only the regression lines are shown in the figure and hospital units were assigned to training because they scored below some cutoff score on the QOC rating. The first figure depicts a positive implementation treatment effect because training raised the program group regression line on the QOC rating over what would have been expected. However, the second figure illustrates a negative effect because the program raised training group scores on the Complaint Ratio indicating increased complaint rates. In either case, a discontinuity in regression lines indicates a program effect in the regression continuity design.

This design is less efficient than many experimental designs and requires more cases to reach statistical power than a randomized trial. Accordingly, evaluators should avoid using this design in situations when assignment is a larger organizational unit (e.g., health system or network).

Suggested Readings

Observational Designs
Observational designs are useful for studying the effectiveness of implementation and quality improvement efforts as they occur naturally over time when it is not feasible for experimental designs to manipulate treatment conditions or to randomly assign groups or sites to different implementation interventions. These study designs are subject to selection bias and confounding variables.

- Cohort Study Design
- Cross-sectional design
- Case Control Design

Confounding due to selection bias is a concern in observational data due to absence of randomization to treatment – patient characteristics may be associated with both treatment and outcomes. Pre-processing is a set of strategies that can be used to account for observable selection bias and includes exact matching, coarsened exact matching, propensity scores, and entropy balancing. In all of these strategies, the goal is to make the treatment and comparison groups as similar as possible on observed characteristics, other than the receipt of the treatment. Strategies differ in the extent to which matching is conducted on specific variables, moments (e.g., mean, variance) of the distributions of variables, or values of functions of multiple covariates. For more information, see Suggested Readings at the end of this section.

Strategies to balance unobserved and observed characteristics across treatment and comparison groups include regression discontinuity (described above), difference-in-differences, and instrumental variables. In difference-in-differences analyses, the treatment effect
is estimated by observing the difference in changes over time in an outcome over groups that do and do not receive an intervention. In instrumental variable analyses, one identifies a variable (the instrument) that is associated with likelihood of receipt of treatment but not the outcome. This method allows for estimation of a treatment effect among individuals whose treatment receipt depends on the value of the instrument.

**Suggested Readings**


Other Implementation Resources

AGENCY FOR HEALTH RESEARCH AND QUALITY: ADVANCES IN PATIENT SAFETY: FROM RESEARCH TO DISSEMINATION – PLANNING TOOL TO GUIDE RESEARCH DISSEMINATION
This Dissemination and Implementation toolkit was developed to help investigators evaluate their research and develop effective and appropriate dissemination plans. With a focus on assessing “real-world” impact, this tool aids patient-safety investigators to go beyond publishing and presenting and into the workforce.

AGENCY FOR HEALTH RESEARCH AND QUALITY’S EVIDENCE-BASED PRACTICE CENTERS
In 1997, the Evidence-based Practice Center Program was launched to promote evidence-based practice in everyday care. Evidence-based Practice Centers develop evidence reports and technology assessments on topics relevant to clinical and other health care organization and delivery issues.
https://www.ahrq.gov/research/findings/evidence-based-reports/index.html

AGENCY FOR HEALTH RESEARCH AND QUALITY’S PRACTICE FACILITATION HANDBOOK
A comprehensive, 21 module handbook designed to support the training of new practice facilitators to acquire relevant knowledge and skills to support meaningful improvement in primary care practices, particularly related to the implementation of the chronic care or consumer-centered medical home models.

AMERICAN PSYCHOLOGICAL ASSOCIATION DIVISION 12 AND SOCIETY OF CLINICAL PSYCHOLOGY
An informational website designed as an integrated resource for clinical psychologists interested in learning more about—and accessing resources related to—dissemination and implementation. This website was developed by the Society of Clinical Psychology Dissemination and Implementation Task Force to promote the involvement of clinical psychology, and Society of Clinical Psychology specifically, in the important and developing field of implementation science.
http://www.div12.org/implementation/

CANCER PREVENTION AND CONTROL RESEARCH NETWORK – PUTTING PUBLIC HEALTH EVIDENCE IN ACTION TRAINING
An interactive training curriculum to teach community program planners and health educators to use evidence-based approaches, including how to adapt programs. http://cpcrn.org/pub/evidence-in-action/

CANCER CONTROL P.L.A.N.E.T. (PLAN, LINK, ACT, NETWORK WITH EVIDENCE-BASED TOOLS)
A portal that provides access to data and resources that can help planners, program staff, and investigators design, implement, and evaluate evidence-based cancer control programs.
https://cancercontrolplanet.cancer.gov/planet

CENTERS FOR DISEASE CONTROL AND PREVENTION INTRODUCTION TO PROGRAM EVALUATION FOR PUBLIC HEALTH PROGRAMS: A SELF-STUDY GUIDE
This document is a “how to” guide for planning and implementing evaluation activities. The manual, based on the Centers for Disease Control and Prevention’s Framework for Program Evaluation in Public Health, assists managers and staff of public, private, and community health programs to plan, design, implement, and use comprehensive evaluations in a practical way.
https://www.cdc.gov/eval/guide/index.htm

CENTERS FOR DISEASE CONTROL & PREVENTION POLARIS ECONOMIC EVALUATION OVERVIEW
This website provides an overview of how economic evaluation can support efforts to identify, measure, value, and compare costs and consequences of different health intervention strategies and policies.
https://www.cdc.gov/policy/polaris/economics/index.html

COCHRANE
Cochrane’s mission is to promote evidence-informed, health decision-making by producing high-quality, relevant, accessible systematic reviews and other synthesized research evidence. Their work is internationally recognized as the benchmark for high-quality information about the effectiveness of health care.
https://www.cochranelibrary.com

THE COMMUNITY GUIDE
A searchable collection of evidence-based findings of the Community Preventive Services Task Force. It is a resource to help select interventions improve health and prevent disease in a state, community, community organization, business, health care organization, or school.
www.thecommunityguide.org
THE COMMUNITY TOOLBOX
A free, online resource supported by the University of Kansas for those working to build healthier communities and bring about social change by offering access to over 300 educational modules and tools on the topics of community assessment, planning, intervention, evaluation, advocacy, and other aspects of community practice.
http://ctb.ku.edu/en

CONSOLIDATED FRAMEWORK FOR IMPLEMENTATION RESEARCH – TECHNICAL ASSISTANCE WEBSITE
A site created for individuals considering the use of this framework to evaluate an implementation or design an implementation study.
http://cfirguide.org

CENTER FOR RESEARCH IN IMPLEMENTATION SCIENCE AND PREVENTION (CRISP) AT UC DENVER: DISSEMINATION AND IMPLEMENTATION IN HEALTH TRAINING GUIDE AND WORKBOOK
This 2013 Dissemination and Implementation navigation guide, created by the University of Colorado Denver CRISP, seeks to enable and equip investigators to close the gap between research and practice in the health field. It focuses on five main topics: 1) why dissemination and implementation is important; 2) definitions, theories, and concepts; 3) strategies and tools for designing successful dissemination and implementation interventions; 4) recommendations for evaluation design and measurement; and 5) tips for success for investigators and clinicians.

DISSEMINATION AND IMPLEMENTATION MODELS IN HEALTH RESEARCH AND PRACTICE
An interactive database to help investigators and clinicians select, adapt, and integrate the dissemination and implementation model that best fits their research question or practice problem.
http://dissemination-implementation.org

QUERI IMPLEMENTATION FACILITATION TRAINING MANUAL VERSION 2
This manual provides information and resources to individuals who want to understand the process of implementation facilitation, a multi-faceted process of enabling and supporting individuals, groups, and organizations in their efforts to adopt and incorporate effective practices into routine practices. The manual seeks to develop the skills needed to help organizations implement effective practices using external and/or internal facilitation.
https://www.queri.research.va.gov/tools/implementation.cfm

IMPLEMENTATION SCIENCE AT A GLANCE: A GUIDE FOR CANCER CONTROL PRACTITIONERS
An introductory guide to implementation science that provides a succinct overview of the rapidly evolving field of dissemination and implementation science. This 30-page resource is available in three electronic formats. Through summaries of key theories, methods, and models, the guide shows how greater use of implementation science can support the adoption of effective practices. Case studies illustrate how practitioners are successfully applying implementation science in their cancer control programs.
https://cancercontrol.cancer.gov/is/tools/practice.html

INSTITUTE FOR HEALTHCARE IMPROVEMENT
An influential, private institute that has been dedicated to redesigning health care into a system without errors, waste, delay, and unsustainable costs for nearly three decades. The Institute for Healthcare Improvement’s website offers a variety of free and fee-based resources, tools, white papers, and links related to improvement and implementation science. The institute has helped develop a number of effective practices in collaboration with the VA, including rapid-cycle testing (Model for Improvement), breakthrough collaborative series, the Triple Aim, intervention “bundles,” and a framework for spread and scale, to name a few.
http://www.ihi.org

KNOWLEDGE TRANSLATION CANADA
An online resource that seeks to improve how research results are communicated; to develop a consensus on knowledge translation terminology and methods for measuring success; to evaluate various knowledge translation approaches; and to find ways to ensure that knowledge translation efforts have a lasting impact across the continuum of care by engaging health professionals, community members, and various health decision-making groups.
http://ktcanada.net/

NATIONAL CANCER INSTITUTE - IMPLEMENTATION SCIENCE
A website featuring resources, tools, and links related to implementation science training and education, research and practice tools, research funding opportunities, and research initiatives.
http://cancercontrol.cancer.gov/is/
NATIONAL CANCER INSTITUTE, QUALITATIVE RESEARCH IN IMPLEMENTATION SCIENCE (QualIRIS GROUP): QUALITATIVE METHODS IN IMPLEMENTATION SCIENCE WHITEPAPER
This paper focuses on the multiple ways in which qualitative methods can be effectively used to answer a range of high-priority implementation science questions and describes resources that are available to support the community.

NIH EVIDENCE-BASED PRACTICE AND PROGRAMS
A collection of several databases and other resources with information on evidence-based disease prevention services, programs, and practices with the potential to impact public health. https://prevention.nih.gov/research-priorities/dissemination-implementation/evidence-based-practices-programs

NIH OFFICE OF BEHAVIORAL AND SOCIAL SCIENCE RESEARCH (OBSSR) BEST PRACTICES FOR MIXED METHODS RESEARCH
A resource developed to provide guidance to implementation researchers on how to rigorously develop and evaluate mixed methods research applications using best practices. https://obssr.od.nih.gov/training/online-training-resources/mixed-methods-research/

PATIENT-REPORTED OUTCOMES MEASUREMENT INFORMATION SYSTEM (PROMIS®)
PROMIS® (Patient-Reported Outcomes Measurement Information System) is a set of person-centered measures that evaluates and monitors physical, mental, and social health in adults and children. It can be used with the general population and with individuals living with chronic conditions.
http://www.healthmeasures.net/explore-measurement-systems/promis

PROGRAM SUSTAINABILITY ASSESSMENT TOOL (PSAT)
A 40-question self-assessment that program staff and stakeholders can take to evaluate the sustainability capacity of a program. Use the results to help with sustainability planning.
https://sustaintool.org

REACH, EFFECTIVENESS, ADOPTION, IMPLEMENTATION, AND MAINTENANCE (RE-AIM) FRAMEWORK
Resources and tools for those wanting to apply the RE-AIM framework. Includes planning tools, calculation tools, measures, checklists, visual displays, figures, an online RE-AIM module, and more.
http://www.re-aim.org

RESEARCH-TESTED INTERVENTION PROGRAMS
A searchable database with evidence-based cancer control interventions and programs specifically for program planners and public health practitioners.
https://rtips.cancer.gov/rtips/index.do

THE F.A.S.T. LAB – THE FIDELITY, ADAPTATION, SUSTAINABILITY AND TRAINING LAB
The overarching goal of the F.A.S.T. Lab is to determine how to facilitate the high-quality delivery of effective psychosocial practices in public sector mental health settings. Areas of emphasis include training and consultation, treatment fidelity and adaptation, and the identification of strategies that promote sustained implementation of effective practices.
http://med.stanford.edu/fastlab/research/adaptation.html

THE GRID-ENABLED MEASURES DATABASE
Grid-Enabled Measures is a web-based collaborative tool containing behavioral, social science, and other relevant science measures organized by theoretical constructs. Grid-Enabled Measures enable investigators to collaborate with others, encourages the use of common measures, and facilitates the sharing of harmonized data.
https://cancercontrol.cancer.gov/brp/research/gem.html

THE UNIVERSITY OF WASHINGTON IMPLEMENTATION SCIENCE RESOURCE HUB
The Implementation Science Resource Hub is a resource of University of Washington Department of Global Health's Implementation Science Program to help further ongoing implementation research and education, providing introduction to the field of implementation science for students and new implementation researchers, and curating selections of supporting resources for further study.
https://impsciuw.org/

UNITED STATES PREVENTIVE SERVICES TASK FORCE RECOMMENDATIONS
The United States Preventive Services Task Force is an independent, volunteer panel of national experts in disease prevention and evidence-based medicine. The Task Force works to improve the health of all Americans by making evidence-based recommendations about clinical preventive services.
https://www.uspreventiveservicestaskforce.org/Page/Name/recommendations
VA HEALTH SERVICES RESEARCH & DEVELOPMENT AND QUALITY ENHANCEMENT RESEARCH INITIATIVE CYBER SEMINARS
A central hub for online presentations on implementation science, evaluation, and health services presentations in health care that occur daily and are hosted by the VA’s Center for Information Dissemination and Education Resources (CIDER). Both VA and non-VA users can subscribe for announcements of upcoming topics; users must register for each seminar. Both the Health Services Research and Development Service and QUERI cyber-seminar pages feature archives of presentations that include slide PDF files and audio files of the recorded presentation that go back to 2016.
https://www.hsrd.research.va.gov/cyberseminars/default.cfm

WASHINGTON UNIVERSITY IN ST. LOUIS DISSEMINATION AND IMPLEMENTATION HOME PAGE
The one-stop shop for dissemination and implementation activities at Washington University in St. Louis. This is site provides current information about training and consultation in dissemination and implementation at Washington University in St. Louis and links to the many centers and projects engaged in dissemination and implementation research and consultation. https://sites.wustl.edu/wudandi/

BOOKS
Glossary of Terms
Glossary of Terms


ACTIVE RESISTERS – Health care personnel who vigorously and openly oppose implementing changes in clinical practice and whose resistance typically takes one of two forms: 1) difficulty implementing a change that is incompatible with practices that are engrained as the result of prior clinical training or habitual work flows or 2) resistance from competing authorities on whether to implement the new effective practice.276

ADAPTATION – A process of thoughtful and deliberative alteration of the design or delivery of an effective practice with the aim of improving its fit or effectiveness in a given context.62,63

ADOPTION – A decision to make full use of an effective practice or program as the best course of action available. Also defined as the decision of an organization or community to commit to and initiate an effective practice.108

COMMUNITY-BASED PARTICIPATORY RESEARCH – A collaborative approach to research that equally involves all partners in the research process and recognizes the unique strengths that each brings. Community-based participatory research begins with a research topic of importance to the community and aims to combine knowledge with action to drive social change to improve health outcomes and eliminate health disparities.277

CONSTRUCTS – Concepts developed or adopted for use in a theory. The key concepts of a given theory are its constructs.278

DE-IMPLEMENTATION – Reducing or stopping the use of a guideline, practice, or policy in health care or public health settings.279

DESIGN THINKING – A solution-focused, action-oriented approach to solving problems through the application of user/human-centered design strategies.135

DISSEMINATION SCIENCE – The study of targeted distribution of information and intervention materials to a specific public health or effective practice audience. The intent is to understand how best to spread and sustain knowledge and the associated evidence-based interventions.280

EFFECTIVE PRACTICE – A health-focused innovation, intervention, program, policy, or technology with evidence from well-conducted scientific research supporting its ability to have a meaningful impact on consumer health behaviors or outcomes while minimizing harms.281

FIDELITY – Degree to which an effective practice is implemented without compromising the core components essential for the practice’s effectiveness.20,51

FORMATIVE EVALUATION – A rigorous and active assessment process designed to identify potential and actual influences on the progress, quality and potential sustainment of implementation effort and then use this data to refine, improve, and evolve the implementation process and, in some cases, adapt an implementation and/or effective practice itself; formative evaluation involves assessment prior to, during, and/or after implementation activities to provide data for immediate use to optimize a related implementation effort and for post hoc interpretation of findings.28,186

HEALTH DISPARITY – A particular type of health difference that is closely linked with social or economic disadvantage. Health disparities adversely affect groups of people who have systematically experienced greater social and/or economic obstacles to health and/or a clean environment based on: race or ethnicity, gender, age, geographic location, religion, socioeconomic status, sexual orientation, mental health, military service era, cognitive/sensory/physical disability, or other characteristics historically linked to discrimination or exclusion.74

IMPLEMENTATION OUTCOMES – The effects of deliberate and purposeful actions to implement new treatments, practices, and services. Implementation outcomes may include acceptability, feasibility, adoption, penetration, appropriateness, cost, fidelity, and sustainability.159

IMPLEMENTATION SCIENCE – The study of methods to promote the adoption and integration of effective practices, interventions, and policies into routine health care and public health settings to improve the impact on population health.9

IMPLEMENTATION STRATEGIES – Methods or techniques to enhance the adoption, implementation, and Sustainment of a program or practice.71,126

KNOWLEDGE SYNTHESIS – A process for obtaining and summarizing scientifically derived information, including evidence of effectiveness (risk and protective factors, core components, and key features, etc.).282,283

KNOWLEDGE TRANSLATION – The process of converting scientific and technically complex research into everyday language and applicable actionable concepts in the practice setting.282,283

LOW-VALUE CARE – Health care services or treatments that provide little or no benefit to consumers, have the potential to cause harm, incur unnecessary costs to consumers, or waste limited health care resources.40,41

LEAN (also known as the Toyota Production System [TPS]) – A systematic method for streamlining a process by identifying and eliminating unnecessary elements of a process that do not contribute value to the desired outcome or the product being created (also known as waste). The seven types of waste are: motion, defects, waiting, over-processing, overproduction, transport and handling, and inventory.284
LEARNING HEALTH SYSTEM – Health care systems in which knowledge generation processes are embedded in daily practice to produce continuous improvement in quality care outcomes.285,286

LOGIC MODEL – A graphic depiction or roadmap that presents the shared relationships among the resources, activities, outputs, outcomes, and impact for an effective practice; it depicts the relationships among a practice's activities and its intended effects.287

ORGANIZATIONAL CONSTIPATOR – Individuals characterized as mid- to high-level executive leaders who prevent or delay certain implementation actions without active resistance, thereby acting as insidious barriers to change.275 276

PSYCHOLOGICALLY SAFETY – Individuals' perceptions related to the degree of interpersonal threat in their work environment or the belief that a work setting is safe for interpersonal risk taking and that one will not be punished or humiliated for speaking up with ideas, questions, concerns, or mistakes.239

PROCESS EVALUATION – A rigorous assessment approach designed to identify potential and actual influences on the conduct and quality of a clinical intervention and/or implementation of an effective practice but in which data are not used during the conduct to influence the process; such data can be collected prior to, during, or after the implementation project.30

QUALITY IMPROVEMENT – The systematic and continuous actions by health care professional, consumers and their families, investigators, payers, planners and educators that lead to measurable improvement in health care services and health status of target consumer groups with respect to consumer outcomes (health), better system performances (care), and professional development of the workforce.289,290

*REACH – The absolute number, proportion, and representativeness of individuals who participate in a given initiative or receive a specific intervention.168,169

*SCALE-UP – Deliberate efforts to increase the spread and use of practices successfully tested in pilot or experimental projects to benefit more people and to foster policy and program development.291

*SERVICE EFFECTIVENESS OUTCOMES – Intervention results examined at the system level, including efficiency, safety, effectiveness, equity, consumer centeredness, and timeliness.180/182

SIX SIGMA – An organization wide error-reduction technique that relies on statistical analysis and extensively trained project leaders called black belts and green belts. Six sigma explains exactly how managers can best organize the effort to improve the quality and reduce variation and defects in a process.292

STAKEHOLDERS – Anyone who has a direct or indirect role in supporting the adoption and use of an effective practice, including senior organizational leaders, managers, clinicians, support staff, and patients as well as their families (consumers).

SUMMATIVE EVALUATION – A rigorous assessment approach that uses data on the impacts, outputs, products, or outcomes to make judgements about the extent to which the effective practice was implemented as planned and resulted in the desired degree of success, effectiveness, or goal achievement of an implemented effective practice.30,186

*SUSTAINMENT – The continued use of program components and activities to achieve desirable outcomes.247

USABILITY – The extent to which a product can be used by specified users to achieve specified goals with effectiveness, efficiency, and satisfaction in a specified context of use.135

USER-CENTERED DESIGN – A design approach that grounds the characteristics of an innovation in information about the individuals who use that innovation, with a goal of maximizing “usability in context.”135

USER RESEARCH – Data collection and analyses that are meant to understand the needs, desires, preferences, values, experiences, and recommendations of people who use a particular effective practice.135
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